### Coffee Market Situation

120<sup>th</sup> International Coffee Council 25-29 September 2017 Yamoussoukro

## Prices

135.7

35.4

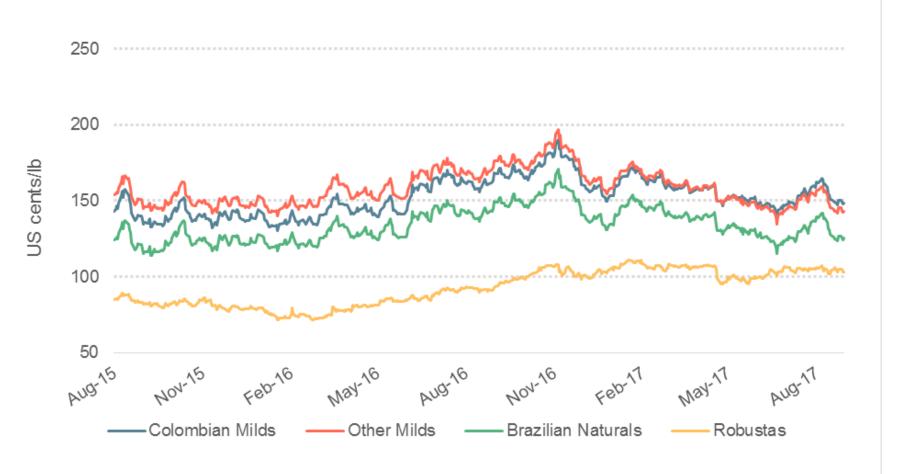
34.0

1 2611

Ecchange, Inc. 34.3600

EAT 100@31.5308

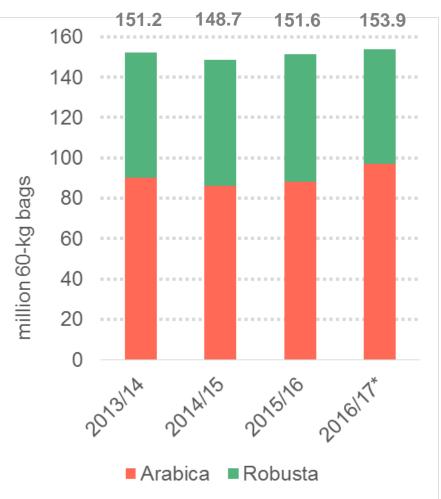
### Daily prices: Last two years



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# Supply & Demand

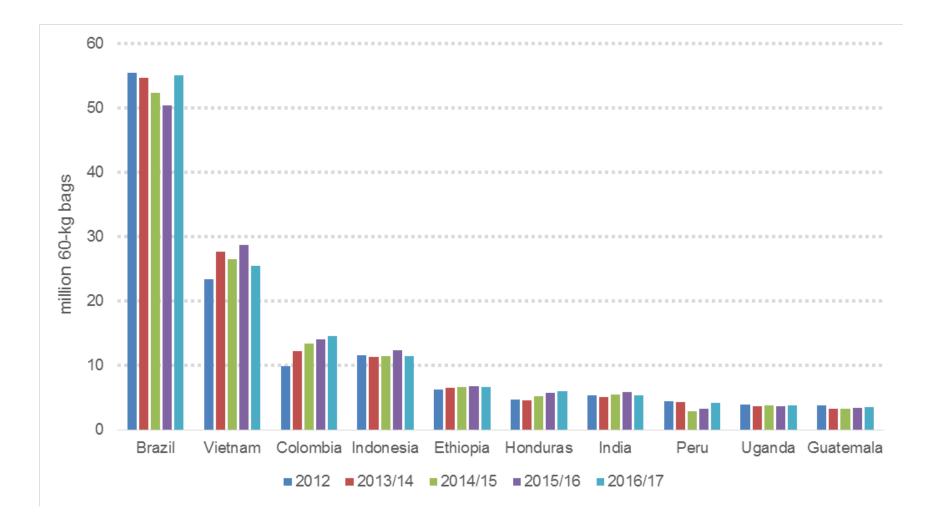
#### World coffee production



• 153.9 million bags in crop year 2016/17

