



Statistics Committee  
6<sup>th</sup> meeting  
5 March 2014  
London, United Kingdom

**Exports of organic coffee and  
differentiated coffees  
Calendar years 2005 to 2013**

## Background

1. With the entry into force of the ICA 2007 in February 2011, the Rules for Statistics – Certificates of Origin (document [ICC-102-9](#)) came into effect, and Members were given 12 months to adapt their systems to the new requirements. The new Rules aim to facilitate the collection of data on the exports of organic<sup>1</sup> and differentiated coffees based on Certificates of Origin, although the provision of data on the latter is strictly voluntary. This report includes data received under the new Rules, as well as data previously provided by Members extracted from Certificates of Origin and Statistical Reports.
2. Tables 1 and 2 show the volume of exports of organic coffee by exporting Members, in calendar years 2005 to 2013 by origin and by destination based on Certificates of Origin and Statistical Reports, respectively. Graph 1 shows the evolution of exports of this segment of the market in the period covered by this report based on these sources.
3. Information on differentiated coffees is not available prior to 2008. Table 3 shows the volume of exports of differentiated coffees by origin and by destination in calendar years 2008 to 2013. Graphs 2 and 3, respectively, show the share of these exports by origin and by destination in calendar year 2013. On the basis of the information extracted from Certificates of Origin, there has been an increase to 3.09 million bags (equivalent to 86.8%) in 2013 over the volume of 1.65 million bags reported in 2012. The substantial increase in the reporting of differentiated coffees during the past two calendar years indicates a significant improvement in the voluntary reporting of the trade in differentiated coffees.
4. The Organization will continue to monitor exports of this market segment.

## Action

The Statistics Committee is requested to take note of this document.

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<sup>1</sup> In accordance with the Rules on Statistics – Certificates of Origin contained in document [ICC-102-9](#), exporting Members undertake full responsibility for ensuring that the certification of organic coffee complies with the specifications set out in ISO Guide 65 – General Requirements for bodies operating products certification.

