



AXIIS

FAST FINANCIAL ACCES PLATFORM

**International Coffee Organisation**

Projects Committee

*September 19<sup>th</sup> 2016*



# About FAST



FINANCE ALLIANCE  
FOR SUSTAINABLE TRADE<sup>®</sup>

- FAST was founded in 2008
- Based in Montreal, Canada
- Serves 150 members in more than 30 countries

# Our Members & Strategic partners



Pearl Capital Partners

Solidaridad

alterfin



Triodos Bank



rootcapital

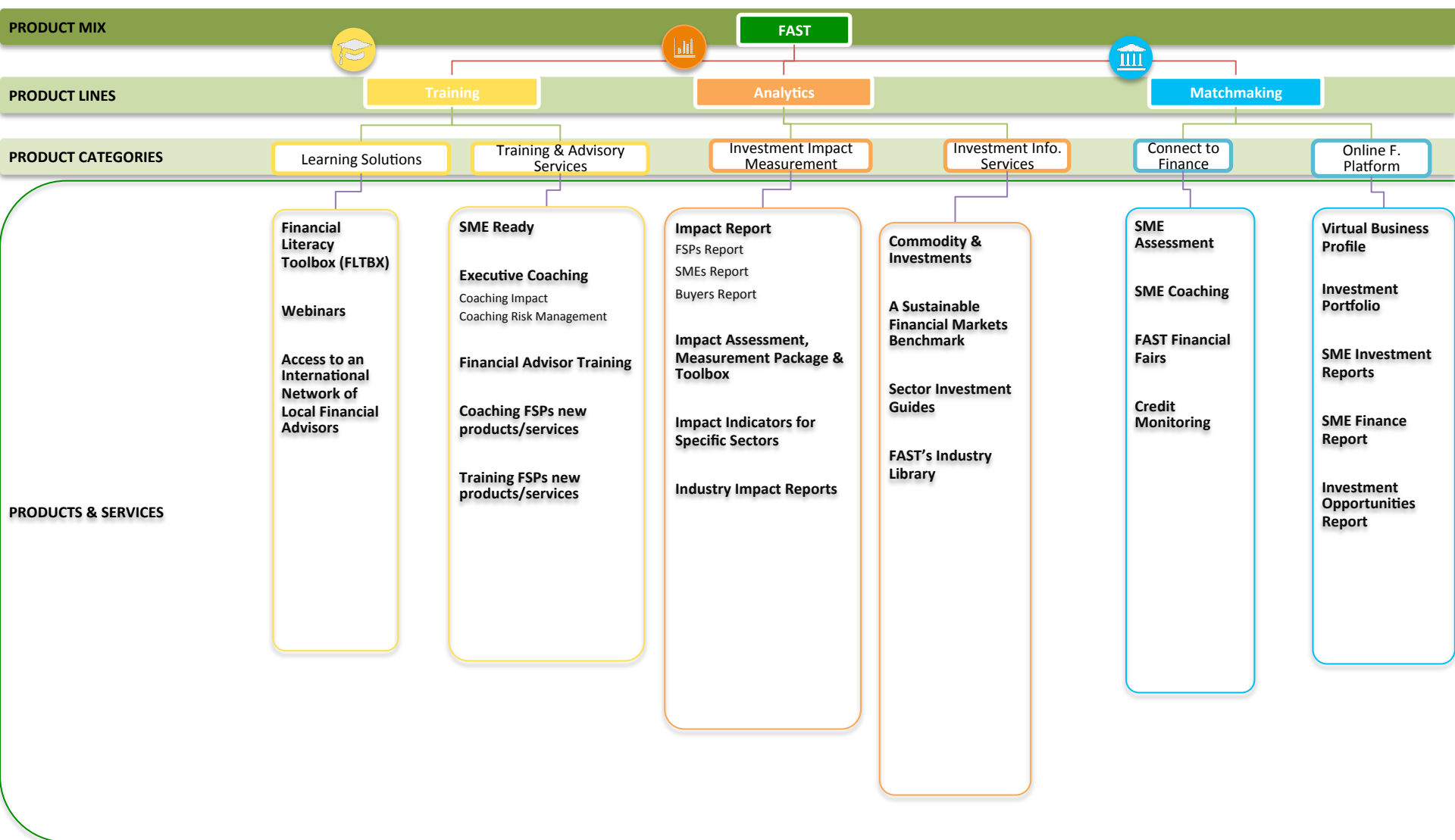


# What is FAST?

A leading and innovative non-profit organization that provides training, analytics, and matchmaking services in order to close the gap to access to finance for SMEs working in sustainable agriculture and forestry.