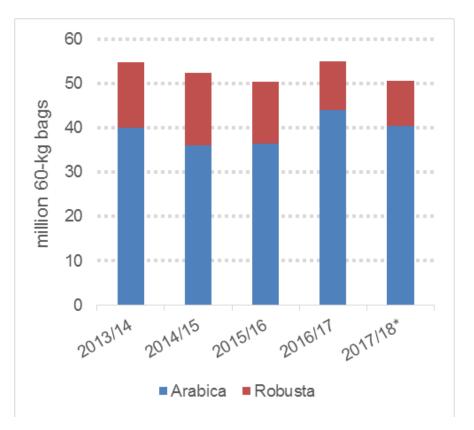
- 1.5 % increase on 2015/16
- Arabicas ↗ 10.2%
- Robustas > 10.6%

### World coffee production (2)



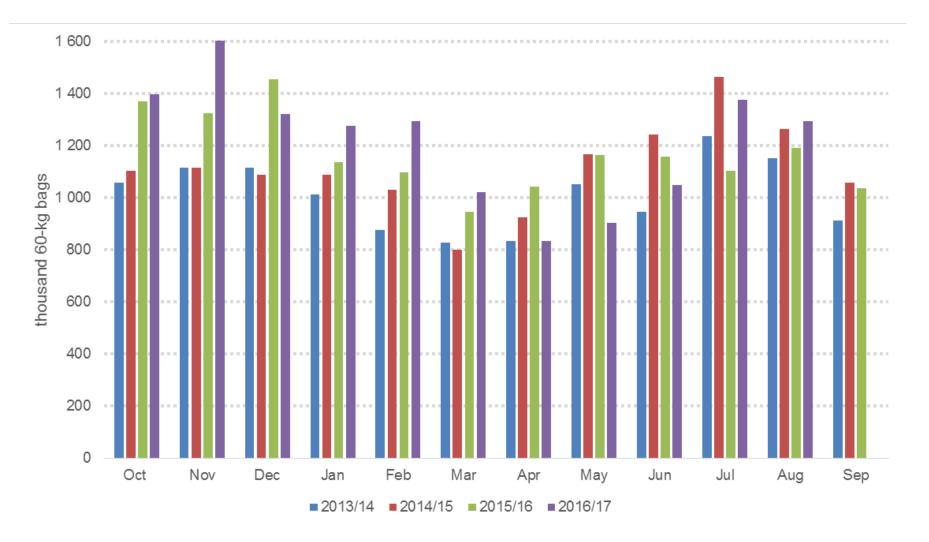
### **Production in Brazil**

- Current ICO estimate of 2017/18 production: 50.5 million bags
- Domestic consumption estimated at 20.5 million bags



\* Estimated

#### **Production in Colombia**



 $(\Theta)$ 

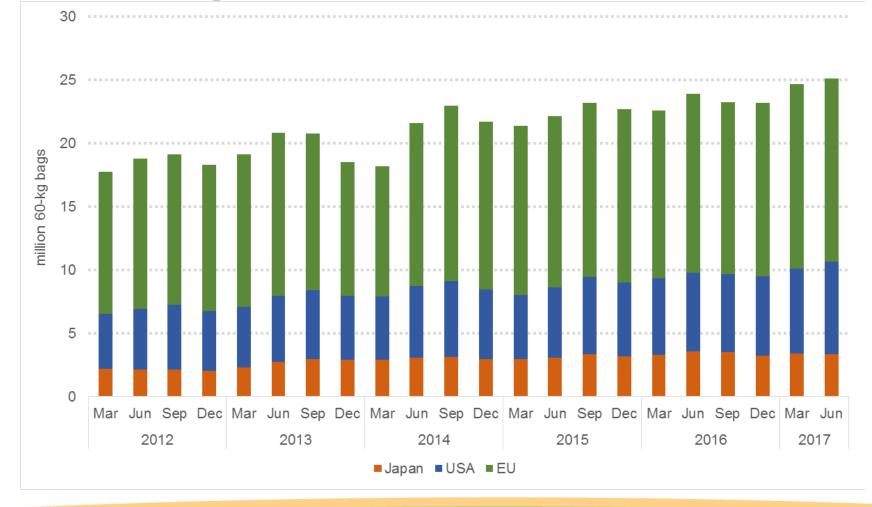
### High export volumes...

