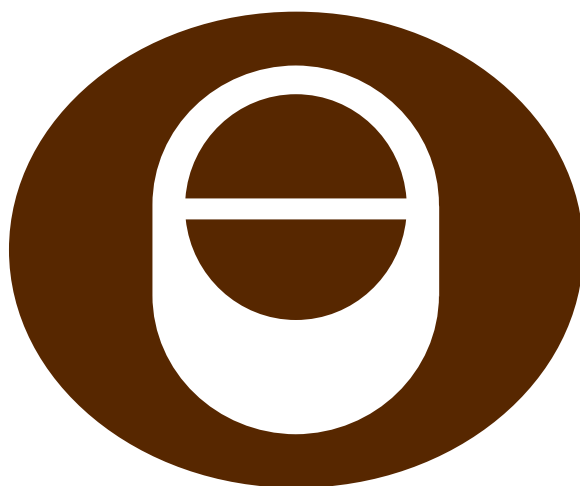


# INTERNATIONAL COFFEE ORGANIZATION



## COUNTRY COFFEE PROFILE

ITALY





## COUNTRY COFFEE PROFILE ITALY



COMITATO ITALIANO del caffè

PASSIONE ITALIANA



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## PREFACE

This profile on the coffee sector in Italy is the third in a series of Member country coffee profiles. It meets one of the objectives of the International Coffee Agreement 2007, specifically collecting, disseminating and publishing economic, technical and scientific information, statistics and studies, as well as the results of research and development in coffee matters. These objectives have been reinforced by the recent recommendations of the Working Group on the Strategic Review.

On this basis, guidelines have been provided to be used as a framework for this series, which aims to provide comprehensive and current information on the coffee sector in specific countries. These profiles are extremely important in improving the visibility of the world coffee economy and identifying key trade flows.

I would like to thank the senior management of the *Comitato Italiano del Caffè* and its technical staff for preparing the first draft of this report. I would also like to thank the ICO Secretariat for editing the text and collaborating with the coffee authorities in the preparation of the Country Coffee Profile for Italy.

I sincerely hope that this profile will be of interest and value to our Members, as well as all other stakeholders working in the field. Finally, the ICO staff and I remain open to any observations and suggestions that will assist us in increasing the accuracy and value of the document in the future. I am confident that the wealth of information contained in this publication, and those to follow in this series, will provide delegates, researchers and readers with a better understanding of the dynamic nature of the coffee industry worldwide.

### **José Sette**

Executive Director  
International Coffee Organization



Milan, 2017-07-18

**Subject: Italian Coffee Profile**

This study was conducted by the Comitato Italiano del Caffè, with the support of the University of Turin, in collaboration with the International Coffee Organization, as part of the Coffee Profiles Programme.

It is my hope that this study will be of interest and value to the International Coffee Organization's Members and to all stakeholders of the coffee sector interacting with the Italian industry, providing useful support in analyzing sources of supply, coffee trade, consumption trends and coffee stocks.

With regard to the present document, I would particularly like to acknowledge the contribution of Cecilia Casalegno and Valentina Chiaudano (University of Turin), Gianni Forni (General Secretary of the Comitato Italiano del Caffè), Maurizio Giuli (President of Ucimac - Espresso Coffee Machine and Bar Equipment Manufacturers), Marinella Cerutti, Federica Scaravaglio and Laura Tondi (Lavazza).

With my kindest regards.

Mario Cerutti

President

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## 1. BACKGROUND

### 1.1 Geographical setting

Italy is a peninsula in the Mediterranean Sea, located in the South of Europe, covering a surface of 302,073 square kilometres. Italy borders France to the West, Switzerland and Austria to the North and Slovenia to the East.

Most of the land is mountainous (35%) and hilly (42%) and the rest is flat (23%). Italy also has numerous islands, the two biggest being Sicily and Sardinia.

Italy is a parliamentary republic that is divided into 7,978 communes, 107 provinces, 14 metropolitan cities and 20 regions, of which 15 are ordinary regions and the other 5 have a special autonomous status. The national language is Italian and the capital is Rome.



Figure 1: Map of Italy

Italy has a density of 201.32 inhabitants/km<sup>2</sup>, with a population of 60.66 million: 48.6% are men and 51.4% are women

## 1.2 Economic setting in Italy

Italy is one of the twenty-eight member countries of the European Union and adopted the EU single currency – the euro – in 2002. As a consequence, the Italian economy is now influenced by European Central Bank decisions in terms of interest rates, prices and monetary policy. By the same token, Italy has benefited from the Schengen Agreement, which allows free movement of people and goods within European Union Schengen countries.

Italy has a diversified economy composed of an industrial North, dominated by private companies, and a less industrial but more agricultural South, with a fairly high unemployment rate.

The Italian economy is mainly driven by a high-quality consumer goods manufacturing sector made of small- and medium-sized family businesses.

Despite its third position in the ranking of European economies, a high public debt and structural impediments to growth have rendered Italy vulnerable to scrutiny by financial markets. Public debt has increased since 2007, reaching 133% of GDP in 2016.

Since 2011, after the general recession in Europe, Italy's economy has returned to a modest growth. In 2015 and 2016, Italy's economy grew at an annual rate of 0.7%. In 2016 the overall unemployment level was 11.7%, although youth unemployment has remained high at 37.1%.

## 1.3 History of coffee in Italy

Coffee was introduced in Europe in the 16<sup>th</sup> Century when its use was reported by a number of travellers from the East. These included a Venetian named Prospero Alpino, a botanist and doctor, whose book *De Plantis Aegypti* contained an illustration of the coffee plant. He described the Eastern habit of taking “this excellent black drink which is in flavour similar to chicory”.

Although the power of Venice was already declining, historians agree that Venetian merchants were already importing coffee in 1695. The beans, which were loaded at the port of Mocha in the Arabian Peninsula, were unloaded at Venice and originally sold through pharmacies for medicinal purposes.

Soon however, the Venetians learned how to roast coffee beans and began drinking coffee both at home and at the *botteghe del caffè* (coffee shop). In 1683 the first coffee shop in the Western world was opened in Venice under the porticoes of St. Mark's Square. One century later, there were over 200 of them in the city.

'The Coffee Shop' (*La Bottega del Caffè*), a comedy by Carlo Goldoni, one of Venice's most famous playwrights, was first performed in 1750 and provides a flavour of those coffee shops and how their customers drank coffee.

At first, the Catholic Church opposed coffee drinking. As it was a Muslim drink, a number of priests appealed to Pope Clement VIII to ban it. The story tells that Pope Clement tried the 'devil's brew' and decided that it was 'so delicious that it would be a sin to only let infidels drink it', and then renamed it a 'Christian drink'. Thanks to the Pope's favour, the popularity of coffee grew rapidly in Italy, not only among the aristocracy, who drank it in their drawing rooms, but also among the rest of the population. Coffee was sold by street vendors together with lemonade and chocolate drinks.

Coffee shops appeared in Rome, Turin, Genoa, Milan, Venice, Padua, Naples, Florence and Trieste, and became famous meeting-places for the educated, including writers, politicians and students over the centuries ahead.

In the 21<sup>st</sup> Century, coffee consumption has continued to be in vogue among Italians who drink coffee not only in coffee shops, but also at home, thanks to the introduction of new types of coffee machines and capsules.

Over the years, coffee capsules have become increasingly popular, exceeding 1 billion euros in value in 2015.

In 2015 Italy hosted two important coffee events: the 1<sup>st</sup> Global Coffee Forum and the 1<sup>st</sup> International Coffee Day, both organized in Milan during Expo Milano 2015, the international exhibition on nutrition and food.

The Comitato Italiano del Caffè, the ICO, Expo and Fiera Milano Congressi organized the Global Coffee Forum in collaboration with the Italian Ministry of Agriculture and the Italian Ministry of Industry.

This event aimed to discuss the three virtues of coffee: pleasure, health and sustainability. The International Coffee Day was an occasion to promote and celebrate coffee as a beverage. A photographic exhibition was installed in the Milan city centre in order to attract visitors to the coffee world.

During the event, Oxfam organised fund raising activities using an imaginary '*caffè sospeso*'<sup>1</sup> – a typical Neapolitan coffee tradition.

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<sup>1</sup> '*Caffè sospeso*' is a Neapolitan tradition by which a coffee consumer pays for an extra coffee in a coffee shop. Thus, this coffee will be available for anyone who cannot afford it.





Figure 2: Global Coffee Forum and International Coffee Day advertisement, 2015

## 2. COFFEE IMPORTS FROM 2000 TO 2016

### 2.1 Volume of imports

In 2016 Italy imported more than 10 million bags<sup>2</sup> of coffee. Total imports increased by 9.5% between 2015 and 2016.

In 2015 Italy was the second largest importer of green coffee in terms of volume in Europe, accounting for 14% of total European imports (Germany was the largest European importer with 29%)<sup>3</sup>.

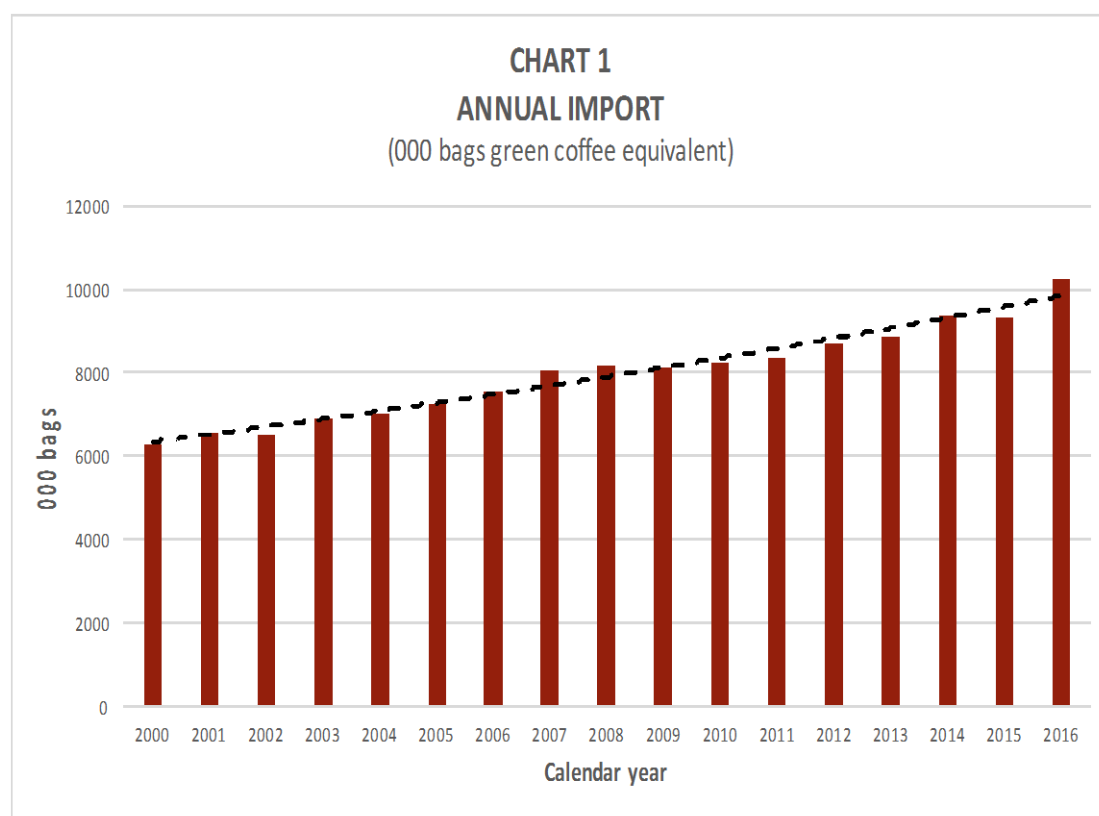
On a world scale, Italy was the third-largest green coffee importer in 2015 (after the USA and Germany)<sup>4</sup>.

Chart 1 illustrates the trend of total annual imports of coffee from 2000 to 2016.

<sup>2</sup> 1 bag = 60 kg

<sup>3</sup> *European Coffee Report 2014/2015, European Coffee Federation*

<sup>4</sup> *Source: International Coffee Organization (ICO)*



Source: Comitato italiano del Caffè/ISTAT

**Table 1: Italian coffee imports by form**  
(60-kg bags)

Years	Green coffee	Green coffee Decaf.	Roasted coffee	Roasted coffee Decaf.	Soluble coffee	Coffee preparation	Total
2000	5 879 402	61 911	235 051	4 007	122 382	6 573	6 309 326
2001	6 077 961	72 482	256 479	2 744	128 936	6 055	6 544 657
2002	6 039 664	99 060	240 215	3 940	137 008	7 314	6 527 201
2003	6 382 094	115 854	281 308	5 762	142 358	5 881	6 933 257
2004	6 457 506	120 661	284 892	6 168	159 182	7 121	7 035 529
2005	6 665 051	137 959	294 288	6 695	159 954	9 330	7 273 278
2006	6 935 479	122 776	285 264	10 015	180 871	11 684	7 546 089
2007	7 402 573	129 001	284 924	8 722	195 581	14 001	8 034 802
2008	7 474 879	132 829	332 595	13 919	209 804	16 157	8 180 183
2009	7 481 743	134 631	245 963	12 491	190 703	23 028	8 088 559
2010	7 686 257	143 610	211 671	16 067	171 217	26 513	8 255 336
2011	7 754 512	141 061	236 869	20 516	189 689	27 361	8 370 008
2012	8 074 969	212 606	186 255	27 864	163 361	27 583	8 692 638
2013	8 255 170	172 689	196 540	20 218	164 527	30 930	8 840 074
2014	8 782 481	131 915	222 018	22 312	174 457	33 323	9 366 506
2015	8 798 229	92 412	239 425	23 314	159 217	31 238	9 343 835
2016	9 532 751	145 403	295 295	25 691	208 462	30 865	10 238 466

Source: Comitato Italiano del Caffè/ISTAT

In 2000, total annual imports of coffee were 6.3 million bags. Since then, imports have continuously grown and reached 10.2 million bags in 2016 (Table 1). As Table 1 shows, except for 'coffee preparation', which decreased slightly from 2015 to 2016, every form of coffee has undergone constant growth in volume.

Since 2000, Italy has imported mainly green coffee: in 2016, this value reached 93% of total imports.

**Table 2: Italian green coffee imports  
(60-kg bags)**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Colombia Milds</b>	<b>282 351</b>	<b>281 742</b>	<b>283 323</b>	<b>289 855</b>	<b>311 294</b>	<b>457 530</b>	<b>483 081</b>	<b>504 525</b>	<b>495 901</b>	<b>417 916</b>	<b>248 147</b>	<b>327 706</b>	<b>228 126</b>	<b>384 265</b>	<b>388 785</b>	<b>517 190</b>	<b>613 516</b>
Colombia	209 233	226 897	236 270	246 327	253 460	352 293	399 279	414 546	404 872	212 923	85 046	124 151	105 353	125 932	219 011	326 167	383 503
Kenya	17 515	18 682	11 571	10 197	8 681	9 938	10 628	10 699	10 847	18 882	11 870	6 637	3 364	5 944	4 524	8 193	7 127
Tanzania	55 603	36 163	35 482	33 331	49 153	95 299	73 174	79 280	80 182	186 111	151 231	196 918	119 409	252 389	165 250	182 830	222 886
<b>Other Milds</b>	<b>1 227 714</b>	<b>1 236 979</b>	<b>1 278 557</b>	<b>1 321 609</b>	<b>1 450 263</b>	<b>1 302 783</b>	<b>1 456 631</b>	<b>1 545 444</b>	<b>1 399 567</b>	<b>1 425 280</b>	<b>1 776 865</b>	<b>1 728 445</b>	<b>1 937 202</b>	<b>1 804 003</b>	<b>1 860 691</b>	<b>1 758 279</b>	<b>1 970 732</b>
India	575 208	569 415	634 778	699 567	844 969	748 934	893 458	943 971	771 950	729 621	986 359	1 062 506	1 196 662	1 070 483	1 162 470	1 076 013	1 222 243
Honduras	153 637	151 935	155 608	124 212	123 754	89 880	130 782	128 775	116 432	183 075	232 702	201 271	228 335	215 458	212 056	280 433	363 784
Guatemala	164 758	206 152	150 208	197 506	209 282	153 635	174 014	183 956	211 051	193 102	228 063	163 491	187 185	163 756	147 419	125 995	118 048
Peru	12 284	9 735	17 857	15 002	25 173	38 556	29 448	50 813	85 263	99 291	120 741	106 014	103 622	111 489	110 855	74 885	98 684
Nicaragua	23 866	30 187	28 204	34 005	40 995	35 735	42 301	56 772	50 478	45 253	61 887	55 331	50 272	52 719	75 893	72 479	46 748
Costa Rica	172 790	163 874	195 701	163 232	119 442	101 525	73 606	75 112	76 483	65 333	63 720	47 028	53 106	44 555	41 570	40 414	41 559
Others	125 171	105 680	96 201	88 085	86 647	134 518	113 022	106 046	87 909	109 606	83 392	92 804	118 020	145 544	110 427	88 059	79 666
<b>Brazilian Naturals</b>	<b>1 692 596</b>	<b>1 845 397</b>	<b>2 153 422</b>	<b>2 533 012</b>	<b>2 438 317</b>	<b>2 549 721</b>	<b>2 660 091</b>	<b>2 749 572</b>	<b>2 776 272</b>	<b>2 764 436</b>	<b>2 780 932</b>	<b>2 753 935</b>	<b>2 572 578</b>	<b>2 670 677</b>	<b>2 883 038</b>	<b>2 884 421</b>	<b>3 083 530</b>
Brazil	1 619 723	1 772 565	2 061 996	2 428 209	2 330 265	2 408 309	2 554 822	2 624 191	2 639 781	2 629 538	2 648 902	2 597 877	2 461 938	2 534 695	2 728 895	2 745 853	2 945 631
Ethiopia	72 873	72 832	91 426	104 803	108 052	141 412	105 269	125 381	136 491	134 898	132 030	156 058	110 640	135 982	154 143	138 568	137 899
<b>Robustas</b>	<b>2 609 784</b>	<b>2 619 856</b>	<b>2 243 781</b>	<b>2 168 714</b>	<b>2 223 684</b>	<b>2 317 427</b>	<b>2 303 047</b>	<b>2 526 855</b>	<b>2 710 233</b>	<b>2 796 296</b>	<b>2 763 515</b>	<b>2 757 955</b>	<b>3 174 990</b>	<b>3 200 933</b>	<b>3 394 016</b>	<b>3 457 427</b>	<b>3 599 843</b>
Vietnam	809 509	862 754	904 563	830 764	902 292	982 050	1 112 055	1 363 699	1 322 550	1 366 791	1 517 688	1 551 827	1 979 768	1 810 934	2 036 332	1 882 227	2 132 871
Uganda	302 585	255 383	298 117	339 275	249 554	245 459	145 937	284 722	487 329	548 246	380 106	398 543	465 381	474 632	647 975	723 128	692 619
Indonesia	221 333	245 581	253 914	377 106	371 521	484 097	466 572	325 940	399 754	519 538	457 716	454 581	406 778	629 744	512 570	656 911	617 899
Cameroon	564 794	635 266	397 014	277 272	338 578	299 654	251 930	251 971	203 141	164 285	186 807	152 957	136 746	122 262	60 773	70 135	81 464
Cote d'Ivoire	307 052	364 729	230 069	178 151	173 254	143 407	128 331	114 729	90 842	53 851	83 414	79 016	67 699	86 933	52 891	45 911	40 550
Others	404 512	256 143	160 105	166 146	188 484	162 760	198 223	185 794	206 616	143 585	137 785	121 030	118 618	76 428	83 475	79 115	34 440
<b>Re-Exports</b>	<b>53 289</b>	<b>53 617</b>	<b>40 430</b>	<b>34 605</b>	<b>33 949</b>	<b>37 303</b>	<b>32 630</b>	<b>76 177</b>	<b>92 906</b>	<b>77 814</b>	<b>116 799</b>	<b>186 471</b>	<b>162 072</b>	<b>195 292</b>	<b>255 952</b>	<b>180 913</b>	<b>265 131</b>
Europe	32 217	29 641	22 278	15 454	18 676	19 444	24 736	49 786	75 881	54 755	57 857	107 180	106 079	157 855	223 289	148 329	193 428
Others	21 073	23 976	18 152	19 151	15 272	17 859	7 894	26 391	17 025	23 060	58 941	79 291	55 994	37 437	32 663	32 584	71 703
<b>Total</b>	<b>5 865 734</b>	<b>6 037 590</b>	<b>5 999 512</b>	<b>6 347 796</b>	<b>6 457 506</b>	<b>6 664 764</b>	<b>6 935 479</b>	<b>7 402 573</b>	<b>7 474 879</b>	<b>7 481 743</b>	<b>7 686 257</b>	<b>7 754 512</b>	<b>8 074 969</b>	<b>8 255 170</b>	<b>8 782 481</b>	<b>8 798 229</b>	<b>9 532 751</b>
Asia	1 626 051	1 698 786	1 808 008	1 919 321	2 125 815	2 224 406	2 494 908	2 655 372	2 499 043	2 636 128	3 015 135	3 144 491	3 644 272	3 555 108	3 760 776	3 658 348	4 024 881
Africa	1 740 831	1 645 912	1 227 613	1 117 433	1 122 594	1 146 229	945 222	1 068 280	1 243 453	1 271 103	1 097 428	1 120 750	1 028 812	1 161 474	1 174 210	1 265 794	1 273 853
Americas	2 466 635	2 663 252	2 941 613	3 295 588	3 190 421	3 274 685	3 470 614	3 629 135	3 656 502	3 519 757	3 515 837	3 382 091	3 295 806	3 380 733	3 624 207	3 725 759	4 040 589
Europe	32 217	29 641	22 278	15 454	18 676	19 444	24 736	49 786	75 881	54 755	57 857	107 180	106 079	157 855	223 289	148 329	193 428
<b>Total</b>	<b>5 865 734</b>	<b>6 037 590</b>	<b>5 999 512</b>	<b>6 347 796</b>	<b>6 457 506</b>	<b>6 664 764</b>	<b>6 935 479</b>	<b>7 402 573</b>	<b>7 474 879</b>	<b>7 481 743</b>	<b>7 686 257</b>	<b>7 754 512</b>	<b>8 074 969</b>	<b>8 255 170</b>	<b>8 782 481</b>	<b>8 798 229</b>	<b>9 532 751</b>