We have clearly identified the demand and supply to access finance mainly in Latin America and East Africa.





# Achievements



The logo for Axiis features the word "Axiis" in a white, sans-serif font. The letter "X" is stylized, composed of two overlapping shapes: a green one on the left and a blue one on the right. The background is a dark grey-blue with a vertical light blue bar on the left and a pattern of white geometric lines on the right.

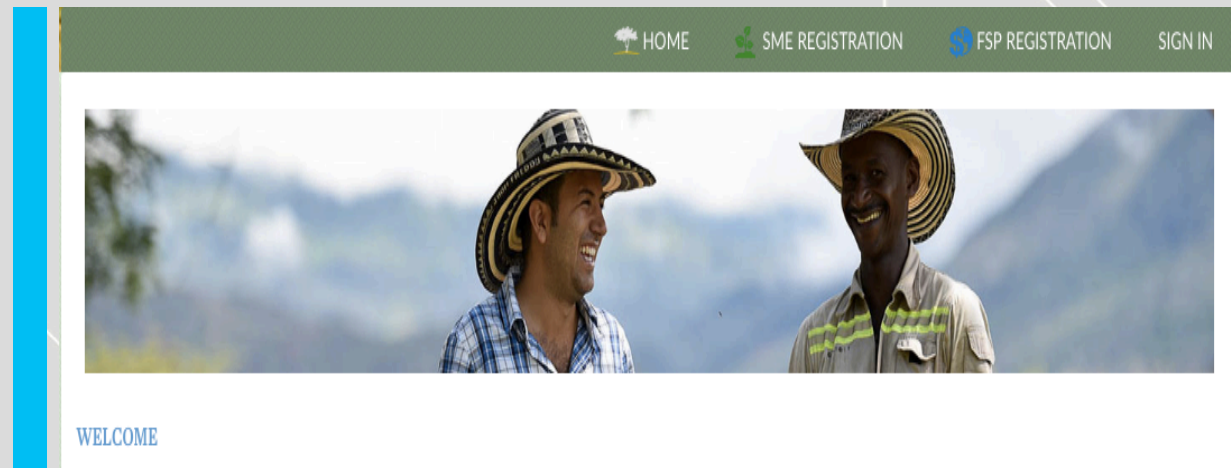
# Axiis

Access and eXchange for Impact  
Investment and Sustainability



# What is AXiis?

AXiis carries the heritage of **FAST Financial Fairs** and the **Financial Marketplace**



AXiis is an online platform that gathers data from SMEs and FSPs, generating an algorithmic analysis and suggesting matches.

AXiis is **able to match** SMEs and FSPs **reducing costs and processing time**

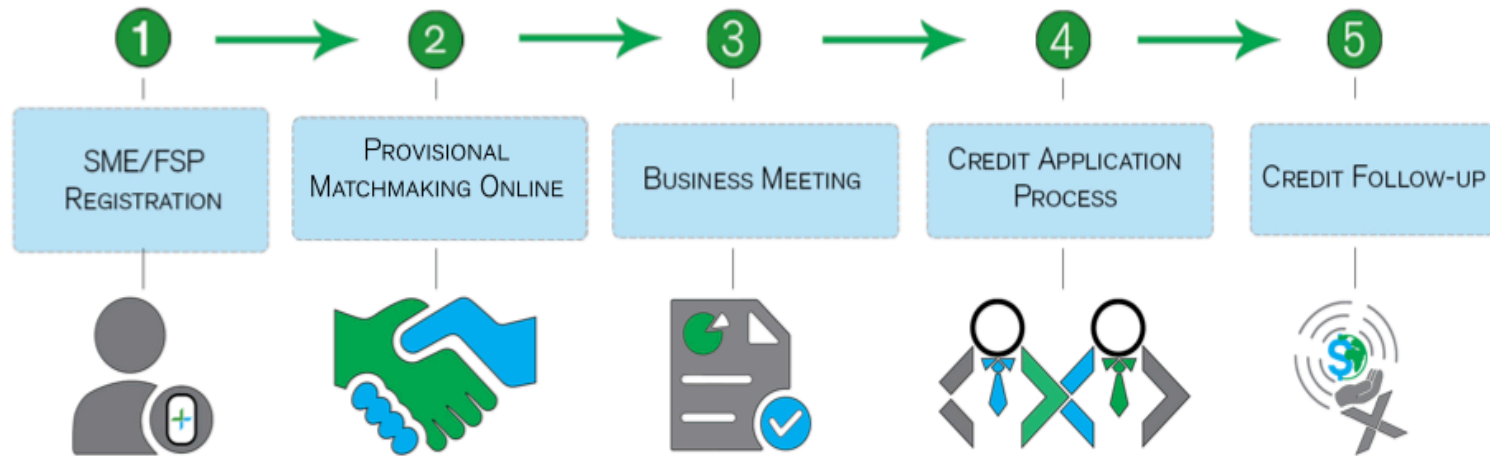
*Co-financed with the Common Fund for Commodities*