**Table 1**

**Exports of organic coffee by exporting countries  
Calendar years 2005 to 2013  
(60-kg bags)**

	January-December								
	2005	2006	2007	2008	2009	2010	2011	2012	2013
<b>By Origin</b>									
Angola	0	0	0	0	0	0	0	0	3 180
Bolivia	1 921	0	0	0	0	0	0	0	0
Brazil	10 371	7 671	13 125	10 588	22 428	17 855	20 693	27 093	78 218
Colombia	53 938	83 615	75 341	94 396	84 547	80 980	78 723	85 659	88 833
Congo, Dem. Rep. of 1/	0	0	0	0	0	0	0	0	21 520
Costa Rica	1 725	0	3	345	408	0	0	0	5 017
Cuba	2 100	1 800	900	800	900	300	0	0	0
Dominican Republic 1/	4 501	6 480	4 471	4 658	5 075	4 291	5 958	6 759	4 170
Ecuador	3 548	6 744	8 090	7 812	7 406	6 764	10 461	3 560	0
El Salvador	9 499	13 911	23 564	40 460	37 197	24 788	20 980	15 155	18 434
Ethiopia	149 489	132 082	133 819	108 514	101 275	169 718	139 450	158 252	129 528
Honduras	12 192	26 789	43 043	86 769	114 328	136 771	276 505	303 206	256 043
Indonesia	0	0	0	600	0	0	620	144 568	133 459
Mexico	77 688	52 013	75 969	120 402	116 898	139 139	132 925	108 319	264 780
Nicaragua	24 674	53 283	69 435	77 995	82 551	78 095	88 102	100 913	73 825
Papua New Guinea	12 728	16 432	23 825	41 367	26 038	32 413	37 819	35 782	38 648
Tanzania	0	0	0	0	0	0	18 460	11 000	2 785
Timor-Leste	0	0	0	0	0	0	36 429	0	0
Uganda	0	8 120	16 745	20 118	29 388	19 645	5 003	32 241	9 573
<b>Total</b>	<b>364 373</b>	<b>408 940</b>	<b>488 331</b>	<b>614 825</b>	<b>628 440</b>	<b>710 760</b>	<b>872 129</b>	<b>1 032 505</b>	<b>1 128 015</b>
1/ Not a Member of the ICA 2007 but still providing regular information									
<b>By Destination</b>									
Australia	3 956	5 976	9 553	13 016	14 225	22 737	22 233	34 074	31 482
Austria	0	426	1 053	949	920	546	0	1 702	1 811
Belgium	24 077	20 192	19 215	31 492	38 559	53 685	76 800	89 003	104 288
Canada	8 759	16 444	20 280	24 975	27 734	36 945	44 070	57 578	62 689
Denmark	4 460	2 570	7 288	11 333	6 857	9 661	7 490	13 970	13 030
Finland	2 122	1 601	1 595	321	1 319	641	2 101	2 645	4 802
France	11 825	10 301	14 341	6 274	8 697	8 253	11 681	18 705	38 567
Germany	73 759	51 283	72 958	116 579	117 692	123 774	196 821	188 627	211 351
Greece	0	0	0	0	0	0	0	0	3 600
Italy	4 374	4 718	5 267	4 445	8 440	7 240	4 951	4 482	5 988
Japan	51 680	48 433	60 471	46 333	50 688	52 460	44 114	42 813	49 620
Korea, Rep. of	137	1 134	1 216	1 000	2 765	3 691	3 367	4 857	3 860
Mexico	291	235	579	5 175	8 448	4 211	10 919	13 489	8 134
Netherlands	12 942	18 875	18 045	11 278	8 949	14 313	10 981	17 582	16 149
New Zealand	1 067	2 781	3 754	5 292	8 391	9 308	11 908	18 667	18 887
Norway	1 800	600	1 288	616	2 314	2 266	3 251	3 414	6 779
Portugal	0	0	0	642	8	0	0	0	2 895
Singapore	0	0	0	8	0	14	4 401	13 337	2 457
Spain	5 456	8 942	6 217	11 427	4 181	564	2 978	3 687	2 600
Sweden	14 008	18 229	30 379	42 799	48 303	46 017	49 005	64 322	57 509
Switzerland	2 999	0	1 968	218	460	633	698	0	6 319
United Kingdom	10 789	14 365	24 850	29 255	23 719	27 497	32 834	40 367	39 259
USA	127 667	180 575	183 662	241 367	230 123	275 860	324 213	387 593	428 670
Others	2 204	1 261	4 352	10 032	15 647	10 444	7 314	11 590	7 270
<b>Total</b>	<b>364 373</b>	<b>408 940</b>	<b>488 331</b>	<b>614 825</b>	<b>628 440</b>	<b>710 760</b>	<b>872 129</b>	<b>1 032 505</b>	<b>1 128 015</b>