Source: Comitato Italiano del Caffè

Since 2002, more than 50% of green coffee imports have been supplied by only two exporting countries: Brazil and Vietnam. According to ISTAT (Istituto Nazionale Statistica) data, in 2016 Brazil accounted for 31% (more than 2.94 million bags) of total green coffee imports by Italy, Vietnam for 22% (2.13 million bags) and India for 12.82% (1.22 million bags).

Other significant green coffee producers that export to Italy are Uganda, Indonesia, Colombia and Honduras.

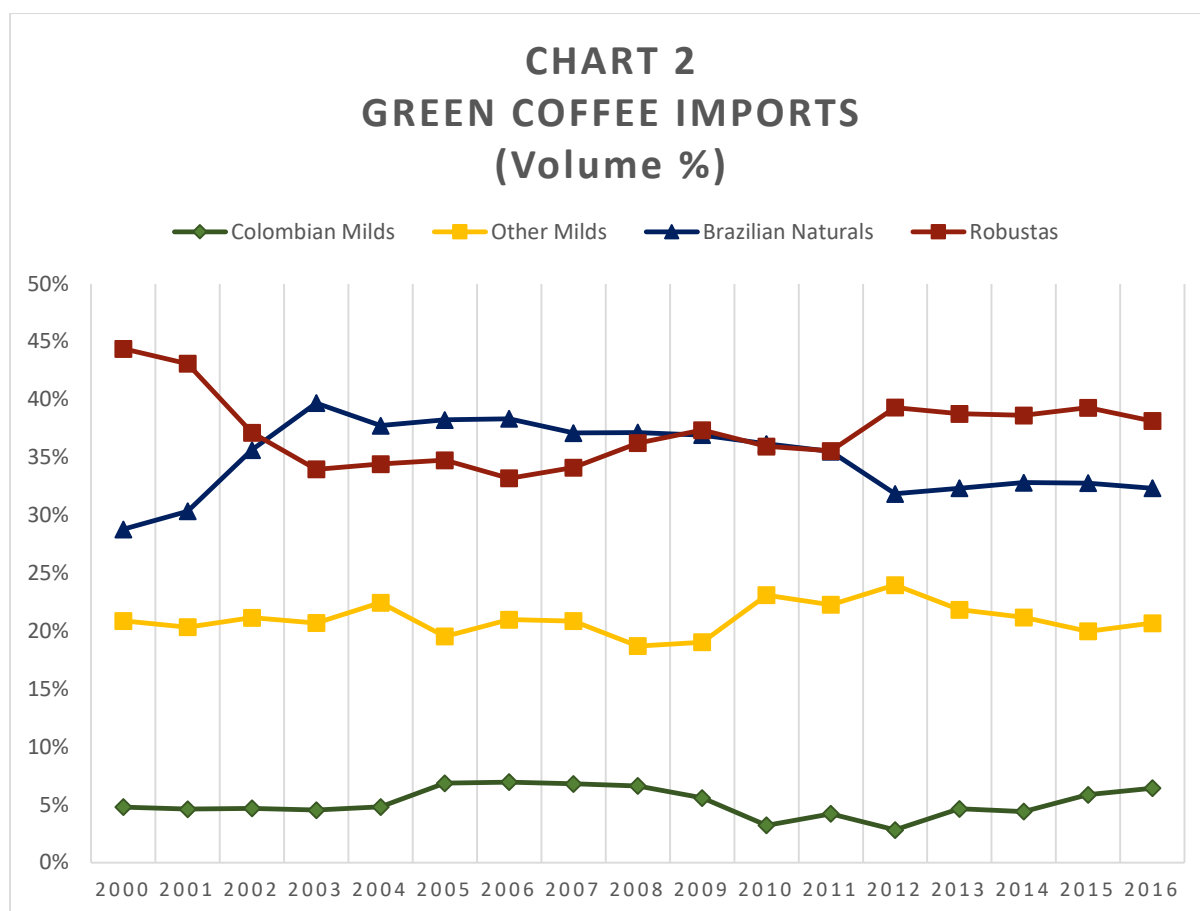
Table 2 shows details of Italian imports of green coffee in the period between 2000 and 2016.

In addition to its direct imports from coffee-producing countries, Italy also imports green coffee from European hubs. In 2016 Germany was identified as the main European supplier of green coffee, followed by Austria and Belgium<sup>5</sup>.

Annex Table I (attached to this coffee profile) shows Italian green coffee imports by country of origin.

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<sup>5</sup> Source: Comitato Italiano del Caffè



Source: Comitato italiano del Caffè/ISTAT

Chart 2 compares Italian green coffee import trends, divided by bean type and market share:

- Robustas and Brazilian Naturals represent the main categories of coffee beans imported in Italy.
- After a fall in import levels from 2000 to 2003 (-10%), Robusta has had a relatively stable trend until 2016 (around 35%).
- Imports of Brazilian Naturals rose from 2000 to 2003 reaching 40% and remained stable until 2011. Imports began to decrease in 2012, reaching a share of around 32% in 2016.
- The share of Colombian Milds remained unchanged at 5% from 2000 to 2016.
- The Other Milds category registered a 20% share from 2000 to 2016.

## 2.2 Value and unit value of imports

**Table 3: Value of Italian coffee imports by form**

(€)

Years	Green coffee	Green coffee Decaf.	Roasted coffee	Roasted coffee Decaf.	Soluble coffee	Coffee preparation	Total
2000	637 837 031	9 595 504	36 797 003	865 696	24 822 178	2 653 620	712 571 032
2001	500 299 576	9 673 620	34 748 230	513 633	25 420 923	2 423 324	573 079 306
2002	386 598 952	9 142 689	29 814 487	769 190	21 943 219	3 756 433	452 024 970
2003	374 647 885	10 424 217	33 525 528	1 144 141	21 043 611	2 709 725	443 495 107
2004	382 057 691	10 932 872	34 612 968	1 285 466	22 189 760	3 651 569	454 730 326
2005	532 404 029	15 148 677	40 420 869	1 496 321	25 252 882	3 829 262	618 552 040
2006	631 762 736	15 392 873	44 730 658	2 601 948	29 475 448	5 295 255	729 258 918
2007	714 955 492	16 524 752	61 009 626	4 610 158	34 048 084	6 948 489	838 096 601
2008	828 944 725	19 232 837	84 360 677	7 377 634	39 221 773	8 288 522	987 426 168
2009	775 214 113	18 617 833	79 126 393	8 824 668	34 152 920	10 753 907	926 689 834
2010	851 271 432	20 085 677	98 435 472	13 332 704	20 908 097	12 989 730	1 017 023 112
2011	1 240 397 963	25 825 729	133 625 386	16 768 287	42 375 137	14 194 042	1 473 186 544
2012	1 296 008 548	39 520 066	123 117 100	17 475 458	38 397 423	16 930 276	1 531 448 871
2013	1 064 264 507	30 099 871	129 502 874	17 928 316	35 326 196	17 810 402	1 294 932 166
2014	1 089 591 745	20 895 552	155 132 391	20 110 620	34 752 874	19 362 606	1 339 845 788
2015	1 393 942 676	16 676 602	170 098 286	21 526 478	34 003 131	22 448 871	1 658 696 044
2016	1 284 185 164	22 042 114	184 198 021	21 137 149	46 418 741	22 829 162	1 580 810 351

Source: Comitato Italiano del Caffè/ISTAT

In 2016, total value of coffee imports reached 1.58 billion euro, 4.7% lower than in 2015. Though a fall of about 109 million euros was registered, green coffee still represented 81% of the total value of Italian coffee imports in 2016.

## 2.3 Italian customs – Import of green coffee

**Table 4: Italian Customs – Imports of green coffee**

(%)

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Trieste	42.6	41.0	37.7	34.2	33.6	32.5	29.6	27.2	26.3	25.6	26.0	28.0	26.8	24.4	22.4	21.9	19.3
Savona	16.2	15.8	14.7	13.0	16.0	19.2	22.7	25.7	26.1	21.6	22.0	23.0	22.3	n.a.	21.1	21.5	23.3
Genoa	18.5	22.4	26.4	27.9	26.6	21.0	15.4	14.8	14.7	16.7	12.5	10.7	10.8	14.2	14.7	28.4	29.2
Novara	6.0	5.0	n.a.	9.6	7.8	7.7	7.8	8.8	8.8	8.0	9.4	10.0	10.4	n.a.	n.a.	9.5	10.1
Naples	7.2	7.1	6.8	5.4	5.7	6.7	7.1	7.6	7.4	8.3	8.8	8.40	9.1	10.1	10.8	11.2	11.1
Alessandria	0.1	0.0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	6.6	n.a.	n.a.	8.2	10.8	11.3	n.a.	n.a.
Gioia Tauro	0.4	1.3	2.0	3.2	3.6	5.6	3.9	4.4	4.1	4.3	4.2	3.3	3.1	3.0	3.0	3.0	2.8
Turin	5.1	4.8	3.4	3.3	3.2	4.9	5.7	2.4	2.5	1.7	2.1	2.1	1.9	n.a.	n.a.	1.6	1.2
Livorno	0.4	0.4	0.3	0.1	0.22	0.2	1.2	1.5	1.3	1.1	0.9	1.1	0.9	n.a.	n.a.	0.7	0.6
Pescara	0.5	0.5	n.a.	0.6	0.6	1.0	0.5	0.4	0.4	0.4	0.4	0.3	0.3	n.a.	n.a.	n.a.	n.a.
Bolzano	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0.4	n.a.	n.a.	0.2	n.a.	n.a.	n.a.	n.a.
Milan	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0.0	n.a.	n.a.	0.2	n.a.	n.a.	n.a.	n.a.
Bologna	0.1	0.1	n.a.	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	n.a.	n.a.	n.a.	n.a.
Salerno	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0.1	0.2	0.4	0.2	n.a.	n.a.	n.a.	n.a.
Syracusa	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1.3	n.a.
Pozzallo	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1.4
Other	2.7	1.5	8.8	2.7	2.7	1.4	6.1	6.8	8.4	5.2	13.4	12.8	5.6	37.5	16.8	1.1	1.2
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Source: Comitato Italiano del Caffè/ISTAT



### 3. RE-EXPORTS FROM 2000 TO 2016

#### 3.1 Total volume of coffee re-exports by type and form

**Table 5: Italian coffee re-exports by form**  
(60-kg bags green bean equivalent)

Years	Green coffee	Green coffee Decaf.	Roasted coffee	Roasted coffee Decaf.	Soluble coffee	Coffee - preparation	Total
2000	104 162	13 057	987 312	36 708	11 681	5 575	1 158 495
2001	115 656	11 820	1 098 486	39 826	21 915	5 918	1 293 621
2002	46 385	9 946	1 212 082	42 273	28 456	7 428	1 346 570
2003	61 635	10 124	1 273 677	45 097	27 949	9 488	1 427 968
2004	69 991	14 858	1 398 199	47 721	20 505	22 243	1 573 518
2005	80 846	13 456	1 428 030	55 595	19 947	25 796	1 623 670
2006	91 202	14 580	1 739 608	55 848	19 300	40 157	1 960 696
2007	99 169	12 736	1 952 508	63 012	28 016	64 146	2 219 587
2008	102 292	13 413	2 051 367	66 880	13 982	58 036	2 305 970
2009	96 983	11 994	2 029 803	59 530	26 254	51 636	2 276 200
2010	113 286	12 524	2 210 663	66 507	21 398	35 637	2 460 015
2011	115 790	11 665	2 425 749	88 829	14 313	22 741	2 679 087
2012	204 125	11 170	2 623 293	73 461	20 377	33 241	2 965 667
2013	158 709	7 856	2 903 474	72 036	22 835	25 716	3 190 626
2014	130 538	9 087	3 213 196	79 923	22 981	27 668	3 483 393
2015	124 645	6 354	3 408 691	87 154	18 082	35 587	3 680 514
2016	174 883	15 578	3 857 972	84 375	31 229	43 331	4 207 369

Source: Comitato Italiano del Caffè/ISTAT

According to ISTAT data, total coffee re-exports (volume) experienced a positive growth trend in the period from 2000 to 2016. In particular, in 2016, Italian coffee exports were about 4 million bags (see Table 5).

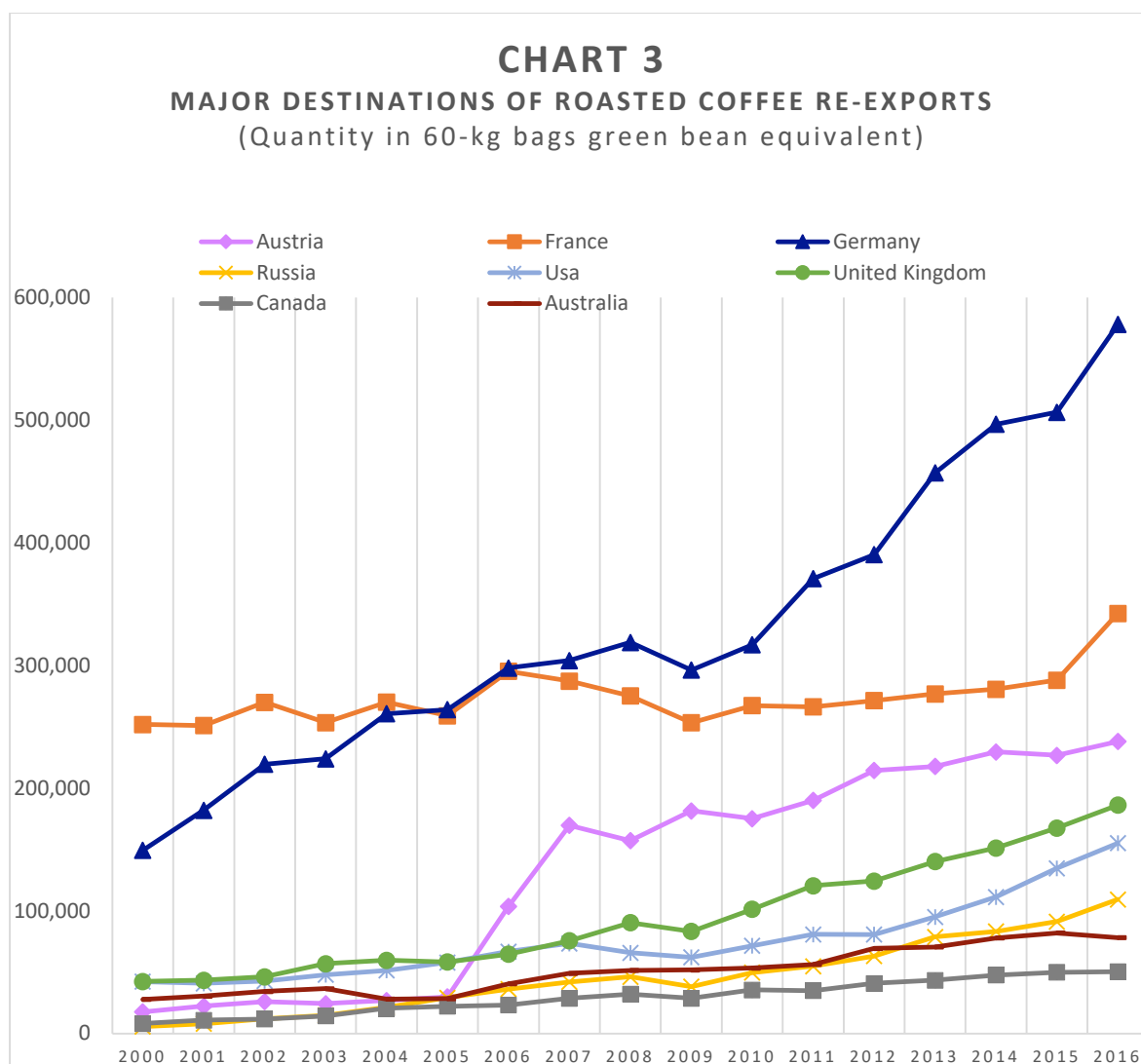
In the same year, roasted coffee, traditionally the main form of Italian coffee re-export, reached 3.8 million bags.