# AXiis: How it works

## THE 5 EASY-STEP CONNECTION TO ACCESS FINANCE



# SMEs (1)

Including: Producer Associations, Cooperatives, Private Companies, in the COFFEE sector

Financial statements and credit history of at least 3 years

Financing needs: \$50,000 to 3 million USD

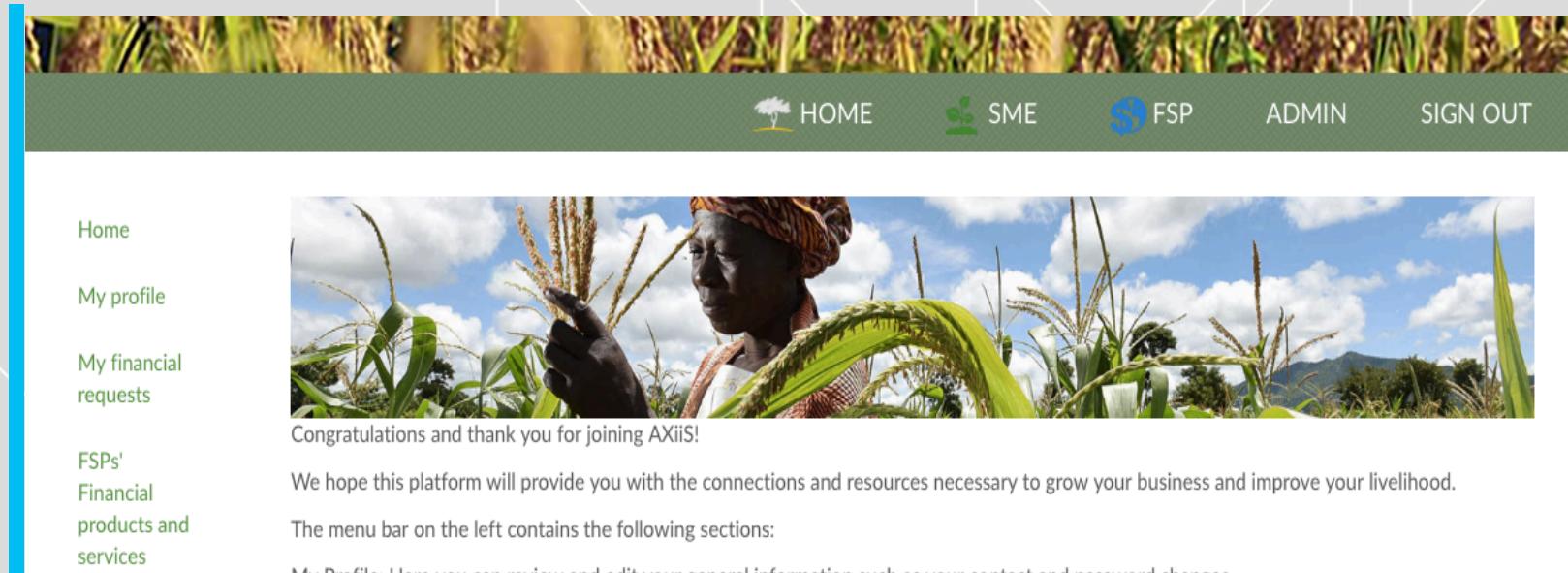
Business activity related to the COFFEE sector

Coverage: global

## SMEs (2)

### Opportunities

- Sign up and showcase your business profile
- Access to **various financial products** tailored to the coffee sector
- Submit a **financial request**
- Be matched with a FSP based on your **investment needs**



My Profile: Here you can review and edit your general information such as your contact and password changes.

# FSPs (1)

Including: Impact investors, Financial institutions, Equity funds, Commercial banks, etc.