Source: Certificates of Origin

**Table 2**

**Exports of organic coffee by exporting Members  
Calendar years 2005 to 2013  
(60-kg bags)**

	January-December								
	2005	2006	2007	2008	2009	2010	2011	2012	2013
<b>By Origin</b>									
Angola	0	0	0	0	0	0	0	0	2 580
Brazil	10 371	8 185	13 401	10 679	22 421	17 855	20 693	27 093	78 218
Colombia	8 701	194	21	160	656	372	428	333	7 091
Costa Rica	0	0	0	0	408	0	0	0	0
Cuba	0	0	600	0	900	300	0	0	0
Dominican Republic 1/	913	6 480	4 471	4 655	5 075	4 291	5 958	6 759	4 170
Ecuador	3 510	6 744	8 090	7 812	7 406	6 764	10 461	3 560	0
El Salvador	0	13 911	18 303	40 460	37 197	24 788	20 980	15 155	18 434
Ethiopia	0	0	0	0	101 275	169 718	139 450	157 952	143 404
Honduras	0	2 214	2 654	90 028	114 328	136 771	276 505	307 663	256 043
Indonesia	0	0	0	600	0	0	320	69 142	133 459
Mexico	1 955	55 348	75 969	105 410	116 898	139 139	131 359	108 319	264 749
Nicaragua	0	0	0	0	82 551	78 095	88 102	87 372	73 825
Papua New Guinea	0	0	6 243	41 756	26 038	32 413	37 819	34 554	38 028
Tanzania	0	0	0	0	0	0	18 460	11 000	2 785
Timor-Leste	0	0	0	0	0	0	36 429	0	0
<b>Total</b>	<b>25 449</b>	<b>93 076</b>	<b>129 752</b>	<b>301 560</b>	<b>515 154</b>	<b>610 507</b>	<b>786 964</b>	<b>828 900</b>	<b>1 022 787</b>
1/ Not a Member of the ICA 2007 but still providing regular information									
<b>By Destination</b>									
Australia	267	1 055	2 508	6 433	11 957	21 821	20 786	29 141	27 969
Austria	0	426	953	949	920	546	0	1 702	1 811
Belgium	1 164	3 881	4 035	15 582	35 281	49 467	69 514	64 193	89 906
Canada	1 172	4 895	3 651	6 527	21 420	30 384	40 459	44 772	56 465
Denmark	50	2 570	4 990	11 772	6 792	9 661	7 490	11 662	11 753
Finland	0	0	0	0	0	0	440	983	3 258
France	104	690	493	2 733	8 522	8 253	11 564	17 732	38 263
Germany	2 725	20 750	27 315	89 001	103 545	110 833	186 399	178 878	207 378
Greece	0	0	0	0	0	0	0	0	3 600
Italy	0	679	2 123	3 132	8 440	7 240	4 951	4 482	4 704
Japan	7 979	5 957	12 199	20 280	27 761	24 806	21 013	23 767	26 325
Korea, Rep. of	35	60	35	378	533	1 445	1 732	3 257	2 774
Mexico	0	0	0	1 587	6 958	3 976	10 484	11 949	6 727
Netherlands	692	933	644	1 357	4 629	8 960	9 600	8 398	13 068
New Zealand	0	0	100	1 614	7 109	7 851	10 080	13 580	16 838
Norway	0	0	988	316	2 314	2 266	3 253	3 414	6 795
Portugal	0	0	0	0	4	0	0	0	2 295
Singapore	0	0	0	8	0	14	4 401	10 922	1 528
South Africa, Rep.of	10	0	0	0	931	1 304	1 071	5 077	1 265
Spain	307	0	0	0	4 159	523	2 272	2 355	1 940
Sweden	1 800	5 388	9 671	26 084	39 311	40 127	47 048	57 943	55 990
United Kingdom	554	1 608	2 064	10 373	22 316	26 219	32 319	33 090	38 883
USA	8 111	43 691	53 176	102 955	189 206	245 826	294 989	295 305	396 576
Others	480	494	4 807	481	13 048	8 984	7 101	6 298	6 677
<b>Total</b>	<b>25 449</b>	<b>93 076</b>	<b>129 752</b>	<b>301 560</b>	<b>515 154</b>	<b>610 507</b>	<b>786 964</b>	<b>828 900</b>	<b>1 022 787</b>