**Table 6: Italian roasted coffee re-exports**

(60-kg bags green bean equivalent)

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Germany	149.293	182.038	219.521	223.924	260.658	263.940	297.969	304.031	318.843	296.317	316.857	370.831	390.371	457.019	496.622	506.437	578.065
France	251.948	251.065	269.938	253.490	270.068	258.999	295.307	287.303	275.133	253.332	267.318	266.293	271.375	276.876	280.673	287.978	342.390
Austria	17.631	22.319	26.010	24.392	26.925	29.810	103.524	169.702	157.185	181.475	175.162	190.049	214.403	217.666	229.555	226.739	238.041
U. K.	42.408	43.444	46.221	56.954	59.725	58.249	64.711	75.633	90.380	83.239	101.253	120.454	124.217	140.138	151.280	167.518	186.247
Greece	22.379	23.173	25.924	32.531	33.728	35.081	41.854	53.378	59.907	66.102	75.140	82.214	85.029	101.387	127.988	143.251	169.536
USA	42.271	40.826	42.804	47.920	51.463	57.914	66.800	73.395	65.780	62.108	71.547	80.828	80.674	94.995	111.343	134.716	155.229
Spain	32.445	29.139	29.593	31.070	31.791	28.815	34.433	36.505	37.852	35.747	42.628	44.260	40.894	46.634	130.846	122.605	127.620
Russian Fed.	5.716	7.918	12.039	14.875	21.407	29.177	36.167	41.984	46.172	38.252	49.599	54.894	63.103	78.818	83.202	91.268	109.310
Others	265.585	323.172	346.506	385.165	419.189	438.048	521.089	598.837	672.588	689.146	758.203	828.623	934.383	1.026.369	1.088.659	1.183.934	1.335.557
<b>Total</b>	<b>829.676</b>	<b>923.094</b>	<b>1.018.556</b>	<b>1.070.321</b>	<b>1.174.954</b>	<b>1.200.033</b>	<b>1.461.854</b>	<b>1.640.768</b>	<b>1.723.840</b>	<b>1.705.718</b>	<b>1.857.707</b>	<b>2.038.446</b>	<b>2.204.449</b>	<b>2.439.902</b>	<b>2.700.168</b>	<b>2.864.446</b>	<b>3.241.995</b>
<b>Europe</b>	<b>716.886</b>	<b>800.006</b>	<b>879.611</b>	<b>918.986</b>	<b>1.018.019</b>	<b>1.028.305</b>	<b>1.258.128</b>	<b>1.405.283</b>	<b>1.474.527</b>	<b>1.464.085</b>	<b>1.579.312</b>	<b>1.733.748</b>	<b>1.859.373</b>	<b>2.058.861</b>	<b>2.267.559</b>	<b>2.366.932</b>	<b>2.710.867</b>
<b>Africa</b>	<b>5.284</b>	<b>5.932</b>	<b>9.890</b>	<b>10.381</b>	<b>9.965</b>	<b>12.012</b>	<b>13.404</b>	<b>15.174</b>	<b>18.804</b>	<b>20.707</b>	<b>25.102</b>	<b>24.795</b>	<b>33.712</b>	<b>35.877</b>	<b>39.639</b>	<b>44.711</b>	<b>44.621</b>
<b>America</b>	<b>55.433</b>	<b>56.860</b>	<b>59.803</b>	<b>67.326</b>	<b>76.888</b>	<b>84.790</b>	<b>96.659</b>	<b>109.743</b>	<b>106.951</b>	<b>98.520</b>	<b>117.176</b>	<b>127.436</b>	<b>134.160</b>	<b>153.784</b>	<b>180.069</b>	<b>215.118</b>	<b>238.395</b>
<b>Asia</b>	<b>23.114</b>	<b>28.009</b>	<b>33.699</b>	<b>35.104</b>	<b>40.530</b>	<b>44.691</b>	<b>51.496</b>	<b>59.687</b>	<b>70.630</b>	<b>69.055</b>	<b>80.341</b>	<b>93.726</b>	<b>104.994</b>	<b>118.672</b>	<b>133.042</b>	<b>153.831</b>	<b>168.431</b>
<b>Oceania</b>	<b>28.782</b>	<b>31.691</b>	<b>35.150</b>	<b>38.020</b>	<b>28.885</b>	<b>29.728</b>	<b>41.788</b>	<b>50.693</b>	<b>52.882</b>	<b>53.285</b>	<b>55.003</b>	<b>57.955</b>	<b>71.432</b>	<b>72.348</b>	<b>79.590</b>	<b>83.613</b>	<b>79.439</b>
<b>Other destinations</b>	<b>177</b>	<b>596</b>	<b>403</b>	<b>504</b>	<b>667</b>	<b>507</b>	<b>379</b>	<b>188</b>	<b>46</b>	<b>66</b>	<b>773</b>	<b>786</b>	<b>778</b>	<b>360</b>	<b>269</b>	<b>241</b>	<b>242</b>

Source: Comitato Italiano del Caffè



Source: Comitato Italiano del Caffè/ISTAT

Germany, France and Austria were the major destinations of coffee processed in Italy and together they represent 30% of the total Italian roasted coffee exports. Among non-EU countries, Switzerland, the USA, Australia, the Russian Federation and Canada are the major importers of coffee processed in Italy (see Chart 3).

Moreover, from 2000 to 2016, Italy registered a growth in re-exports towards Eastern Europe, China, the Republic of Korea and Israel, (see Annex Table II)<sup>6</sup>.

<sup>6</sup> Annex Table 2 (attached to this coffee profile) shows Italian coffee re-exports by destination.

## 4. COFFEE TRADE AND ROASTING

### 4.1 Importers

There are three main kinds of coffee importers:

#### *Direct importers (roasters)*

Direct importers normally buy at least part of their raw material directly from coffee-producing countries in order to obtain better margins and regular supplies of the required quality.

#### *Agents*

Agents provide a range of services for clients, including advice on availability, price and logistics.

#### *Importers of green coffee*

Importers of green coffee resell the coffee they buy to small- and medium-sized roasters.

Due to the volatile nature of coffee prices, which makes forecasting, quotations and long-term programming difficult, importers of raw coffee act as buffer stock for the processing industry as they assume the initial market risks, despite their comparatively low margins. In addition to having the requisite experience and business capacity, they assume a considerable capital risk. Apart from occasional re-exports of green coffee, mainly to Europe, sales occur within Italy.

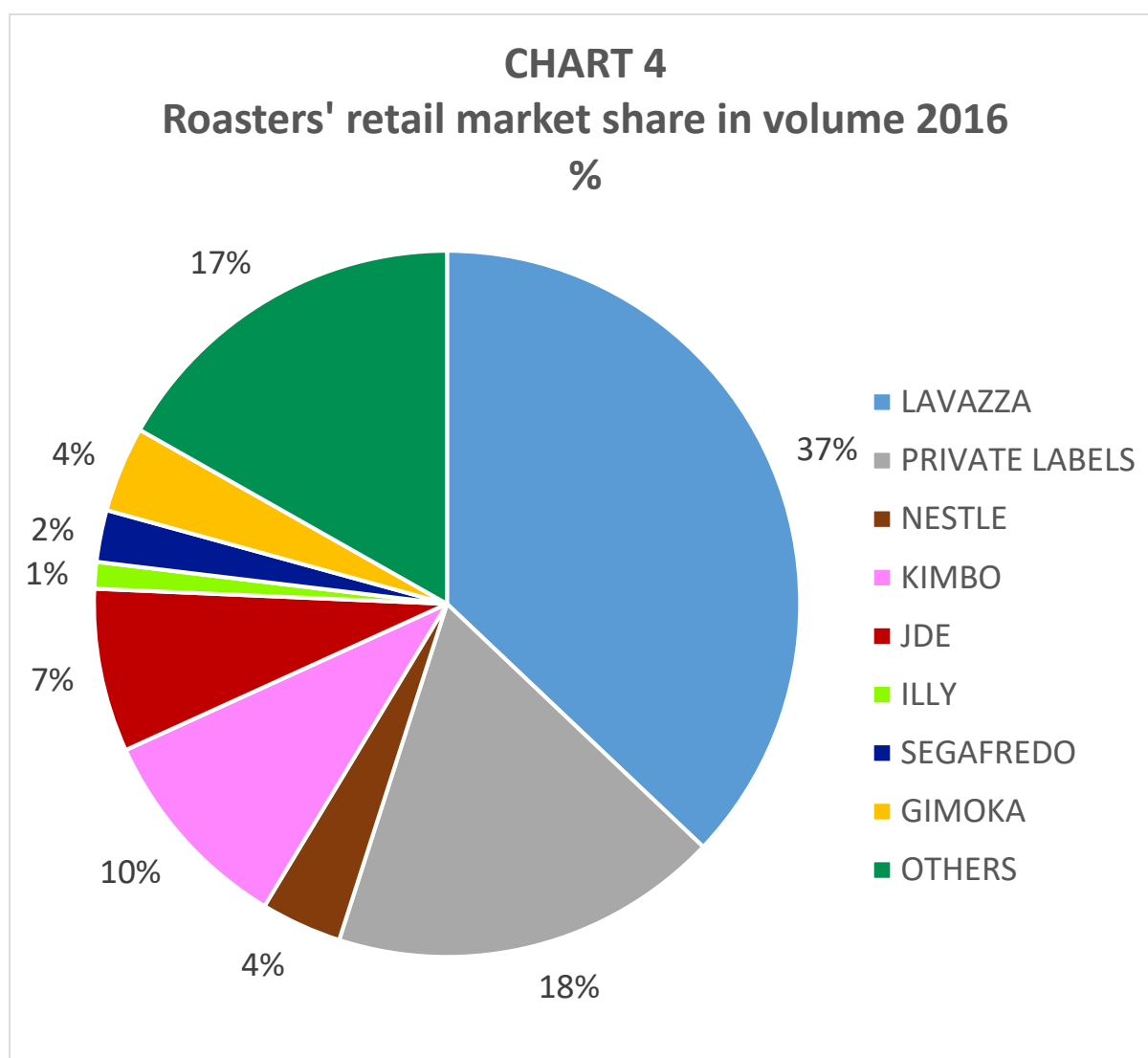
Importers manage sales through local agents. While raw coffee importers are able to meet sudden demands of industrial roasters (who normally source raw materials autonomously), they can also act as agents providing smaller roasters with small amounts of raw material from various sources and of different coffee qualities.

Depending on the type of client, importers will adopt different approaches when marketing raw material. Mailing of lists of physically and shortly available coffee types is standard practice. Importers of green coffee can also sell the product customs cleared, thus providing roasters with a wider range of services (e.g. shipping, insurance, transport, etc.).

## 4.2 Roasted coffee

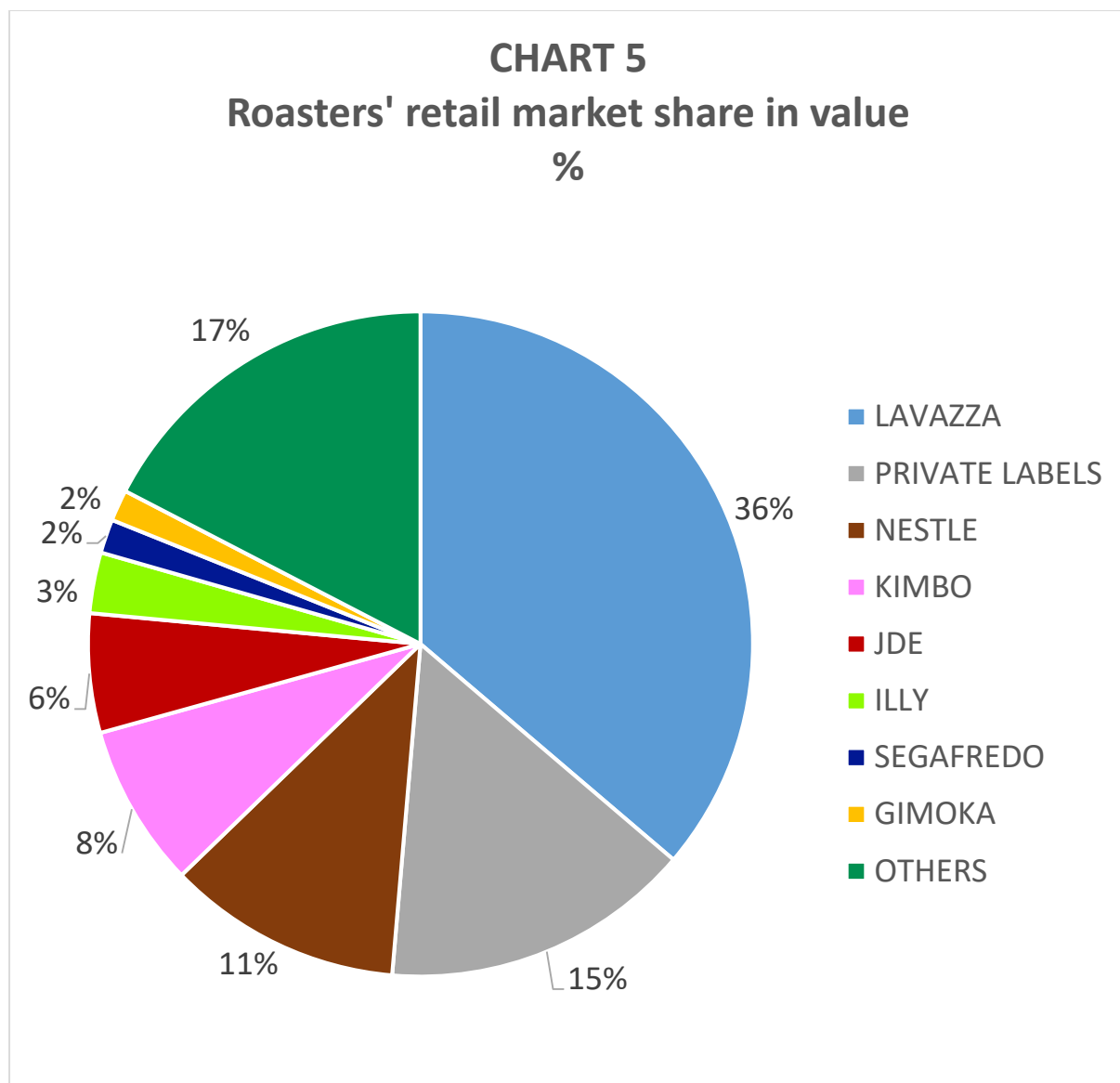
Italian coffee roasters can be classified in three categories<sup>7</sup>:

- Big players that operate nationally and internationally with an annual turnover of more than 100 million euro.
- Medium-sized manufacturers and companies with a high market share operating in different Italian regions with over €40 million turnover but less than €100 million.
- Other producers, with less than €40 million turnover operating both locally and internationally.



Source: Nielsen

<sup>7</sup> Coffitalia report 2016-2017



Source: Nielsen data

**Table 7: Distribution of coffee roasters in Italian regions**

	2011	2012	2013	2014	2015	2016
Valle d'Aosta	3	3	3	3	3	3
Piemonte	59	62	68	70	70	77
Liguria	25	28	28	28	24	29
Lombardia	138	142	141	146	148	161
<b>Total, North-West</b>	<b>225</b>	<b>235</b>	<b>240</b>	<b>247</b>	<b>245</b>	<b>270</b>
Trentino Alto Adige	9	9	11	11	12	12
Veneto	49	49	53	53	57	70
Friuli Venezia Giulia	29	29	27	25	24	26
Emilia Romagna	70	77	88	86	87	96
<b>Total, North-East</b>	<b>157</b>	<b>164</b>	<b>179</b>	<b>175</b>	<b>180</b>	<b>204</b>
Tuscany	68	72	78	78	76	82
Umbria	9	10	10	9	8	9
Marche	17	9	18	19	17	19
Lazio	61	73	79	80	76	88
<b>Total, Centre</b>	<b>155</b>	<b>164</b>	<b>185</b>	<b>186</b>	<b>177</b>	<b>198</b>
Abruzzo	7	7	5	7	7	9
Molise	6	6	9	7	7	8
Campania	52	61	69	73	73	86
Puglia	33	40	47	46	45	47
Basilicata	5	7	9	8	8	10
Calabria	15	16	19	20	18	22
Sicily	52	62	63	69	66	86
Sardinia	8	9	9	10	9	10
<b>Total South and Islands</b>	<b>178</b>	<b>208</b>	<b>230</b>	<b>240</b>	<b>233</b>	<b>278</b>
<b>Total Italian roasters</b>	<b>558</b>	<b>771</b>	<b>834</b>	<b>848</b>	<b>835</b>	<b>950</b>

Source: Calculations based on Coffitalia data, from 2011 to 2016

Table 7 shows the geographical distribution of coffee roasters by region. The number of coffee roasters in Italy grew from 558 units in 2011 to 950 units in 2016.

