MILAN, ITALY FOR

WORLD COFFEE CONFERENCE 2015











To host the World Coffee Conference during the Milan Universal Exhibition whose theme, "Feeding the Planet, Energy for Life" concentrates on biodiversity, food security and agricultural sustainability, and offers a special focus on Coffee.

A WORLDWIDE EXPOSURE











- More than <u>130 Countries</u>, representing ap. <u>90% of the World</u> <u>population</u>
- 20 million visitors in 6 months
- An Exhibition Site of <u>1 million</u> <u>square metres</u>
- Participation of <u>International</u>
 <u>Organizations</u>, <u>Civil Society and</u>
 <u>Corporate partners</u>
- Foreseen visits of numerous <u>Head</u> of States and high-level delegations
- Worldwide media coverage

THE COFFEE IN EXPO MILANO 2015











- An area of 4,500 sq. entirely dedicated to coffee, the Coffee Cluster, hosting 10 Participating Countries from Africa and Latin America
- A thematic Itinerary on coffee and a <u>unique meeting point</u> between worldwide producers and consumers
- A platform to showcase the solutions to face the challenges of the coffee beans production
- A focus on all different coffee cultures and consumption habits

THE THREE STAKEHOLDERS















- <u>Long history</u> in the coffee industry
- <u>In-depth knowledge</u> of the Coffee sector
- Rewards for <u>sustainable</u> practices

- **Expertise** in the exhibition industry
- One of the <u>largest</u> <u>conference center</u> in Europe





THE VENUE: MiCo CONVENTION CENTRE











THE VENUE: MiCo CONVENTION CENTRE





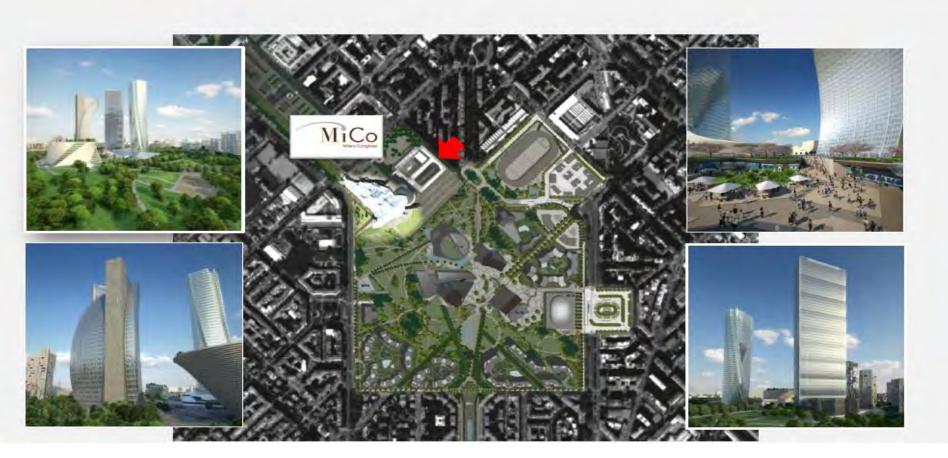




WHERE



WCC 2015 MiCo North Wing



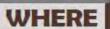
THE VENUE: MiCo CONVENTION CENTRE













WCC 2015 MiCo North Wing



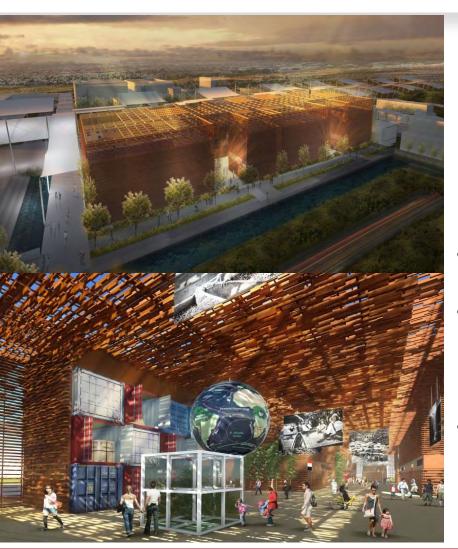
A SPECIAL STAGE WITHIN THE EXPO SITE











A STAGE within the COFFEE CLUSTER & the EXPO SITE

- Three Expo Days dedicated to Coffee
- All participants in the World Coffee Conference will be granted access to Expo Milano 2015
- The **Opening session** of the World Coffee Conference at EXPO

FOCUS ON AFRICA

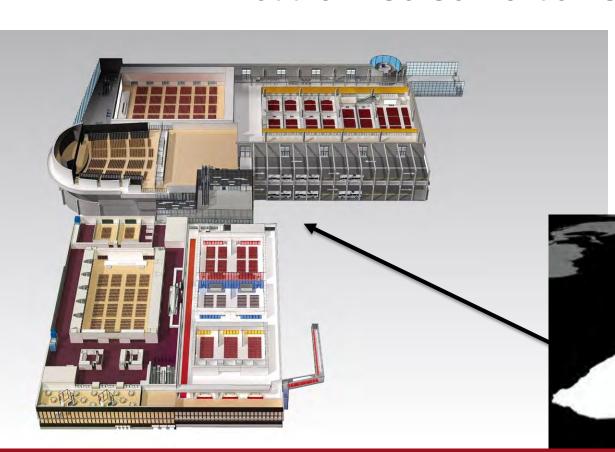








An AFRICAN CORNER with DEDICATED DESIGN and SETUPS at the MiCo Convention Centre



- 18,000 seats total capacity
- **4,000** plenary room capacity
- **1,500** auditorium capacity
- **54,000** square meters exhibition area

FOCUS ON AFRICA











THE BUDGET









Recap		Income	Costs
Income			
01 - CONTRIBUTIONS		500.000,00	
02 - EXHIBITION SPACES		510.000,00	
03 - REGISTRATIONS		200.000,00	
Costs			
01 - GRAPHIC STUDY			5.000,00
02 - PRINTING AND MAILING		9.020,00	
03 - PROMOTION, MAILING AND POSTAGE			103.000,00
04 - CONGRESS SECRETARIAT		27.500,00	
05 - CONGRESS VENUE		271.294,00	
06 - AUDIO-VISUAL EQUIPMENT		160.386,00	
07 - DECORATION, SIGNPOSTING AND SCENOGRAPHY			202.500,00
08 - CATERING			58.950,00
09 - STAFF ON-SITE			7.710,00
10 - CONGRESS MATERIAL			15.510,00
11 - HOSPITALITY			130.320,00
12 - TRANSPORTATION			34.310,00
13 - SOCIAL PROGRAMME			108.000,00
14 - ON-LINE SERVICES			12.000,00
15 - MISCELLANEOUS			14.500,00
MF - MANAGEMENT FEE			50.000,00
		1.210.000,00	1.210.000,00
	Profit	- 0,00	



SEE YOU IN MILAN!