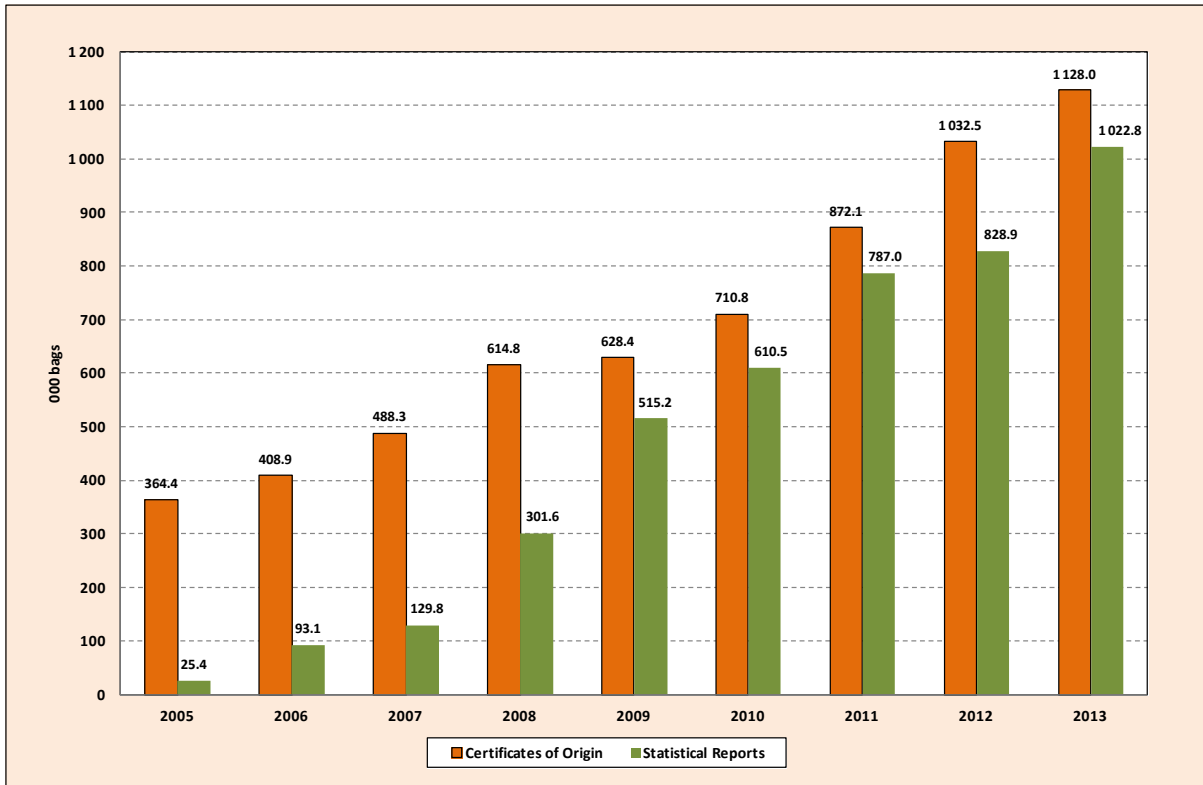
Source: Statistical Reports

**Table 3**

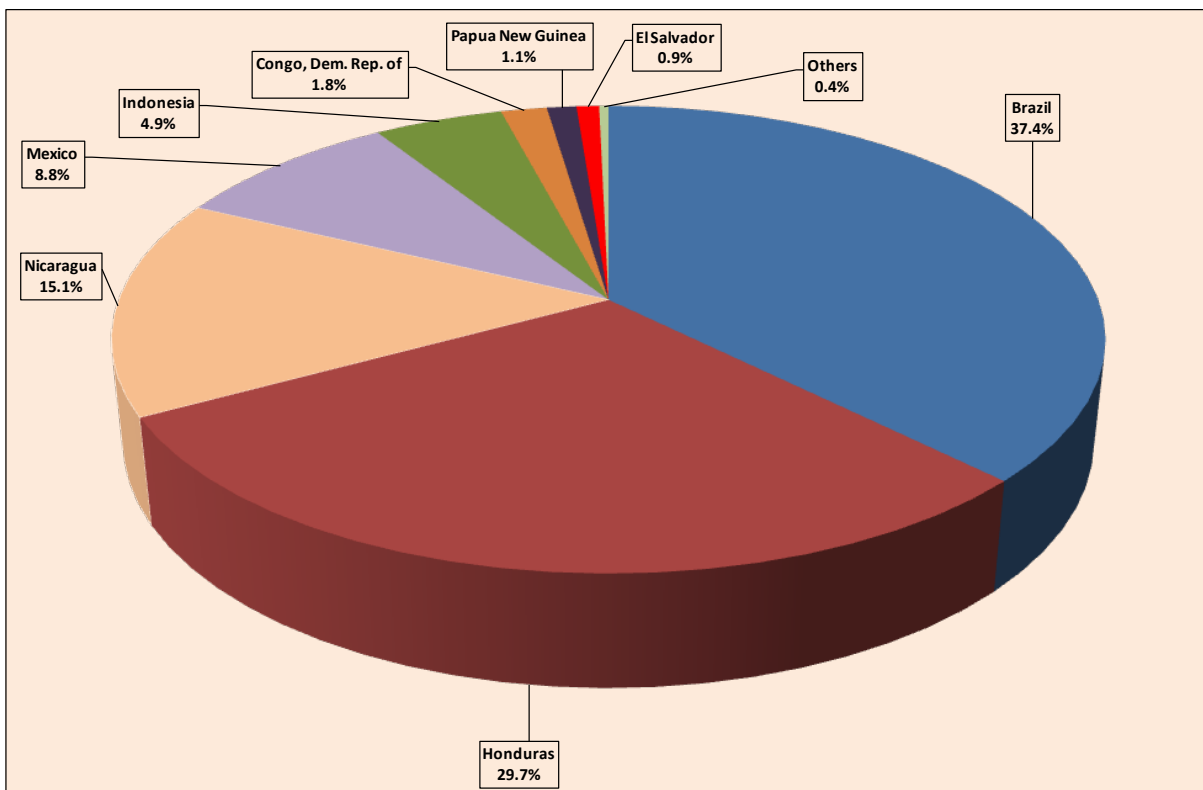
**Volume of exports of differentiated coffees  
by origin and by destination  
Calendar years 2008 to 2013  
(60-kg bags)**