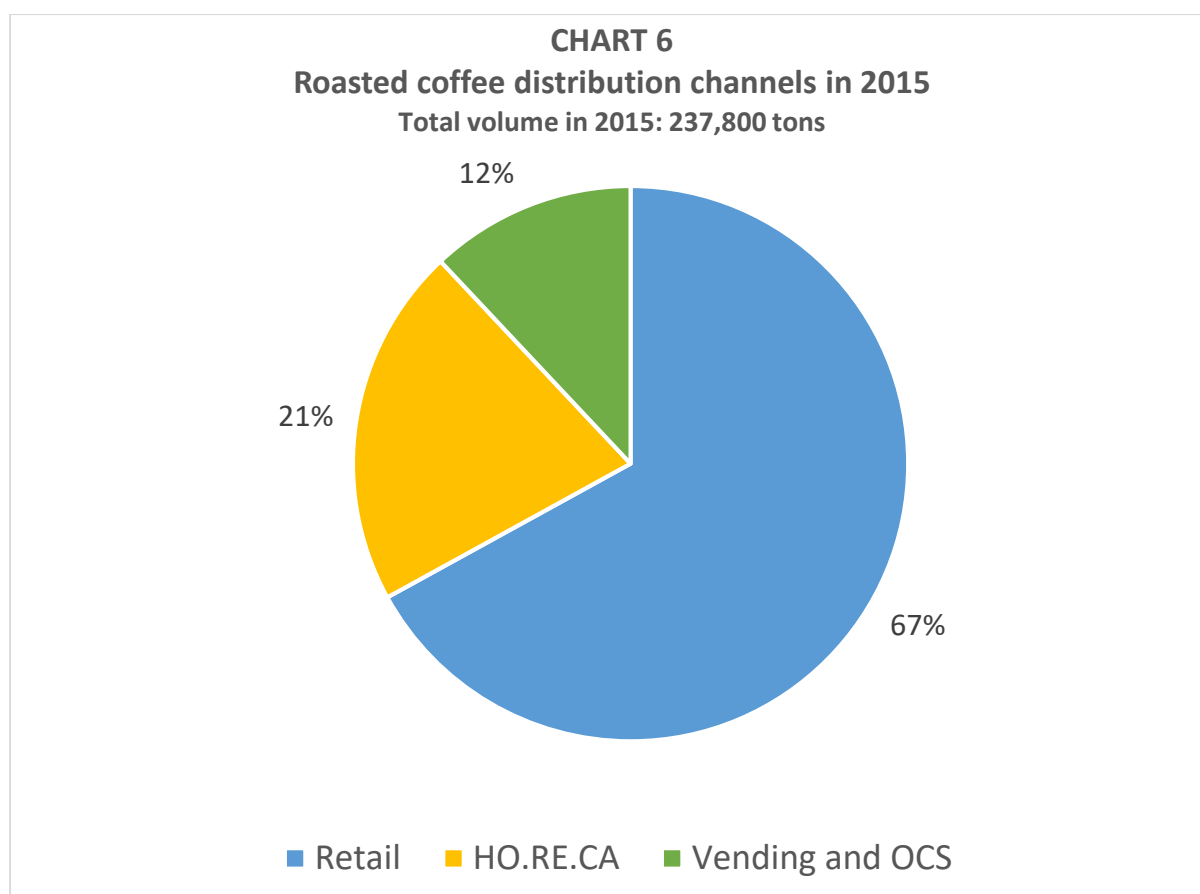
### 4.3 Associations

The *Comitato Italiano del Caffè* is the representative body of the Italian coffee sector (68 member companies – equivalent to 85% of the Italian market in term of value) and deals with the national, European and international authorities to preserve and enhance interests of different sub-sectors such as the coffee roasting industry, including decaffeinated and instant coffee companies, green coffee trade and warehouse keepers.

The *Consorzio Promozione Caffè* is a *Comitato Italiano del Caffè* body committed to promoting an educational and informational programme on the health effects of coffee, based on published scientific evidence.

UCIMAC is the representative association of the Italian Espresso Coffee Machines Manufacturers and deals with national, European and international authorities accordingly. Moreover, other coffee associations have a regional presence (e.g. *Associazione Caffè Trieste*).

#### 4.4 Marketing channels



Source: Competitive Data

The Italian coffee market can be divided into three main coffee marketing channels, based on different purchasing and consumption models:

- Retail channel (hypermarkets + supermarkets + convenience stores + discount stores).
- HO.RE.CA (Hotel, Restaurant and Catering).
- Vending and OCS (Office Coffee System).



#### 4.4.1 Retail

Retail is the marketing channel that refers to domestic consumption. According to Euromonitor, in 2016 coffee retail sales declined slightly in terms of volume from 154,482 tons to 152,165 tons (see Table 8).

On the contrary, 2016 retail sales rose about 2% in current value terms compared to 2015, reaching 1.79 billion euro (see Table 9).

The decrease in volume is a consequence of the longstanding economic crisis that has led to a general contraction in purchasing power, including coffee. However, coffee remains Italians' favourite hot beverage.

In 2015 supermarkets were the main distribution channel, followed by hypermarkets, convenience stores, independent small groceries and discount stores. Consumer preference for supermarkets is directly linked to the wide variety of products offered and competitive prices.

As part of the retail channel, the e-commerce channel is increasingly popular among consumers, especially for purchases of coffee capsules. E-shops offer high quality products at competitive prices.

Table 8 shows coffee trends sales in terms of volume from 2002 to 2016.

**Table 8: Retail sales by coffee category**

(Volume in tons)

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Roasted coffee</b>	<b>133 725</b>	<b>132 254</b>	<b>138 731</b>	<b>142 650</b>	<b>143 532</b>	<b>144 797</b>	<b>146 525</b>	<b>148 481</b>	<b>151 007</b>	<b>151 698</b>	<b>151 262</b>	<b>149 752</b>	<b>152 207</b>	<b>149 885</b>	<b>147 664</b>
Roasted coffee beans	7 945	7 868	8 668	9 178	9 872	10 239	10 483	10 766	10 932	10 538	10 270	9 993	9 824	9 666	9 521
Roasted ground coffee pods	883	940	1 043	1 122	1 266	1 395	2 047	2 786	4 067	5 070	6 263	7 455	9 021	10 591	11 756
Standard roasted ground coffee	124 897	123 446	129 020	132 350	132 394	133 163	133 995	134 929	136 008,40	136 090	134 729	132 304,00	133 362	129 628	126 387
<b>Instant coffee</b>	<b>3 567</b>	<b>3 596</b>	<b>3 660</b>	<b>3 904</b>	<b>4 031,</b>	<b>4 150</b>	<b>4 204</b>	<b>4 519</b>	<b>4 914</b>	<b>5 029</b>	<b>4 986</b>	<b>4 844</b>	<b>4 685</b>	<b>4 597</b>	<b>4 500</b>
Regular instant standard coffee	1 888	1 886	1 905	2 106	2 242	2 358	2 421	2 640	2 886	2 944	2 901	2 810	2 698	2 628	2 562
Decaffeinated instant standard coffee	510	513	531	546	510	485	466	478	499	515	513	4970	473	463	456
Instant coffee mixes	1 169	1 197	1 224	1 252	1 279	1 307	1 317	1 401	1 529	1 570	1 572	1 537	1 514	1 506	1 482
<b>Total coffee</b>	<b>137 292</b>	<b>135 850</b>	<b>142 391</b>	<b>146 554</b>	<b>147 563</b>	<b>148 947</b>	<b>150 729</b>	<b>153 000</b>	<b>155 921</b>	<b>156 727</b>	<b>156 248</b>	<b>154 596</b>	<b>156 892</b>	<b>154 482</b>	<b>152 164</b>

Source: Euromonitor International

**Table 9: Retail sales by coffee category**  
(Millions of Euros)

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Roasted Coffee</b>	<b>1 010.10</b>	<b>1 005.60</b>	<b>1 013.10</b>	<b>1 048.80</b>	<b>1 078.60</b>	<b>1 117.60</b>	<b>1 178.40</b>	<b>1 237.80</b>	<b>1 319.60</b>	<b>1 444.60</b>	<b>1 484.60</b>	<b>1 517.90</b>	<b>1 542.00</b>	<b>1 596.50</b>	<b>1 635.60</b>
Roasted Ground Beans	63.20	62.50	67.30	70.30	77.00	82.00	87.40	92.00	95.00	99.10	96.10	93.60	91.10	89.90	88.90
Roasted Ground Coffee Pods	42.10	42.00	42.10	45.90	51.00	54.60	88.80	114.90	174.90	222.30	276.50	330.20	386.30	468.60	529.50
Standard Fresh Ground Coffee	904.80	901.10	903.70	932.60	950.60	981.10	1 002.30	1 030.90	1 049.70	1 123.20	1 111.90	1 094.10	1 064.60	1 038.00	1 017.20
<b>Instant Coffee</b>	<b>122.70</b>	<b>124.30</b>	<b>127.10</b>	<b>135.70</b>	<b>140.10</b>	<b>146.30</b>	<b>159.70</b>	<b>167.50</b>	<b>178.90</b>	<b>180.80</b>	<b>178.40</b>	<b>172.90</b>	<b>167.00</b>	<b>162.20</b>	<b>158.20</b>
Regular Instant Standard Coffee	64.30	64.60	65.50	72.30	77.10	83.00	93.40	98.70	105.60	105.50	103.00	99.10	95.10	91.80	89.00
Decaffeinated Instant Standard Coffee	17.70	17.80	18.60	19.30	17.80	16.90	16.00	16.40	17.10	17.50	17.30	16.70	16.00	15.40	15.00
Instant Coffee Mixes	40.70	41.90	43.00	44.10	45.30	46.40	50.30	52.40	56.20	57.80	58.00	57.00	55.90	55.00	54.20
<b>Total Coffee</b>	<b>1 132.80</b>	<b>1 129.90</b>	<b>1 140.20</b>	<b>1 184.50</b>	<b>1 218.70</b>	<b>1 263.90</b>	<b>1 338.10</b>	<b>1 405.30</b>	<b>1 498.50</b>	<b>1 625.40</b>	<b>1 663.00</b>	<b>1 690.80</b>	<b>1 709.00</b>	<b>1 758.70</b>	<b>1 793.80</b>

Source: Euromonitor International

#### 4.4.2 HO.RE.CA

HO.RE.CA is the marketing channel referring to Hotels, Restaurants and Catering, in other words 'out of home consumption'.

According to a sectoral study by Competitive Data, the volume of roasted coffee provided by the HO.RE.CA stores (Hotel, Restaurant, Cafes & Bar) and Catering in 2015 is estimated to be 5 million kgs (over 6 billion cups of coffee every year), equivalent to an annual turnover of €6 billion<sup>8</sup>.

The Italian HO.RE.CA channel is composed of hotels and restaurants (53%), coffee bars (46%) and catering (1%).

HO.RE.CA suppliers are numerous and fragmented: as a matter of fact, the top three Italian roasters only provide for 1% of total supply.

Coffee prices in HO.RE.CA are heavily affected by the level of service offered. Service includes very frequent visits to clients by roasters to ensure the product is always fresh, and training, sales and technical assistance are provided regularly.

Roasters are particularly focused on after-sales service to HO.RE.CA and provide the coffee-making equipment on a loan basis, as part of the total service package. It is now standard practice for roasters to maintain and repair the equipment since they are fully aware that good coffee needs not just quality selection but also well-maintained equipment. However, roasters are increasingly focusing on quality and are preparing ever more diversified blends to best meet customer demand

#### 4.4.3 Vending and Office Coffee Service (OCS)

Vending and OCS (Office Coffee Service) refer to out-of-home consumption of coffee.

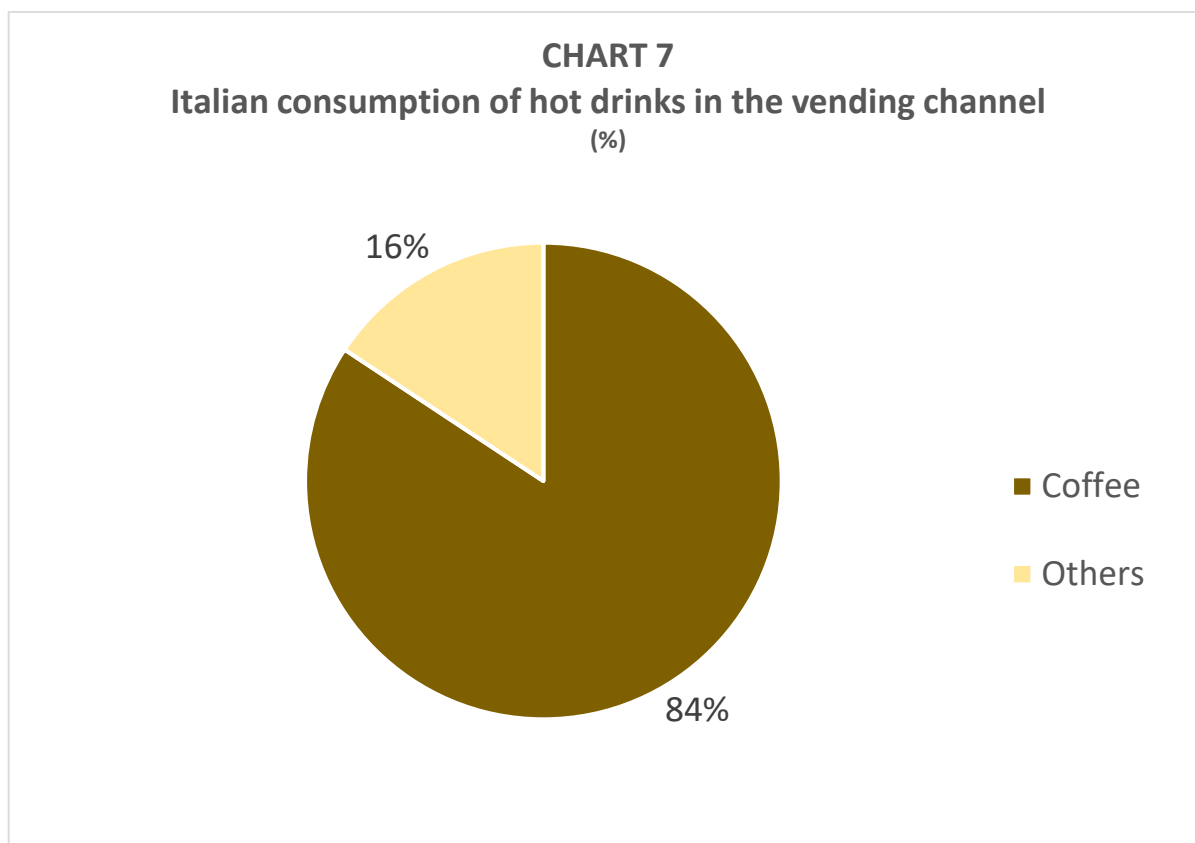
According to research by Confida, in 2015, 2.7 billion cups of coffee were served through the vending channel, of which 2.2 billion refer to ground coffee, 236 million to single portion (coffee pods) and almost 200 million are related to soluble coffee.

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<sup>8</sup> *Coffitalia report 2015-2016*

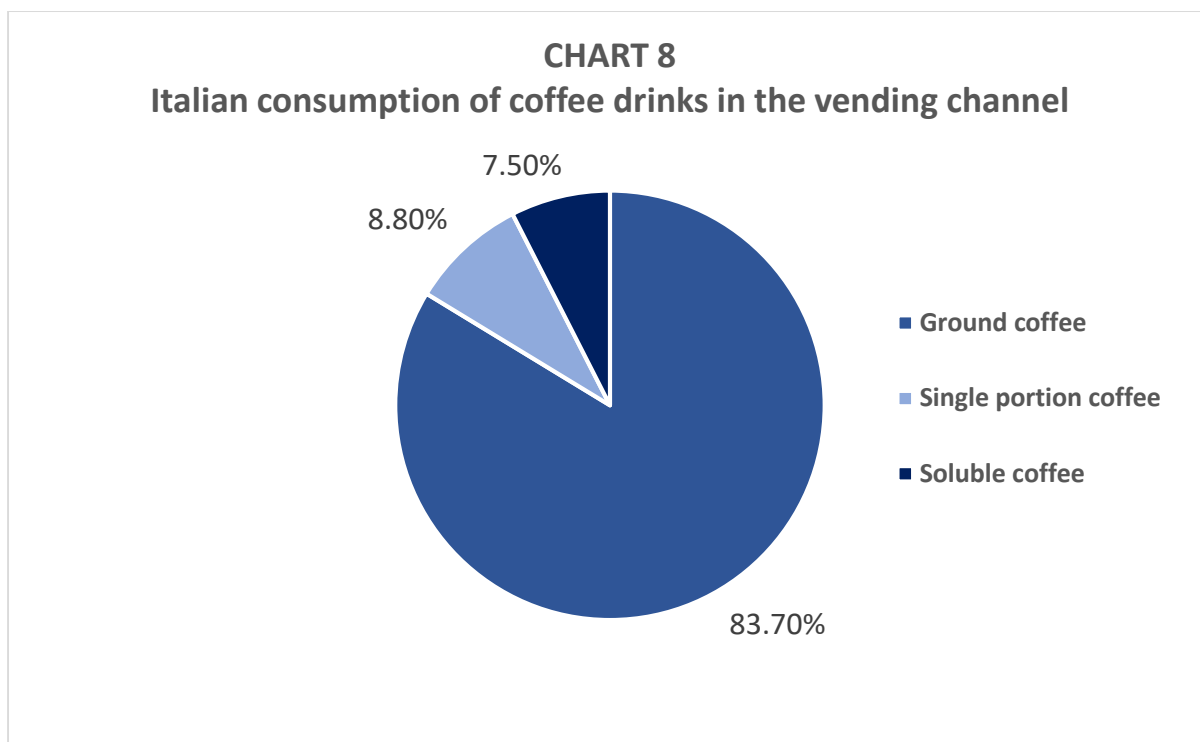
There are two major types of hot drink machines:

- Free-standing machines: large and self-standing. In 2015 there were estimated to be 271,796 in Italy.
- Table top machines to be placed on any supporting surface. In 2015 there were estimated to be around 141,000 in Italy.



Source: Confida 2016

Chart 7 shows the percentage of coffee consumption compared to the total consumption of hot drinks in the vending channel.



Source: Confida 2016

Chart 8 shows the percentages of ground, single portion (coffee pods) and soluble coffee drinks, distributed in the vending channel.

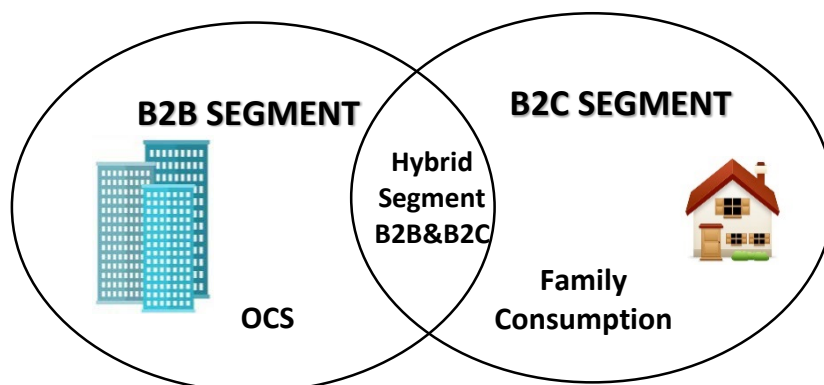


Figure 3: Configuration of OCS channel

Over time, there has been an increasingly strong fusion between the B2B (business to business) and B2C (business to consumer) markets.

Traditionally B2B players served B2C customers. Today new players (retail, e-commerce roasters and importers) have begun supplying B2B channels through B2C capsules. These 'hybrid' channels cause an underestimation of the traditional OCS segment, as part of the B2C sales are consumed in the B2B market.

## **5. DUTIES AND TAXES ON COFFEE**

Customs duties vary depending on the coffee country of origin and they are charged, in specific cases (e.g. EBA), according to the agreement between the single country and the European Union (see Table 10).