Type of investment: debt and/or equity

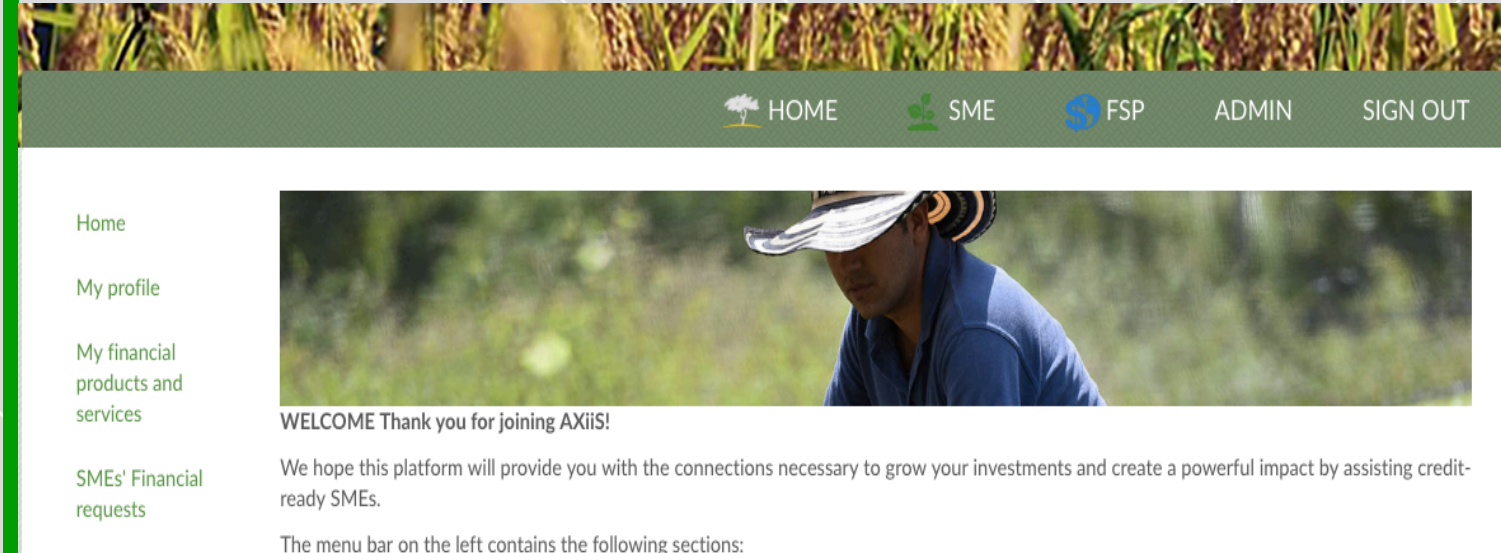
Financing capacity: minimum of \$50,000 USD

Looking for business opportunities in the COFFEE sector

## FSPs (2)

### Opportunities

- Showcase your financial products and services
- **Access to credit-ready SMEs** in the coffee sector
- Be matched with a **SME based on your own investment criteria**
- Access to key information such as **financial reports or investment trends**



The screenshot displays the AXiis website interface. At the top, there is a navigation bar with a green background and white text, featuring icons and labels for HOME, SME, FSP, ADMIN, and SIGN OUT. Below the navigation bar, a vertical green sidebar on the left contains a menu with the following items: Home, My profile, My financial products and services, and SMEs' Financial requests. The main content area features a large image of a person wearing a hat, looking down. Below the image, a welcome message reads: "WELCOME Thank you for joining AXiis!". A paragraph of text follows: "We hope this platform will provide you with the connections necessary to grow your investments and create a powerful impact by assisting credit-ready SMEs." At the bottom, a line of text states: "The menu bar on the left contains the following sections:".

# Stakeholders

## Who

Certification bodies, NGOs, Buyers, Exporting agencies, Technical service providers, etc.

## Opportunities

- Assist your supported SMEs to **submit their profiles** and be matched with a FSP.
- Receive key information such as **financial reports and investment trends**.
- Contribute on building livelihoods and have impact at the SME and community levels.



## Upcoming events for AXiis

- October 5 2106:  
FAST networking event in El Salvador
- 15-17 February 2017:  
Booth at AFCA event in Ethiopia

Join **NOW** and have access to new  
financial **OPPORTUNITIES** with  
**AXiis**





JOIN FAST  
GROW FAST



THANK YOU!

[www.fastinternational.org](http://www.fastinternational.org)

Contact: **Ainina Aidara**

Senior Project Manager

 : [ainina.aidara@fastinternational.org](mailto:ainina.aidara@fastinternational.org)

**Sergio Figueredo**

AXiS Project Manager

 : [sergio.figueredo@fastinternational.org](mailto:sergio.figueredo@fastinternational.org)