	January-December						Share of each origin in 2013
	2008	2009	2010	2011	2012	2013	
<b>By origin</b>							
Brazil	0	0	0	1 523	580 920	1 156 902	37.4%
Honduras	0	0	0	167 124	675 491	917 667	29.7%
Nicaragua	0	0	0	0	0	466 172	15.1%
Mexico	0	21 961	71 958	0	650	271 318	8.8%
Indonesia	0	0	0	0	261 461	152 869	4.9%
Congo, Dem. Rep. of	0	0	0	11 520	75 140	54 520	1.8%
Papua New Guinea	11 368	18 447	19 175	34 522	35 773	35 104	1.1%
El Salvador	0	0	0	0	1 646	26 718	0.9%
Tanzania	0	0	0	0	0	6 028	0.2%
Dominican Republic	0	0	0	0	1 063	3 073	0.1%
Uganda	0	320	0	621	22 743	1 941	0.1%
Thailand	0	0	0	0	0	4	0.0%
Burundi	0	0	0	0	92	0	0.0%
Timor-Leste	0	0	0	36 429	0	0	0.0%
<b>Total</b>	<b>11 368</b>	<b>40 728</b>	<b>91 133</b>	<b>251 739</b>	<b>1 654 979</b>	<b>3 092 316</b>	<b>100.0%</b>
<b>By destination</b>							
							Share of each destination
USA	1 388	19 777	46 436	35 296	424 679	873 746	28.3%
Germany	4 600	6 098	10 741	78 134	450 459	768 846	24.9%
Belgium	3 240	2 872	9 246	48 225	219 851	481 020	15.6%
Sweden	0	320	0	4 461	97 399	120 605	3.9%
United Kingdom	1 500	0	300	14 048	73 342	117 172	3.8%
Netherlands	0	316	0	25 989	87 893	116 876	3.8%
France	0	916	2 559	1 298	33 677	86 760	2.8%
Canada	0	1 277	4 758	7 136	50 705	67 213	2.2%
Venezuela	0	0	0	0	0	62 482	2.0%
Australia	640	5 221	4 299	8 933	43 984	55 976	1.8%
Italy	0	0	0	1 004	17 999	51 036	1.7%
Japan	0	1 438	316	2 902	47 564	45 617	1.5%
Spain	0	0	29	1 335	7 009	41 295	1.3%
Greece	0	0	0	0	864	28 248	0.9%
Norway	0	0	10 350	1 049	3 589	28 081	0.9%
Switzerland	0	0	190	7 098	26 873	18 078	0.6%
India	0	0	0	0	0	10 500	0.3%
Russian Federation	0	0	0	0	940	10 154	0.3%
Others	0	2 495	1 910	14 832	68 152	108 612	3.5%
<b>Total</b>	<b>11 368</b>	<b>40 728</b>	<b>91 133</b>	<b>251 739</b>	<b>1 654 979</b>	<b>3 092 316</b>	<b>100.0%</b>

**Graph 1**  
**Volume of exports of organic coffee**  
**Comparison between Certificates of Origin and Statistical Reports**  
**Calendar years 2005 to 2013**



**Graph 2**  
**Share of exports of (reported) differentiated coffee by origin**  
**Calendar**



**Graph 3**  
**Share of exports of (reported) differentiated coffees by destination**  
**Calendar year**