Table 10: Duties and taxes

	DUTY					VAT			
	Erga Omnes (%)	From	GSP Countries			Preferential	Oct 1997 – Sept 2011 (%)	sept 2011 – Sept 2013 (%)	From Oct 2013 (%)
GSP (%)			EBA (%)	GSP+ (%)					
<b>Non decaffeinated green beans</b>	0.0	01/07/00					20	21	22
<b>Decaffeinated green beans</b>	8.3	01/07/00	4.8	0.0	0.0	0.0	20	21	22
<b>Non decaffeinated roasted coffee</b>	7.5	01/01/00	2.6	0.0	0.0	0.0	20	21	22
<b>Decaffeinated roasted coffee</b>	9.0	01/01/00	3.1	0.0	0.0	0.0	20	21	22
<b>Soluble coffee</b>	9.0	01/01/08	3.1	0.0	0.0	0.0 except South Africa 3.1%	10	10	10

GSP= Generalized System of Preferences

GSP duty: Regulation (EU) nr, 978/2012 - 25/10/2012 and subsequent amendments

Preferential: Bilateral or unilateral agreements

Source: Website - [www.agenziadoganemonopoli.gov.it](http://www.agenziadoganemonopoli.gov.it) - Customs Tariff Taric (Tariffa doganale d'uso integrata)



## 6. REGULATIONS APPLICABLE TO COFFEE

In Italy coffee sales and processing are mainly regulated by Presidential Decree 470/73 (the Coffee Hygiene Regulation).

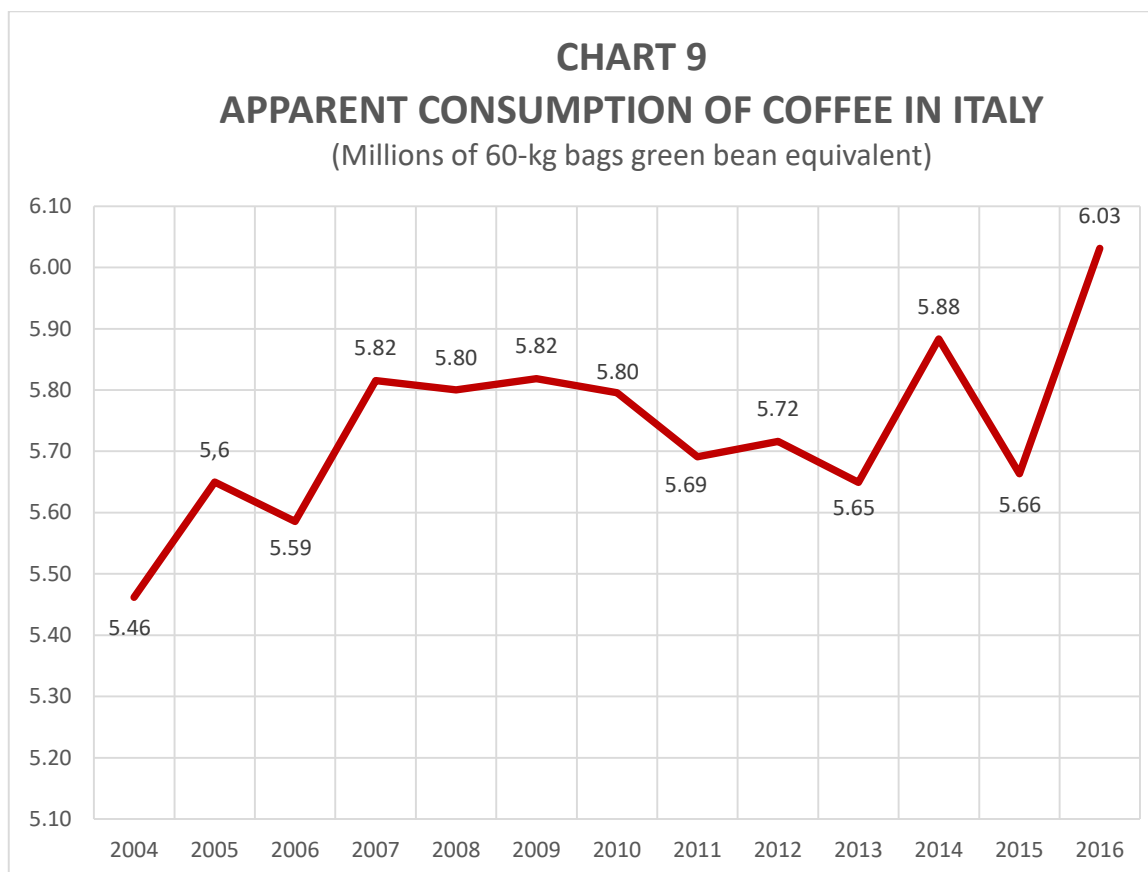
Other laws cover particular types of processing, such as decaffeination, drying and lyophilization (Ministerial Decree 20th May 1976, Ministerial Decree 87/1991, Presidential Decree 774/1982 and Presidential Decree 255/2000).

The following EU main regulations apply in Italy:

- Regulation 852/2004 of the European Parliament and of the Council on the hygiene of foodstuffs.
- Regulation 882/2004 of the European Parliament and of the Council on official controls performed to ensure the verification of compliance with feed and food law, animal health and animal welfare rules.
- Commission Regulation 1881/2006 setting maximum levels for certain contaminants in foodstuff.
- Regulation 396/2005 of the European Parliament and of the Council on maximum residue levels of pesticides in or on food and feed of plant and animal origin.
- Regulation 1169/2011 of the European Parliament and of the Council on the provision of food information to consumers.
- Regulation 1333/2008 of the European Parliament and of the Council on food additives.
- Commission Regulation 231/2012 laying down specifications for food additives.

## 7. CONSUMPTION OF COFFEE DURING RECENT YEARS

### 7.1 Apparent consumption

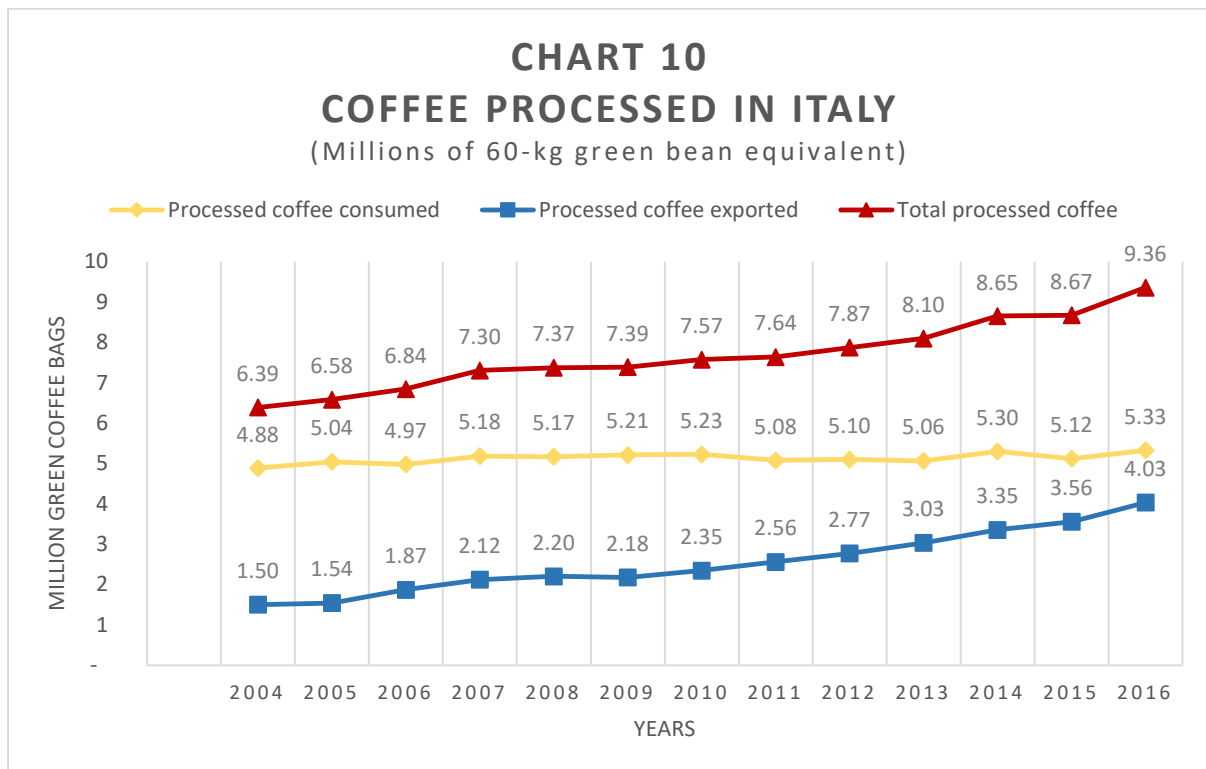


Source: Comitato Italiano del Caffè

The 'apparent consumption'<sup>9</sup> of coffee in Italy has shown a volatile trend from 2004 to 2016.

From 5.46 million bags in 2004 'apparent consumption' reached a peak of 5.82 million bags in 2007. In 2013 it fell to 5.65 million bags. In 2014 Italian 'apparent consumption' of coffee rose by around 4.13% compared to 2013, but decreased again in 2015. The highest level of coffee 'apparent consumption' was reached in 2016, when it was estimated at about 6 million bags (see Chart 9).

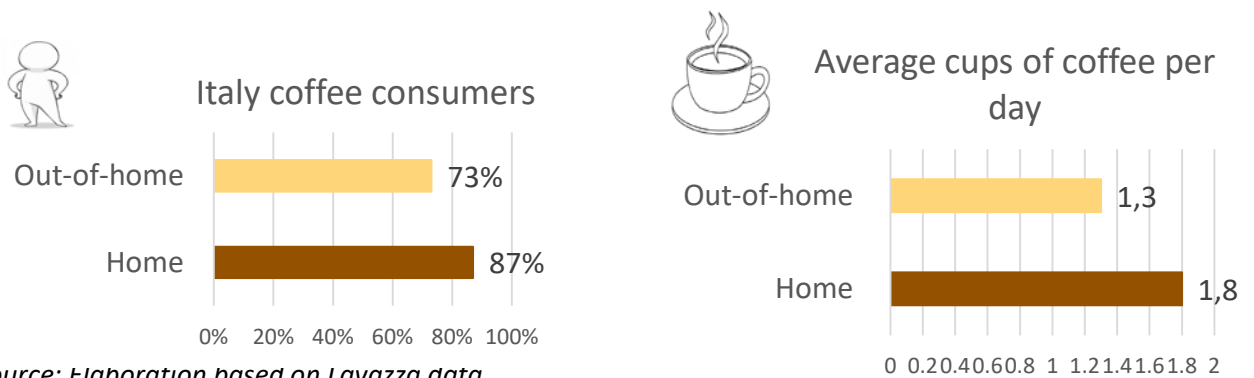
<sup>9</sup> Apparent consumption is calculated as coffee processed in Italy minus exports of coffee processed in Italy plus Italian imports of coffee processed abroad.



Source: Comitato Italiano del Caffè

However, even if the processing of coffee in Italy continued to increase during these years, consumption in Italy remained stable, while export levels increased (see Chart 10).

## 7.2 Consumption patterns

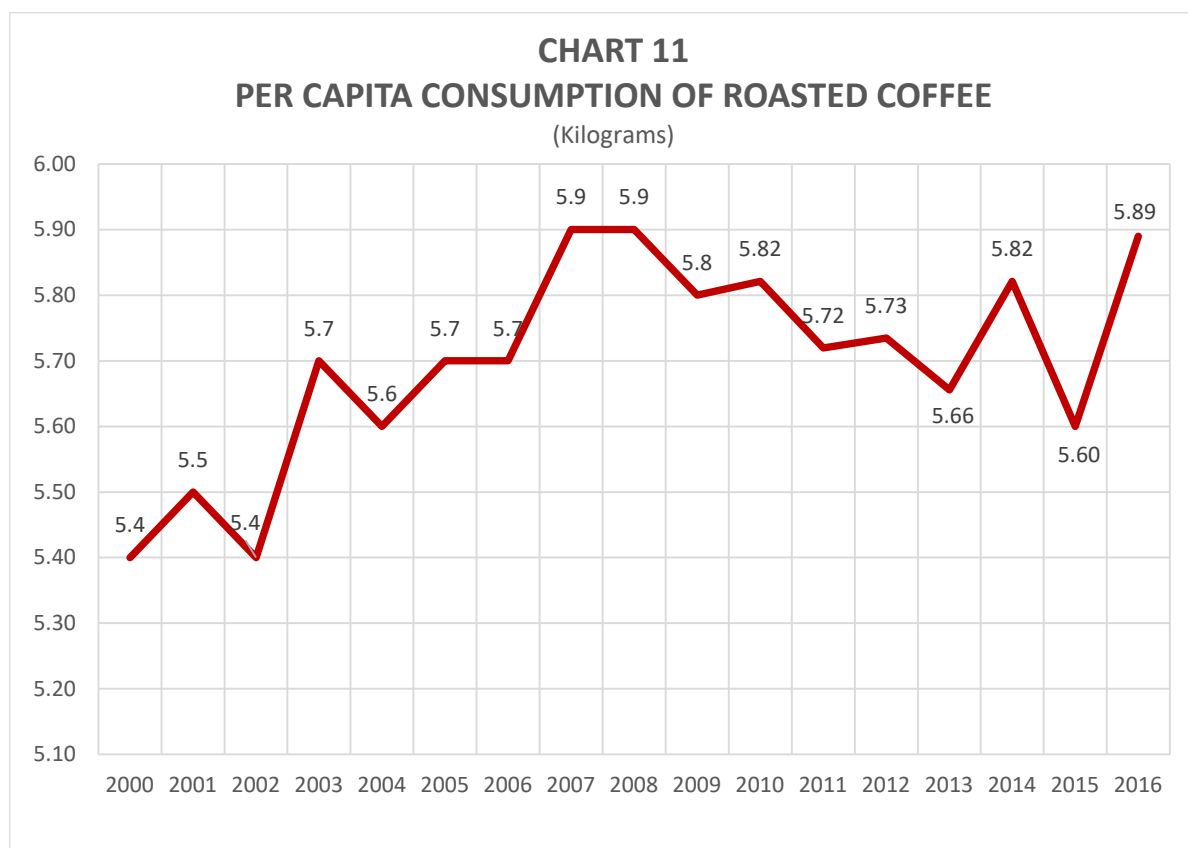


According to Lavazza data, in 2016 coffee consumers in Italy were estimated at around 87% of the total population.

This research showed that 87% of consumers had their coffee at home, whereas 73% also drank coffee out-of-home.

In 2016 average coffee cups consumption in Italy was 3.1 cups a day: 1.3 in terms of 'out-of-home' consumption and 1.8 related to 'at home' consumption.

### 7.3 Per capita consumption<sup>10</sup>



Source: Comitato Italiano del Caffè and ICO

Coffee per capita consumption experienced a positive growth trend from 2000 to 2007 when it registered a peak of 5.9 kg. This value then began to decrease until 2013 (5.66 kg) and recently continued to fluctuate slightly, reaching 5.8 kg in 2016.

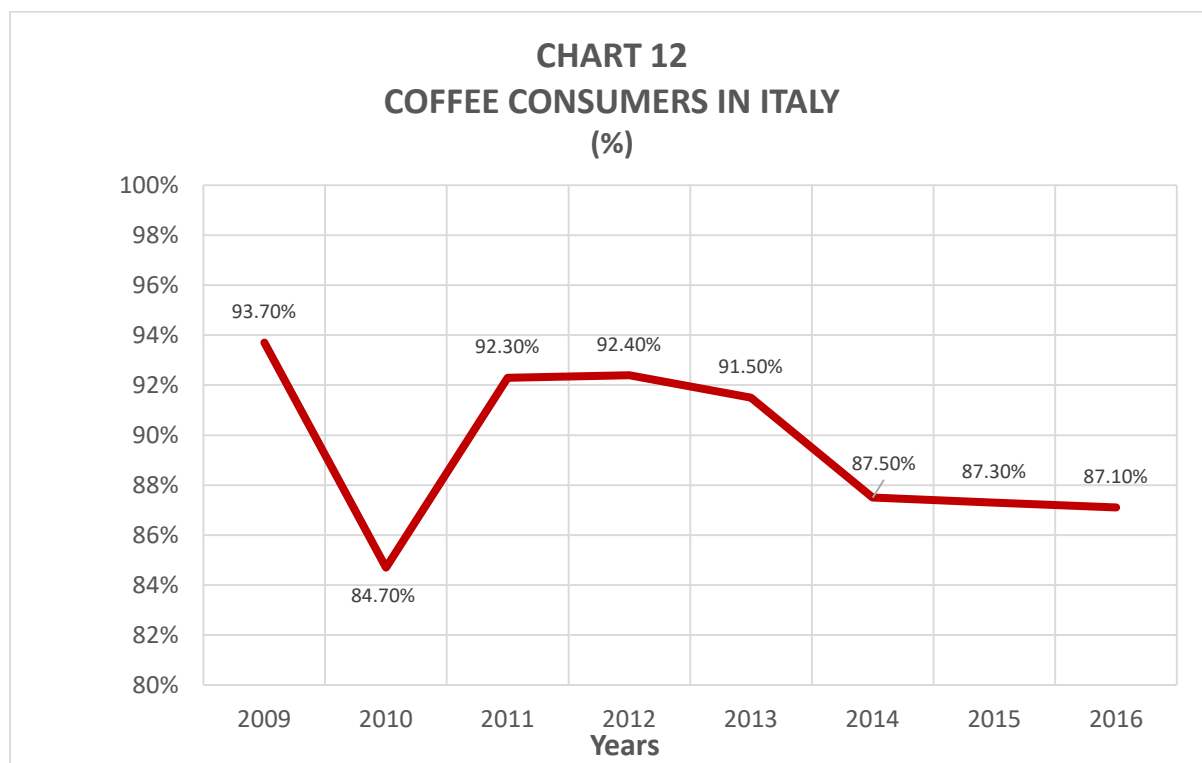
The 2015 Italian per capita coffee consumption was higher than the per capita consumption in the United Kingdom (3.3 kg) and Spain (4.5 kg), but lower than the per capita consumption of Sweden (10.1 kg) or Finland (12.2 kg)<sup>11</sup>.

However, per capita consumption of coffee in Italy is in line with the European average consumption.

<sup>10</sup> The value of per capita consumption is an estimate. It is assumed that coffee stocks in warehouses are not included in this calculation.