	July 2016	July 2017	% change	October - July		
				2015/16	2016/17	% change
TOTAL	8 451	9 381	11.0%	96 255	101 931	5.9%
Arabicas	4 798	5 864	22.2%	59 085	64 219	8.7%
Colombian Milds	572	1 078	88.3%	11 163	12 239	9.6%
Other Milds	2 139	2 603	21.7%	19 244	22 787	18.4%
Brazilian Naturals	2 087	2 183	4.6%	28 678	29 193	1.8%
Robustas	3 653	3 518	-3.7%	37 170	37 712	1.5%

In thousand bags

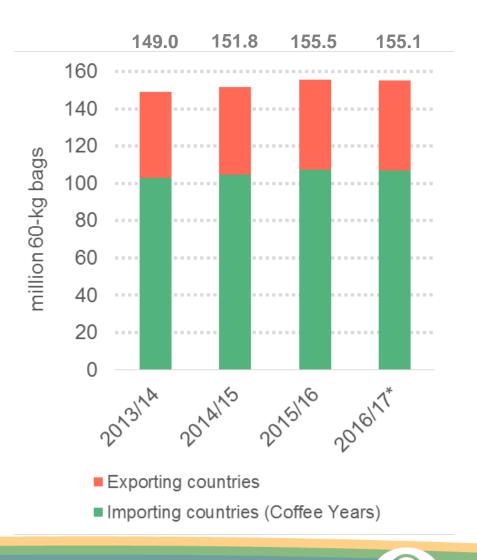


### ...led to a build-up of inventories in importing countries



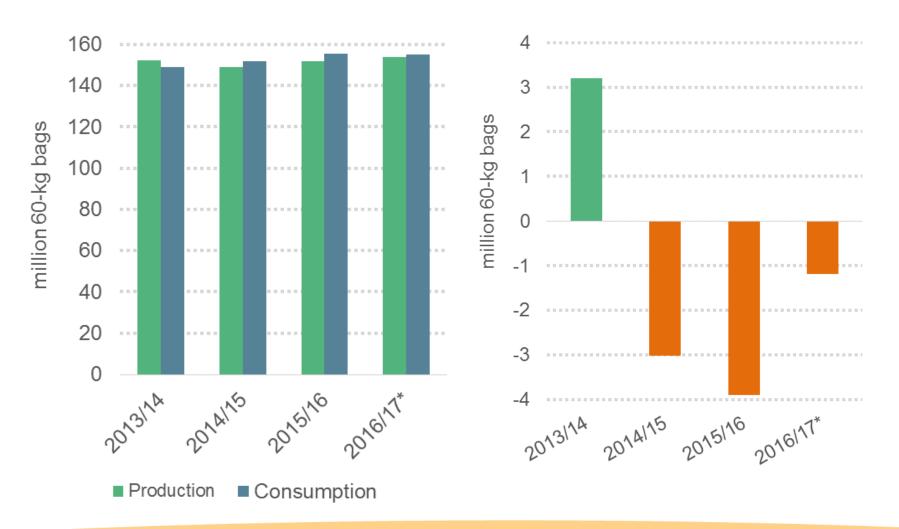
### **World consumption**

- Decreasing by 0.3% to 155.1 million bags in coffee year 2016/17
- Still strong demand in many countries, particularly some traditional markets
- But biggest potential is emerging markets and exporting countries



# Balance

### **Supply/Demand Balance**



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### Conclusions

### Coffee market in deficit for third consecutive year in 2016/17

## Robusta expected to rebound in 2017/18



### INTERNATIONAL COFFEE ORGANIZATION

### Thank you