<sup>11</sup> Source: ICO

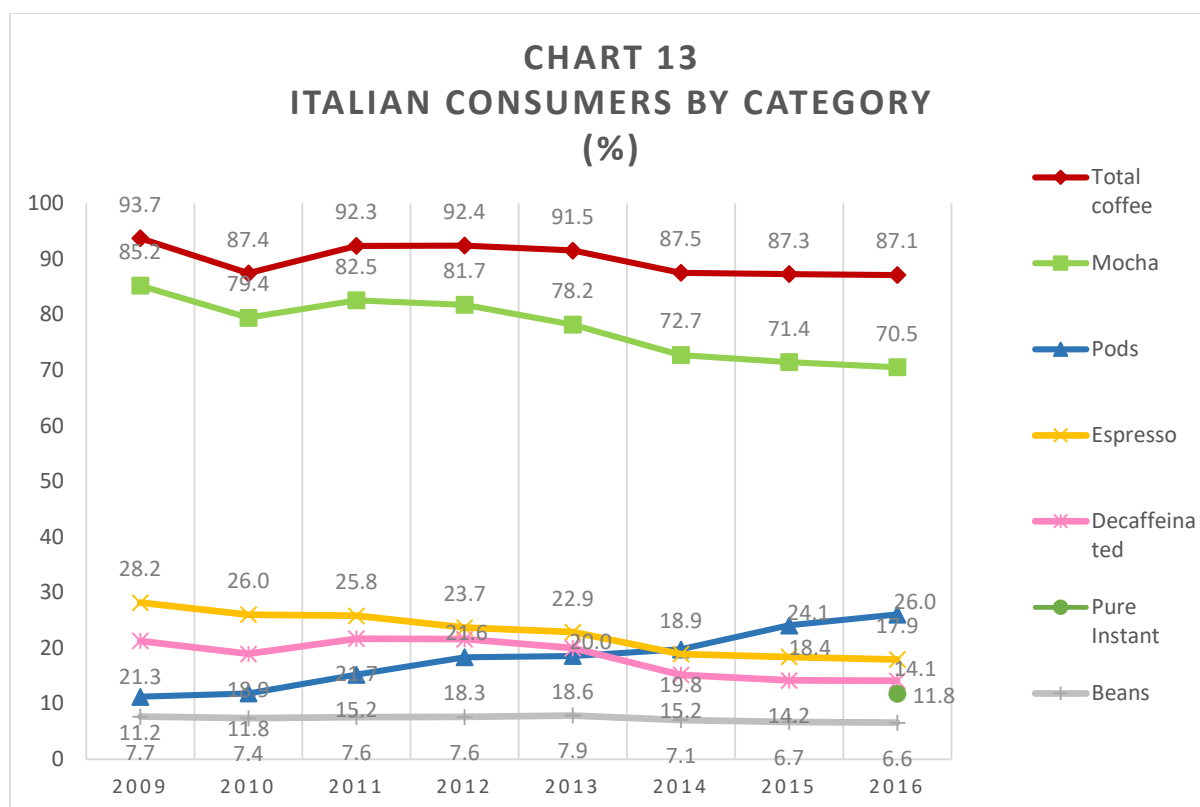
## 7.4 Consumer behaviour



Source: Elaboration based on Lavazza data

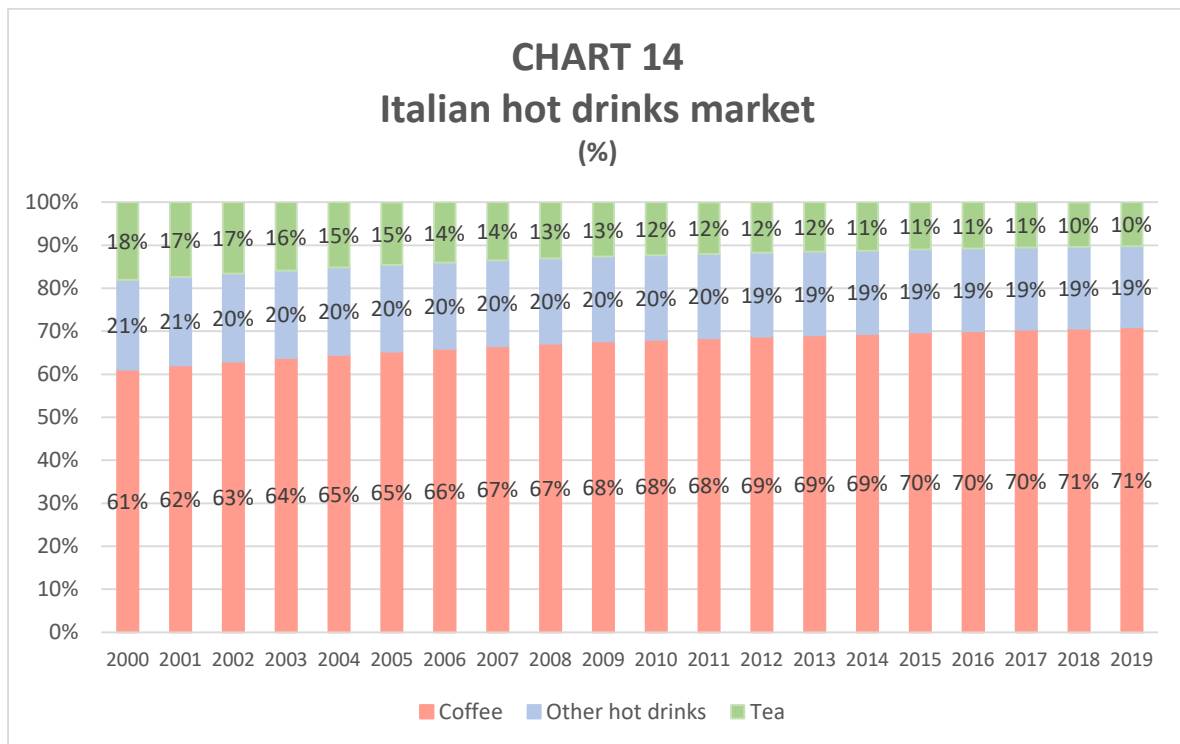
The percentage of coffee consumers in Italy decreased from 93.7% in 2009 to 87.1% in 2016, (Chart 12).

While the geographic spread of coffee consumers has remained generally constant over the years, the age of the average consumer has varied: 60+ year old consumers drink relatively more than in the past (+9% from 2010 to 2016) versus a drop in consumption by those under 30 years of age (-5% from 2010 to 2016).

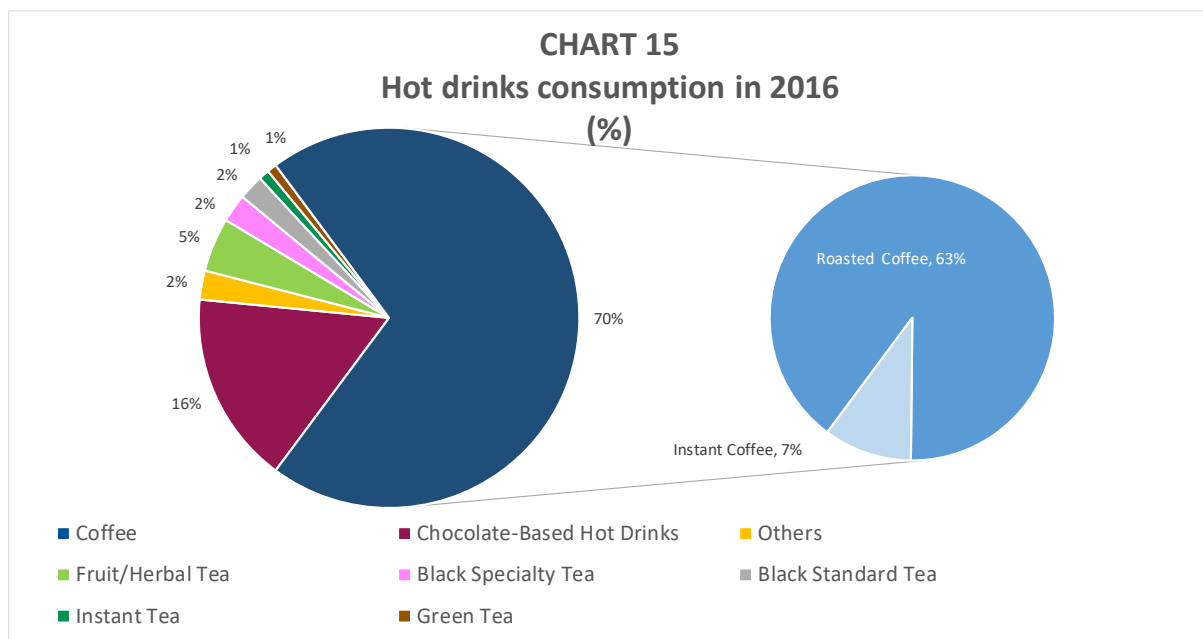


Source: Elaboration based on Lavazza data

Chart 13 shows the main trends about coffee consumers by category. Mocha consumers also dropped from 82.5% in 2011 to 70.5% in 2016. The percentage of espresso and decaffeinated consumers registered a negative trend too: espresso consumers have gradually dropped since 2010 while decaffeinated consumers increased in 2011 before declining in each subsequent year. Consumption of pods has risen steadily from 2009 to 2016 showing a +132% increase.



Source: Marketline, 2017



Source: Marketline, 2017

The hot beverage market in Italy is dominated by coffee, which represents 70% of the total market volume in 2016 (see Chart 15). 63% is related to the consumption of roasted coffee and only 7% is related to instant coffee consumption (see Chart 15).

## 7.5 Retail prices

**Table 11: Monthly retail average price of ground coffee from 2010 to 2016 (\*)**  
(€/Kg)

	2010	2011	2012	2013	2014	2015	2016
<b>January</b>	8.34	8.69	9.99	10.27	9.52	9.90	10.27
<b>February</b>	8.18	8.74	9.88	10.07	9.31	9.74	9.92
<b>March</b>	8.18	8.87	9.61	10.03	9.45	9.82	9.95
<b>April</b>	8.27	9.11	10.04	10.06	9.74	10.15	9.99
<b>May</b>	8.13	9.21	9.87	10.03	9.51	9.87	9.93
<b>June</b>	8.23	9.64	10.00	9.94	9.43	9.81	9.92
<b>July</b>	8.19	9.59	9.98	9.98	9.52	9.88	9.85
<b>August</b>	8.26	9.73	10.05	9.85	9.53	9.98	10.10
<b>September</b>	8.26	9.62	9.96	9.75	9.39	9.99	9.98
<b>October</b>	8.33	9.83	10.07	9.86	9.60	10.04	10.05
<b>November</b>	8.32	9.85	10.02	9.61	9.48	9.90	9.90
<b>December</b>	8.50	9.98	10.16	9.63	9.88	10.21	10.19

Source: Nielsen data

(\*)The major share of Italian coffee is sold on price promotion.

**Table 12: Monthly retail average price of soluble coffee from 2014 to 2016 (\*)**  
(€/Kg)

	2014	2015	2016
<b>January</b>	n.a.	20.89	20.44
<b>February</b>	21.76	20.79	19.96
<b>March</b>	21.45	20.96	20.36
<b>April</b>	21.21	21.03	20.02
<b>May</b>	21.37	21.51	21.02
<b>June</b>	22.23	21.69	20.98
<b>July</b>	22.32	21.93	20.89
<b>August</b>	21.73	21.52	20.76
<b>September</b>	21.33	21.63	21.26
<b>October</b>	21.46	21.33	20.55
<b>November</b>	21.22	19.95	19.93
<b>December</b>	21.59	20.39	20.39

Source: Nielsen data

(\*)The major share of Italian coffee is sold on price promotion.

Table 12 shows a slight decrease in soluble coffee nominal price from 2014 to 2016.



**ANNEX TABLE I**  
**ITALIAN IMPORTS OF GREEN COFFEE**  
(60-kg bags)

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Europe</b>	<b>32 217</b>	<b>29 641</b>	<b>22 278</b>	<b>15 454</b>	<b>18 676</b>	<b>19 444</b>	<b>24 736</b>	<b>49 786</b>	<b>75 881</b>	<b>54 755</b>	<b>57 857</b>	<b>107 180</b>	<b>106 079</b>	<b>157 855</b>	<b>223 289</b>	<b>148 329</b>	<b>193 428</b>
Albania	n.a.	n.a.	12	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0	318	0
Austria	n.a.	n.a.	5	0	0	n.a.	940	21 875	40 056	33 034	25 875	27 694	18 777	41 111	40 660	28 191	36 246
Belgium	16 381	21 281	10 921	7 142	8 094	8 255	16 394	15 973	24 647	15 743	19 382	36 072	30 629	55 078	85 276	9 071	40 581
Bulgaria	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	166	0	0	0	0	0	0
Cyprus	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Croatia	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	3	0	0	0
Czech Republic	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0	6	79
Denmark	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	25	89	9	0	0	0	3	0	0
Finland	60	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
France	3 573	924	1 019	432	1 547	13	n.a.	28	725	17	1 801	2 971	9 237	6 411	4 234	4 761	10 026
Germany	2 987	823	1 677	835	1 038	1 038	2 275	5 285	3 277	2 842	6 473	27 307	34 163	32 343	59 861	74 193	80 967
Greece	450	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	465	0	0	0
Hungary	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	604	0	0	0	399	0
Latvia	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	15	0	0	0
Liechtenstein	80	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Luxembourg	n.a.	0	0	0	261	419	384	380	2.176	902	492	4 170	434	50	0	562	0

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Malta	n.a.	0	0	0	0	n.a.	5	n.a.	n.a.	n.a.	0	0	0	0	0	0	0
Netherlands	5 635	5 066	7 590	6 797	6 081	3 304	4 649	4 091	2 972	1 784	3 108	2 682	2 778	4 896	9 827	4 717	17 623
Poland	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	25	0	0	0	0	17	12	104
Portugal	n.a.	0	0	35	0	8	90	58	n.a.	n.a.	0	2	320	1 212	1 112	787	447
Romania	n.a.	0	20	0	0	n.a.	n.a.	2	8	131	110	84	147	94	73	80	119
Russian Federation	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	n.a.	1	0	0	0	0	0	0
Slovenia	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	434	976	100	80	338	881	15 161	21 021	21 043	3 684
Spain	318	14	0	208	1.617	6 406	n.a.	3	240	n.a.	1	353	2 889	161	36	3 347	1 781
Sweden	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	316	3 795	4 456	633	696	0	0
Switzerland	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1 658	696	n.a.	1	4	440	95	0	0	0
Turkey	265	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	4	0	0	0	0	0	0	0
United Kingdom	2 470	1 532	1 034	5	37	0	0	n.a.	83	82	41	1 106	927	126	472	842	1 770
<b>Africa</b>	<b>1 740 831</b>	<b>1 645 912</b>	<b>1 227 613</b>	<b>1 117 433</b>	<b>1 122 594</b>	<b>1 146 229</b>	<b>945 222</b>	<b>1 068 280</b>	<b>1 243 453</b>	<b>1 271 103</b>	<b>1 097 428</b>	<b>1 120 750</b>	<b>1 028 812</b>	<b>1 161 474</b>	<b>1 174 210</b>	<b>1 265 794</b>	<b>1 273 853</b>
Angola	3 961	1 372	200	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Benin	n.a.	27	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Burundi	1 434	2 370	2 386	3 639	4 689	43 081	40 856	6 490	8 835	13 440	1 668	2 450	1 308	2 682	2 190	6 439	4 463
Cameroon	564 794	635 266	397 014	277 272	338 578	299 654	251 930	251 971	203 141	164 285	186 807	152 957	136 746	122 262	60 773	70 135	81 464
Cape Verde	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	99	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Central African Republic	30 272	21 677	11 628	12 416	2 943	4 196	185	2 847	1 670	n.a.	2 082	3 165	0	624	0	0	0
Congo, Dem. Rep. of the	31 376	29 188	46 305	57 906	57 491	24 522	30 109	71 003	61 062	25 147	25 505	25 065	34 760	34 310	41 457	30 536	34 156

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Côte d'Ivoire	307 052	364 729	230 069	178 151	173 254	143 407	128 331	114 729	90 842	53 851	83 414	79 016	67 699	86 933	52 891	45 911	40 550
Djibouti	n.a.	n.a.	200	715	791	2 514	4 540	8 534	11 757	3 023	8 940	4 367	4 529	3 158	1 028	3 556	3 049
Egypt	n.a.	n.a.	n.a.	5	n.a.	n.a.	n.a.	n.a.	n.a.	2	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Equatorial Guinea	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	660	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Ethiopia	72 873	72 832	91 426	104 803	108 052	141 412	105 269	125 381	136 491	134 898	132 030	156 058	110 640	135 982	154 143	138 568	137 899
Gabon	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	2	0	0
Ghana	3 586	6 988	2 203	2 799	1 373	2 637	1 496	1 200	3 031	5 922	6 551	17 040	18 657	7 143	2 050	572	0
Guinea	n.a.	1 498	901	2 760	11 874	3 233	23 255	10 476	16 187	8 494	581	1 890	5 327	825	75	7 249	3 300
Kenya	17 515	18 682	11 571	10 197	8 681	9 938	10 628	10 699	10 847	18 882	11 870	6 637	3 364	5 944	4 524	8 193	7 127
Liberia	587	1.100	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Libya	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	423	0	0	0
Madagascar	40 129	20 340	3 660	3 527	5 059	4 649	15 692	4 726	9 271	598	1 891	788	380	1 093	601	300	599
Malawi	n.a.	n.a.	n.a.	n.a.	362	278	690	597	2.208	967	408	1.792	465	0	0	0	0
Mozambique	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	587	0	0	0	0	0	0
Morocco	n.a.	n.a.	n.a.	1.007	n.a.	n.a.	n.a.	n.a.	1.182	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Namibia	n.a.	n.a.	n.a.	n.a.	80	220	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Republic of Congo	248.963	135.608	64.138	66.325	81.030	85.292	68.267	47.890	59.062	55.196	42.235	32.552	17.584	12.690	14.998	14.116	12.496
Rwanda	12 174	2 729	1 000	1 512	360	2 016	1 486	2 359	7 225	3 875	2 484	680	639	641	2 859	7 379	11 892
Saint Helena	n.a.	n.a.	n.a.	1	n.a.	1	n.a.	n.a.	n.a.	2	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Sao Tome and Principe	n.a.	n.a.	9	5	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Senegal	n.a.	n.a.	n.a.	n.a.	n.a.	31	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	8

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Sierra Leone	n.a.	n.a.	n.a.	n.a.	415	1 169	100	n.a.	2 097	17 544	8 316	121	289	300	0	0	0
Somalia	n.a.	n.a.	n.a.	86	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
South Africa	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	363	n.a.	n.a.	n.a.	n.a.	n.a.	2	n.a.	n.a.
Tanzania	55 603	36 163	35 482	33 331	49 153	95 299	73 174	79 280	80 182	186 111	151 231	196 918	119 409	252 389	165 250	182 830	222 886
Togo	45 427	38 345	30 752	20 413	28 299	36 137	40 758	44 502	50 351	30 157	50 305	40 410	41 620	19 443	23 393	26 341	21 345
Tunisia	n.a.	281	n.a.	320	320	n.a.	160	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Uganda	302 585	255 383	298 117	339 275	249 554	245 459	145 937	284 722	487 329	548 246	380 106	398 543	465 381	474 632	647 975	723 128	692 619
Zambia	n.a.	320	62	729	192	619	1.180	494	320	464	321	300	14	0	0	0	0
Zimbabwe	2.501	1.015	490	238	45	467	518	382	n.a.	n.a.	0	0	0	0	0	539	0
<b>America</b>	<b>2 466 635</b>	<b>2 663 252</b>	<b>2 941 613</b>	<b>3 295 588</b>	<b>3 190 421</b>	<b>3 274 685</b>	<b>3 470 614</b>	<b>3 629 135</b>	<b>3 656 502</b>	<b>3 519 757</b>	<b>3 515 837</b>	<b>3 382 091</b>	<b>3 295 806</b>	<b>3 380 733</b>	<b>3 624 207</b>	<b>3 725 759</b>	<b>4 040 589</b>
Antigua and Barbuda	n.a.	n.a.	n.a.	n.a.	n.a.	288	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Argentina	n.a.	n.a.	419	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Bahamas	n.a.	n.a.	n.a.	n.a.	n.a.	678	100	20	339	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Bolivia	58	63	199	411	92	636	73	2 787	1 053	3 293	354	0	0	0	0	0	n.a.
Brazil	1 619 723	1 772 565	2 061 996	2 428 209	2 330 265	2 408 309	2 554 822	2 624 191	2 639 781	2 629 538	2 648 602	2 597 877	2 461 938	2 534 695	2 728 895	2 745 853	2 945 631
Canada	n.a.	n.a.	n.a.	700	2.019	n.a.	n.a.	n.a.	n.a.	1	159	130	0	0	0	0	18
Chile	n.a.	n.a.	n.a.	4	n.a.	5	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Colombia	209 233	226 897	236 270	246 327	253 460	352 293	399 279	414 546	404 872	212 923	85 046	124 151	105 353	125 932	219 011	326 167	383 503
Costa Rica	172 790	163 874	195 701	163 232	119 442	101 525	73 606	75 112	76 483	65 333	63 720	47 028	53 106	44 555	41 570	40 414	41 559
Cuba	9 208	4 568	3 281	3 323	2 018	1 632	27	n.a.	n.a.	n.a.	22	0	1 212	1 281	915	0	291

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Dominica	533	356	1 116	1 403	817	406	n.a.	n.a.	n.a.	364	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Dominican Republic	30 796	29 832	26 848	21 372	21 622	16 682	16 805	19 010	13 516	13 928	12 998	14 949	12 665	10 924	5 118	2 659	2 470
Ecuador	19 060	18 232	13 402	6 772	3 049	5 808	1 877	174	n.a.	n.a.	0	0	14	0	0	5	0
El Salvador	23 240	18 335	22 497	29 227	24 138	39 230	25 215	41 820	33 686	45 036	35 079	44 724	42 241	42 788	22 642	28 156	24 573
Greenland	229	n.a.	n.a.	n.a.	744	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Guatemala	164 758	206 152	150 208	197 506	209 282	153 635	174 014	183 956	211 051	193 102	228 063	163 491	187 185	163 756	147 419	125 995	118 048
Haiti	7 023	8 302	6 694	4 581	5 489	3 845	3 640	4 651	4 341	3 856	2 406	1 214	2 414	1 938	539	0	250
Honduras	153 637	151 935	155 608	124 212	123 754	89 880	130 782	128 775	116 432	183 075	232 702	201 271	228 335	215 458	212 056	280 433	363 784
Jamaica	282	23	43	34	47	45	47	241	155	240	227	0	0	0	0	1	0
Mexico	12 382	12 721	12 818	10 616	13 966	11 888	13 028	17 234	10 155	17 051	16 307	16 834	44 033	73 333	58 282	24 263	12 741
Nicaragua	23 866	30 187	28 204	34 005	40 995	35 735	42 301	56 772	50 478	45 253	61 887	55 331	50 272	52 719	75 893	72 479	46 748
Panama	5 133	5 302	5 084	2 741	4 383	7 404	3 483	5 416	6 352	6 036	6 815	8 820	3 232	1 817	766	2 851	2 281
Peru	12 284	9 735	17 857	15 002	25 173	38 556	29 448	50 813	85 263	99 291	120 741	106 014	103 622	111 489	110 855	74 885	98 684
Saint Pierre and Miquelon	12	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Saint Kitts and Nevis	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	360	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Turks and Caicos Islands	n.a.	670	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
USA	2 016	3 476	3 327	3 890	5 349	5 973	2 046	2 520	2 545	863	674	257	184	48	246	1 596	8
Venezuela	371	26	40	2 024	4 316	520	21	739	n.a.	575	33	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Asia</b>	<b>1 626 051</b>	<b>1 698 786</b>	<b>1 808 008</b>	<b>1 919 321</b>	<b>2 125 815</b>	<b>2 224 406</b>	<b>2 494 908</b>	<b>2 655 372</b>	<b>2 499 043</b>	<b>2 636 128</b>	<b>3 015 135</b>	<b>3 144 491</b>	<b>3 644 272</b>	<b>3 555 108</b>	<b>3 760 776</b>	<b>3 658 348</b>	<b>4 024 881</b>
Brunei	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0	320
Cambodia	n.a.	n.a.	576	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
China	796	512	774	1 135	1 666	419	191	10 953	387	4 950	5 197	2 700	4 170	8 500	6 087	6 217	3 015
Guam	n.a.	n.a.	n.a.	0	n.a.	n.a.	n.a.	34	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
India	575 208	569 415	634 778	699 567	844 969	748 934	893 458	943 971	771 950	729 621	986 359	1 062 506	1 196 662	1 070 483	1 162 470	1 076 013	1 222 243
Indonesia	221 333	245 581	253 914	377 106	371 521	484 097	466 572	325 940	399 754	519 538	457 716	454 581	406 778	629 744	512 570	656 911	617 899
Israel	1 026	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	30	0	0	483	250
Japan	56	n.a.	n.a.	n.a.	n.a.	n.a.	13	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Laos	15 198	18 323	11 691	9 530	3 158	7 598	844	3 922	96	0	43 244	71 814	47 060	25 269	24 935	20 667	25 042
Lebanon	26	10	n.a.	309	n.a.	n.a.	n.a.	n.a.	n.a.	13 822	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Myanmar	236	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nepal	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	47	35	32	0	16	18	27	46	41	32
Papua New Guinea	1 507	1 844	1 356	868	1 880	366	4 076	3 653	64	846	4 271	1 040	9 784	10 141	17 117	15 768	23 174
Qatar	n.a.	347	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Saint Vincent	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	35
Saudi Arabia	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	320	0	0
Singapore	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	339	6	2	6	0	6	0
South Korea	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1	0	1	0	0	0	0	0
Sri Lanka	163	n.a.	100	n.a.	n.a.	n.a.	50	n.a.	n.a.	n.a.	0	0	0	0	600	0	0
Syria	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Taiwan	941	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Thailand	48	n.a.	217	n.a.	n.a.	925	17 649	3 151	3 887	528	320	0	0	0	299	0	0
Timor-Leste	n.a.	n.a.	40	37	9	n.a.	n.a.	n.a.	320	n.a.	0	0	0	0	0	15	0
Tonga	n.a.	n.a.	n.a.	n.a.	300	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
United Arab Emirates	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0	0
Vietnam	809 509	862 754	904 563	830 764	902 292	982 050	1 112 055	1 363 699	1 322 550	1 366 791	1 517 688	1 551 827	1 979 768	1 810 934	2 036 332	1 882 227	2 132 871
Yemen	2	n.a.	n.a.	5	20	17	n.a.	2	n.a.	n.a.	0	0	0	3	0	0	0
<b>Other origins</b>	<b>13 668</b>	<b>40 371</b>	<b>40 152</b>	<b>34 298</b>	<b>0</b>	<b>0</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>
<b>Total</b>	<b>5 879 402</b>	<b>6 077 961</b>	<b>6 039 664</b>	<b>6 382 094</b>	<b>6 457 506</b>	<b>6 664 764</b>	<b>6 935 479</b>	<b>7 402 573</b>	<b>7 474 879</b>	<b>7 481 743</b>	<b>7 686 257</b>	<b>7 754 512</b>	<b>8 074 969</b>	<b>8 255 170</b>	<b>8 782 481</b>	<b>8 798 229</b>	<b>9 532 751</b>

**ANNEX TABLE II**  
**RE-EXPORTS OF ITALIAN ROASTED COFFEE**  
**(60-kg bags green bean equivalent)**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Europe</b>	<b>716 885</b>	<b>800 007</b>	<b>879 612</b>	<b>918 983</b>	<b>1 018 017</b>	<b>1 028 300</b>	<b>1 258 129</b>	<b>1 405 282</b>	<b>1 474 526</b>	<b>1 464 084</b>	<b>1 579 310</b>	<b>1 733 747</b>	<b>1 859 372</b>	<b>2 058 860</b>	<b>2 267 562</b>	<b>2 366 930</b>	<b>2 710 865</b>
Albania	4 487	6 185	6 045	6 765	7 850	9 761	12 648	15 968	18 678	21 257	21 947	23 190	24 524	26 232	26 092	26 542	33 012
Andorra	43	19	28	10	n.a.	n.a.	n.a.	5	5	5	2	n.a.	n.a.	0	0	3	19
Armenia	n.a.	8	n.a.	8	40	185	424	43	101	88	315	172	284	406	461	388	387
Austria	17 631	22 319	26 010	24 392	26 925	29 810	103 524	169 702	157 185	181 475	175 162	190 049	214 403	217 666	229 555	226 739	238 041
Azerbaijan	16	23	17	36	35	17	92	61	230	95	131	124	212	303	305	539	512
Belarus	184	214	265	417	739	926	1 562	2 643	2 481	3 356	4 413	5 080	6 206	8 940	8 611	7 903	7 832
Belgium	14 871	17 220	17 471	18 269	19 258	15 457	18 599	16 228	18 704	15 698	17 520	15 984	15 279	13 770	20 320	20 039	24 480
Bosnia and Herzegovina	11 318	13 338	7 138	14 954	11 910	11 453	14 095	13 990	14 339	17 582	17 423	17 930	18 383	19 700	15 294	20 902	23 305
Bulgaria	8 868	13 750	15 091	20 942	20 948	24 668	27 095	23 008	35 481	37 042	47 432	49 760	49 145	53 054	57 241	67 409	75 795
Ceuta	5	5	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	84
Croatia	14 351	14 432	15 362	17 540	20 694	24 451	23 008	25 530	27 400	24 758	26 854	27 828	30 843	34 445	43 222	38 482	38 893
Cyprus	403	425	489	601	502	847	768	847	960	1 095	1 153	1 614	2 150	2 070	2 309	3 096	3 789
Czech Republic	2 218	3 297	4 627	5 617	6 397	7 249	8 012	11 762	13 086	14 755	16 145	16 476	19 368	25 608	35 602	40 939	52 289
Denmark	2 305	2 715	3 516	4 299	4 187	4 224	5 143	6 215	6 077	5 387	6 432	6 405	6 457	5 851	7 725	8 463	7 203
Estonia	538	615	708	1 014	1 060	1 111	1 978	2 494	3 036	2 468	2 573	3 530	4 907	5 542	6 241	4 713	6 066
Finland	1 130	1 460	1 938	2 005	2 149	3 151	3 425	4 425	4 822	4 358	4 457	5 239	11 391	13 426	12 332	10 270	11 437
France	251 948	251 065	269 938	253 490	270 068	258 999	295 307	287 303	275 133	253 332	267 318	266 293	271 375	276 876	280 673	287 978	342 390
Georgia	n.a.	16	8	45	44	349	213	299	386	432	531	584	760	1 117	1 397	1 835	2 120
Germany	149 293	182 038	219 521	223 924	260 658	263 940	297 969	304 031	318 843	296 317	316 857	370 831	390 371	457 019	496 622	506 437	578 065
Gibraltar	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	37	n.a.	n.a.	0	0	0	0



	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Greece	22 379	23 173	25 924	32 531	33 728	35 081	41 854	53 378	59 907	66 102	75 140	82 214	85 029	101 387	127 988	143 251	169 536
Hungary	628	1 323	1 820	2 118	8 161	7 665	9 149	18 317	14 551	13 495	14 917	23 822	21 955	19 696	22 534	23 771	28 532
Iceland	454	558	590	934	1 105	1 547	1 274	1 261	953	648	627	626	674	852	691	910	339
Ireland	1 474	1 566	3 110	2 092	2 824	2 951	3 435	4 031	3 982	3 761	3 075	2 358	2 501	2 823	3 437	3 658	3 995
Kazakhstan	165	200	218	662	416	656	542	821	982	907	1 305	1 689	1 808	2 306	2 263	1 954	1 786
Kosovo	n.a.	n.a.	n.a.	n.a.	n.a.	1 369	2 442	3 373	3 879	4 668	5 556	6 708	9 089	8 176	10 078	8 550	11 985
Kyrgyzstan	5	14	17	14	11	7	3	5	n.a.	n.a.	23	11	10	80	25	34	37
Latvia	756	1 232	1 337	1 697	2 033	2 673	3 091	3 985	4 524	3 347	4 228	6 833	8 635	9 206	9 293	8 108	7 918
Liechtenstein	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1.398	2.305	661	9	6	17	14	24	0
Lithuania	1 130	1 213	1 374	1 921	2 410	2 997	4 596	6 088	7 164	8 311	8 734	10 955	14 437	13 876	14 472	15 700	29 454
Luxembourg	7 572	8 010	9 409	10 533	11 660	10 740	12 578	12 761	14 338	12 968	16 388	14 251	15 180	14 554	13 027	13 613	17 034
Malta	1 432	1 538	1 742	1 827	1 870	2 532	8 572	9 633	6 828	6 009	3 509	3 931	3 488	3 760	4 139	6 382	6 797
Moldavia	145	161	328	138	260	313	479	473	767	984	1 195	1 613	1 678	2 244	2 580	3 582	5 257
Montenegro	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1 990	2 438	2 937	3 604	6 984	4 093	3 316	3 926	4 494	4 746	5 316
Netherlands	19 792	23 556	24 503	21 952	22 451	18 989	21 745	28 650	34 754	38 095	44 995	49 004	54 936	54 758	62 808	57 766	65 613
Norway	2 244	2 688	2 848	3 576	4 140	4 442	5 087	5 190	4 663	3 091	3 832	3 222	3 396	5 760	4 907	4 481	4 747
Poland	9 812	12 404	12 957	14 792	19 679	19 236	20 416	24 713	29 874	30 026	30 660	31 640	35 186	43 295	51 002	62 139	90 966
Portugal	32 006	37 757	41 403	37 751	36 703	34 761	34 847	34 112	34 100	34 421	30 802	38 296	35 652	34 771	38 696	36 586	35 777
Republic of Macedonia	3 627	5 177	5 252	6 320	6 545	7 291	6 023	7 540	7 834	9 155	8 973	8 182	9 480	11 815	11 345	12 028	12 797
Romania	3 568	3 724	5 103	5 952	10 626	14 467	17 693	23 212	27 968	28 377	38 338	51 901	60 276	69 619	66 756	76 678	86 390
Russian Federation	5 716	7 918	12 039	14 875	21 407	29 177	36 167	41 984	46 172	38 252	49 599	54 894	63 103	78 818	83 202	91 268	109 310
Serbia	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	10 366	9 526	10 231	11 342	11 318	10 938	12 496	14 374	14 305	15 268	17 004
Serbia and Montenegro	3 898	7 831	9 666	9 131	12 501	10 495	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Slovakia	1 820	3 102	2 261	4 202	6 312	8 293	15 774	20 378	17 309	9 078	8 261	8 799	15 118	22 614	22 981	27 104	28 423
Slovenia	9 978	12 561	13 589	11 701	8 127	13 077	19 570	19 097	17 416	18 481	19 416	20 268	22 653	22 164	25 410	25 438	30 933
Spain	32 445	29 139	29 593	31 070	31 791	28 815	34 433	36 505	37 852	35 747	42 628	44 260	40 894	46 634	130 846	122 605	127 620

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Sweden	6 031	8 453	8 249	8 848	12 419	13 049	16 063	18 916	18 552	21 689	23 456	26 037	25 199	27 277	27 198	29 937	30 902
Switzerland	22 948	28 383	25 446	37 076	38 245	31 018	38 919	39 647	55 080	77 061	73 507	77 359	84 458	88 618	82 155	85 452	95 485
Tajikistan	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	5	n.a.	3	n.a.	7	11	16	36	24
Turkey	1 781	1 531	1 960	1 100	1 487	2 453	2 169	3 237	5 121	4 488	4 449	6 175	6 216	8 579	9 774	8 625	7 035
Turkmenistan	2	n.a.	n.a.	1	3	n.a.	n.a.	n.a.	n.a.	n.a.	25	33	83	64	131	115	118
Ukraine	1 988	3 478	3 477	3 996	7 020	8 591	9 689	15 324	17 752	14 596	18 475	21 807	32 097	44 501	25 560	36 695	47 522
United Kingdom	42 408	43 444	46 221	56 954	59 725	58 249	64 711	75 633	90 380	83 239	101 253	120 454	124 217	140 138	151 280	167 518	186 247
Uzbekistan	3	1	29	n.a.	6	2	4	84	52	103	14	64	42	122	150	233	249
Vatican	1.070	727	974	894	890	771	585	417	255	235	264	213	n.a.	1	n.a.	n.a.	n.a.
<b>Africa</b>	<b>5 284</b>	<b>5 933</b>	<b>9 888</b>	<b>10 382</b>	<b>9 966</b>	<b>12 011</b>	<b>13 404</b>	<b>15 173</b>	<b>18 804</b>	<b>20 704</b>	<b>25 103</b>	<b>24 793</b>	<b>33 714</b>	<b>35 873</b>	<b>39 634</b>	<b>44 711</b>	<b>44 620</b>
Algeria	207	199	44	53	150	189	791	487	1 271	1 455	1 258	744	1 861	3 917	2 815	2 386	1 842
Angola	86	107	2	2	n.a.	3	41	7	131	19	24	38	56	51	93	30	14
Benin	13	34	9	9	10	3	12	14	21	16	18	18	24	23	14	15	17
Burkina Faso	n.a.	1	5	n.a.	5	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	2	0	0	8	16
Cameroon	n.a.	n.a.	1 926	1 333	n.a.	30	7	9	28	13	12	18	19	22	44	37	55
Cape Verde	3	14	5	14	n.a.	n.a.	n.a.	n.a.	15	1	n.a.	n.a.	n.a.	n.a.	9	11	0
Central African Republic	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	8	0	4
Chad	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	3	2	n.a.	n.a.	n.a.
Comoros	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	2	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Congo, Dem. Rep. of the	33	40	80	43	31	19	18	44	41	16	38	52	64	101	120	60	19
Côte d'Ivoire	27	39	85	79	88	110	29	69	124	193	109	119	128	93	284	131	188
Djibouti	4	n.a.	18	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	n.a.	n.a.	n.a.	n.a.	0	2	6
Equatorial Guinea	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	3	n.a.	n.a.	n.a.	21	29	2	9	n.a.	n.a.

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Egypt	797	874	1 125	1 421	1 705	2 082	2 463	2 109	3 333	3 393	4 476	3 629	4 885	4 403	5 682	6 609	6 624
Eritrea	n.a.	4	14	8	2	n.a.	n.a.	n.a.	n.a.	1	0	0	n.a.	0	2	n.a.	n.a.
Ethiopia	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	3	n.a.	1	2	3	16	3	10	6
Gabon	n.a.	n.a.	n.a.	92	n.a.	1	n.a.	n.a.	n.a.	n.a.	n.a.	30	62	90	127	105	72
Gambia	n.a.	n.a.	n.a.	1	n.a.	19	27	26	4	n.a.	n.a.	n.a.	n.a.	n.a.	2	0	6
Ghana	30	87	39	32	38	104	27	71	20	45	118	63	159	104	124	115	106
Guinea	n.a.	n.a.	1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	5	n.a.	n.a.	4	4	9	0	30
Guinea-Bissau	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1	1	0
Kenya	1	2	n.a.	12	34	43	22	117	78	109	80	104	52	109	123	108	94
Lesotho	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	8	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Liberia	n.a.	n.a.	n.a.	n.a.	n.a.	1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Libya	n.a.	10	15	133	188	376	399	277	435	1 023	808	863	5 867	5 942	8 709	11 503	10 065
Madagascar	n.a.	7	n.a.	6	n.a.	n.a.	n.a.	31	n.a.	67	67	87	94	102	58	475	242
Malawi	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Mali	n.a.	4	17	27	21	22	43	56	35	34	34	29	7	5	31	0	20
Mauritania	n.a.	n.a.	n.a.	106	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	6	6	n.a.	n.a.	n.a.
Mauritius	430	220	292	321	455	184	233	335	175	206	264	295	383	399	505	482	618
Mayotte	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	4	10	9	10	13	10	5	n.a.	n.a.	n.a.
Morocco	659	924	1 357	2 027	2 041	1 944	1 750	2 423	3 441	4 421	6 482	6 290	7 354	7 094	7 529	8 246	10 823
Mozambique	9	n.a.	n.a.	n.a.	n.a.	10	n.a.	42	9	2	11	60	81	55	73	107	71
Namibia	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	29	25	42	25
Niger	n.a.	n.a.	n.a.	n.a.	n.a.	5	n.a.	n.a.	8	n.a.	n.a.	2	4	3	5	0	0
Nigeria	n.a.	7	44	135	44	61	140	159	269	117	331	265	456	302	368	381	205
Republic of Congo	n.a.	n.a.	n.a.	n.a.	n.a.	5	25	16	n.a.	2	5	n.a.	n.a.	25	0	4	2
Tanzania	8	n.a.	7	24	n.a.	1	n.a.	13	n.a.	n.a.	10	117	36	86	92	61	102
Rwanda	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	n.a.	n.a.	n.a.	n.a.	0	0	0

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Senegal	89	121	186	218	299	321	393	368	638	563	469	422	396	372	364	372	519
Seychelles	147	147	240	124	217	6	7	12	37	54	180	100	84	222	204	182	191
Sierra Leone	36	63	199	121	22	n.a.	25	7	6	n.a.	n.a.	n.a.	30	0	0	94	543
Somalia	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	21	0	31	21
South Africa	2 693	2 994	3 610	3 981	4 463	6 236	6 410	7 567	7 498	7 185	7 762	8 965	9 592	10 545	10 394	10 870	9 468
Sudan	n.a.	n.a.	n.a.	n.a.	5	n.a.	26	28	12	25	29	19	20	25	32	32	48
Swaziland	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	33	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Togo	8	n.a.	19	4	8	20	65	87	69	81	100	108	60	75	57	73	57
Tunisia	4	34	549	48	96	213	414	788	1 052	1 616	2 390	2 259	1 818	1 562	1 641	2 049	2 421
Uganda	0	n.a.	2	4	15	4	3	3	2	13	1	5	10	10	11	4	7
Zambia	n.a.	n.a.	n.a.	3	28	n.a.	1	n.a.	30	23	15	58	53	43	69	75	74
Zimbabwe	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	12	3	n.a.	n.a.
<b>America</b>	<b>55 432</b>	<b>56 859</b>	<b>59 801</b>	<b>67 325</b>	<b>76 892</b>	<b>84 789</b>	<b>96 660</b>	<b>109 742</b>	<b>106 952</b>	<b>98 519</b>	<b>117 173</b>	<b>127 437</b>	<b>134 158</b>	<b>153 783</b>	<b>180 067</b>	<b>215 121</b>	<b>238 397</b>
Antigua and Barbuda	n.a.	2	6	3	3	24	9	21	18	14	19	23	48	26	42	26	34
Argentina	1 484	1 384	240	242	346	436	551	1 276	1 201	1 419	1 973	2 210	1 126	1 671	1 832	1 333	2 707
Aruba	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1	n.a.	25	n.a.	n.a.	n.a.	9	0	3	0
Bahamas	n.a.	n.a.	n.a.	n.a.	5	n.a.	n.a.	n.a.	n.a.	4	n.a.	n.a.	n.a.	n.a.	20	17	13
Barbados	23	23	114	28	75	115	86	57	3	6	164	134	159	119	116	16	0
Bermuda	2	8	30	22	62	15	15	25	8	18	5	21	17	53	24	16	8
Bolivia	3	n.a.	548	206	n.a.	6	n.a.	2	n.a.	51	31	24	65	48	53	54	94
Bonaire, Saint Eustatius and Saba	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	1	3	0
Brazil	1 794	1 946	2 070	2 237	1 785	902	1 506	1 574	2 133	1 249	1 753	1 957	2 275	4 690	8 431	14 512	14 429
British Virgin Islands	18	n.a.	n.a.	n.a.	n.a.	1	12	n.a.	2	n.a.	n.a.	n.a.	n.a.	n.a.	0	4	18

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	
Canada	8 090	10 823	11 784	14 353	20 554	22 189	23 263	28 625	32 162	28 640	35 563	34 846	40 867	43 368	47 646	49 879	50 404	
Cayman Islands	n.a.	1	21	27	4	10	n.a.	38	24	28	24	n.a.	8	22	39	13	13	
Chile	770	726	902	1 120	1 259	1 464	2 032	1 970	2 698	2 781	3 196	3 518	4 869	4 889	5 980	7 385	9 265	
Colombia	19	19	41	32	107	79	77	242	125	98	207	180	198	364	221	367	272	
Costa Rica	11	10	34	38	39	47	63	27	26	48	75	138	59	88	122	87	89	
Cuba	6	50	54	4	n.a.	n.a.	5	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	1.053	308	
Curaçao	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	5	0
Dominican Republic	13	6	18	25	55	38	134	116	89	142	212	289	326	501	408	545	908	
Ecuador	n.a.	n.a.	n.a.	n.a.	3	n.a.	n.a.	2	n.a.	0	2	n.a.	3	0	1	27	5	
El Salvador	12	n.a.	19	15	11	9	18	12	8	10	13	23	19	10	14	11	14	
Grenada	n.a.	3	n.a.	3	3	3	4	2	2	8	n.a.	7	n.a.	2	7	6	2	
Greenland	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	16	0	15	
Guatemala	11	7	12	6	6	29	11	4	13	9	7	3	8	14	19	17	10	
Guyana	47	n.a.	n.a.	n.a.	n.a.	n.a.	3	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	7	n.a.	0	2	
Haiti	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	9	n.a.	n.a.	n.a.	n.a.	2	0	n.a.	n.a.	n.a.	
Honduras	n.a.	n.a.	2	n.a.	n.a.	n.a.	3	1	n.a.	n.a.	n.a.	2	n.a.	2	19	27	16	
Jamaica	n.a.	n.a.	n.a.	n.a.	n.a.	5	11	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	
Mexico	285	425	602	674	812	1 063	1 551	1 852	1 922	1 106	1 209	1 645	1 596	465	844	1 559	1 030	
Montserrat	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	63	794	826	1 025	882	
Netherlands Antilles	37	100	21	32	56	40	33	21	14	8	16	54	46	0	n.a.	n.a.	n.a.	
Nicaragua	n.a.	n.a.	n.a.	n.a.	1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	
Panama	1	7	6	41	29	49	103	95	109	118	179	209	259	330	460	830	896	
Paraguay	1	n.a.	17	n.a.	2	n.a.	11	17	12	17	25	82	47	102	135	103	116	
Peru	70	147	127	168	76	85	121	109	212	190	209	279	515	388	668	654	860	
Saint Kitts and Nevis	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	7	14	7	0	n.a.	n.a.	n.a.	
Saint Lucia	37	33	29	38	54	38	45	68	65	43	46	57	117	134	56	n.a.	n.a.	

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Saint Vincent and the Grenadines	3	7	n.a.	4	n.a.	21	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	1
Saint Martin	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	18	23	0
Surinam	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	51	60	88	96	n.a.	n.a.
Trinidad and Tobago	n.a.	2	4	6	10	14	5	14	18	44	165	163	55	40	56	6	9
Turks and Caicos Islands	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	2	n.a.	1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Uruguay	409	275	279	79	63	190	162	155	231	301	427	591	563	510	498	623	696
USA	42 271	40 826	42 804	47 920	51 463	57 914	66 800	73 395	65 780	62 108	71 547	80 828	80 674	94 995	111 343	134 716	155 229
Venezuela	16	30	19	3	5	4	25	11	76	34	102	88	109	55	58	173	50
<b>Asia</b>	<b>23 114</b>	<b>28 011</b>	<b>33 701</b>	<b>35 102</b>	<b>40 531</b>	<b>44 690</b>	<b>51 496</b>	<b>59 687</b>	<b>70 629</b>	<b>69 059</b>	<b>80 339</b>	<b>93 725</b>	<b>104 993</b>	<b>118 670</b>	<b>133 043</b>	<b>153 829</b>	<b>168 431</b>
Afghanistan	n.a.	n.a.	1	1	96	3	11	30	28	29	3	14	n.a.	0	16	5	18
Bahrain	87	78	3 157	56	107	141	100	177	229	169	232	299	344	398	404	486	740
Bangladesh	2	1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	79	n.a.	10	26	39	19	0	27	0
Brunei	n.a.	n.a.	n.a.	2	n.a.	n.a.	n.a.	141	73	79	74	83	78	79	92	71	69
Burma	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	282	357	157
Cambodia	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	46	322	220	108	458	920	1 233	1 617
China	207	159	584	930	1 242	2 005	2 327	3 310	4 711	4 474	7 081	8 482	11 133	12 210	16 489	26 053	26 717
Hong Kong	540	574	629	654	1 233	1 403	2 097	2 842	2 597	3 221	3 077	4 448	4 962	5 292	5 642	8 867	8 198
India	46	129	76	115	106	184	244	382	814	665	1 480	1 226	1 087	1 272	1 014	1 234	1 396
Indonesia	34	4	161	469	730	1 010	819	1 127	1 257	1 215	809	1 065	1 172	1 547	1 943	1 650	1 508
Iran	n.a.	n.a.	n.a.	25	83	264	23	17	41	25	73	224	354	180	679	1 723	2 275
Iraq	n.a.	n.a.	n.a.	n.a.	15	n.a.	n.a.	3	n.a.	9	13	8	95	220	174	540	141
Israel	9 568	10 413	10 835	11 584	11 725	12 178	12 982	15 907	17 876	16 668	19 716	21 956	21 985	26 653	29 978	32 518	37 958
Japan	4 910	7 672	7 095	6 796	9 688	9 307	10 287	11 549	11 271	11 359	11 202	10 799	12 576	13 602	11 378	10 179	9 349
Jordan	119	131	158	228	240	454	450	485	709	499	577	542	584	575	911	2 292	803

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Kuwait	9	23	11	60	84	310	196	246	431	391	390	604	720	943	875	1 119	1 143
Laos	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	2	1	1	20	n.a.	2	0	n.a.	0	36
Lebanon	401	556	572	501	633	710	579	1 014	871	780	929	1 276	861	830	1 101	1 074	1 381
Macau	n.a.	51	n.a.	n.a.	16	3	32	99	n.a.	n.a.	5	4	26	7	52	39	9
Malaysia	98	67	128	138	137	309	359	965	1 288	1 419	1 627	1 751	2 450	2 763	3 390	3 355	3 629
Maldives	55	95	129	211	190	324	565	636	873	867	1 186	1 197	988	1 094	1 268	1 550	1 465
Mongolia	n.a.	n.a.	n.a.	n.a.	n.a.	6	7	9	30	17	61	53	57	149	147	110	157
Myanmar	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	12	3	n.a.	14	76	176	321	0	0	0
Nepal	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	5	21	25	39	87	83	83	47	68	77
North Korea	1 285	n.a.	20	73	1	n.a.	n.a.	n.a.	n.a.	1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Oman	n.a.	n.a.	n.a.	6	8	n.a.	22	81	104	53	43	55	133	162	338	320	370
Pakistan	n.a.	n.a.	n.a.	4	36	50	70	87	128	107	127	147	126	257	309	362	384
Philippines	103	159	156	221	288	343	525	538	717	764	788	1 059	1 273	1 246	1 658	1 777	1 462
Qatar	2	5	16	n.a.	82	110	224	151	412	473	718	867	1 349	1 233	1 817	2 171	2 105
Saudi Arabia	116	137	367	1.251	796	1.234	1.583	1.602	1.745	2.383	3.041	4.924	6.602	6.500	8.691	9.674	12.338
Singapore	1.524	1.823	2.011	1.771	2.266	1.747	1.688	1.634	1.140	1.459	1.713	1.827	1.639	1.640	2.279	2.565	2.776
South Korea	96	1.571	2.697	2.955	2.172	3.647	6.237	6.579	10.821	9.782	11.358	13.988	15.311	19.416	20.969	20.033	20.212
Sri Lanka	23	5	35	22	40	42	32	69	47	84	86	31	125	81	177	143	354
Syria	14	10	n.a.	10	n.a.	83	6	80	21	261	477	285	49	37	46	66	32
Taiwan	2 068	2 312	2 654	4 048	4 716	4 767	5 055	4 674	4 907	4 554	4 822	5 663	6 060	6 659	5 167	5 830	7 927
Thailand	105	260	247	366	313	428	728	873	1 149	918	1 223	1 787	1 418	1 415	1 600	1 439	3 148
United Arab Emirates	1 682	1 745	1 949	2 583	3 453	3 577	4 191	4 180	5 984	5 760	6 566	7 864	10 070	10 431	12 367	14 451	17 766
Vietnam	20	29	11	24	34	52	57	181	252	443	439	789	959	900	822	450	714
Yemen	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	55	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Oceania</b>	<b>28 781</b>	<b>31 692</b>	<b>35 149</b>	<b>38 020</b>	<b>28 884</b>	<b>29 728</b>	<b>41 788</b>	<b>50 691</b>	<b>52 881</b>	<b>53 285</b>	<b>55 003</b>	<b>57 957</b>	<b>71 432</b>	<b>72 348</b>	<b>79 589</b>	<b>83 614</b>	<b>79 439</b>
Australia	27 766	30 500	34 289	36 603	27 974	28 479	40 472	49 065	51 393	51 831	53 274	56 204	69 313	70 445	77 841	81 969	78 075
Cook Islands	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	3	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Fiji	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	1	0
French Polynesia	85	156	127	255	113	268	275	218	379	346	366	240	137	170	126	130	129
Guam	n.a.	n.a.	7	n.a.	10	49	34	62	32	72	49	93	131	248	158	354	383
New Caledonia	36	94	25	180	125	130	136	141	139	104	140	122	124	123	127	93	53
New Zealand	895	941	702	982	663	802	871	1.200	933	932	1 174	1 296	1 727	1 362	1 325	1 058	796
Tonga	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	7	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
USA Islands	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	n.a.	n.a.	n.a.	n.a.	n.a.	13	8	3
Minor Islands of the USA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	3	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Countries not determined	177	596	403	504	667	507	379	188	46	66	773	786	778	360	269	241	242
<b>Total</b>	<b>829 674</b>	<b>923 098</b>	<b>1 018 554</b>	<b>1 070 316</b>	<b>1 174 957</b>	<b>1 200 026</b>	<b>1 461 856</b>	<b>1 640 763</b>	<b>1 723 838</b>	<b>1 705 717</b>	<b>1 857 700</b>	<b>2 038 444</b>	<b>2 204 448</b>	<b>2 439 894</b>	<b>2 700 164</b>	<b>2 864 446</b>	<b>3 241 993</b>



**ANNEX TABLE III  
INVENTORIES IN GENOA AND TRIESTE  
(TONS)**

	January		February		March		April		May		June		July		August		September		October		November		December		
	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	
<b>2005</b>	<b>Total</b>	60 847	58 070	58 542	57 343	62 382	59 567	71 396	53 437	82 821	55 075	85 093	55 550	84 802	53 365	94 862	56 924	95 540	90 155	90 505	92 690	79 980	88 937	70 669	89 701
	<b>Robusta</b>	33 044	34 630	31 600	34 029	33 035	35 252	32 894	33 732	36 956	33 540	38 243	33 540	41 936	30 662	48 700	33 540	50 821	67 550	51 131	70 912	46 940	67 386	42 194	65 935
	<b>Natural Arabica</b>	19 516	15 712	19 059	15 627	19 737	15 340	24 236	8 225	29 887	15 557	29 884	15 557	25 057	12 651	26 759	13 002	27 427	13 042	24 683	13 464	20 580	14 910	17 181	16 894
	<b>Washed Arabica</b>	8 256	7 728	7 883	7 686	9 610	8 876	14 266	11 480	15 978	6 454	16 966	6 454	17 809	10 052	19 403	10 383	17 291	9 564	14 691	8 314	12 459	6 642	11 294	6 872
<b>2006</b>	<b>Total</b>	70 714	90 240	67 218	90 240	74 441	85 051	71 393	83 614	69 092	80 980	65 248	78 765	59 786	75 798	65 590	73 241	67 651	76 236	65 436	72 575	58 096	76 887	52 552	62 024
	<b>Robusta</b>	39 655	67 664	35 218	67 664	32 611	62 864	31 402	60 207	31 040	57 883	32 511	56 818	31 213	53 372	32 275	51 541	33 909	53 422	36 631	49 633	32 118	51 192	28 602	44 322
	<b>Natural Arabica</b>	18 928	16 037	20 353	16 037	28 352	15 500	24 326	16 469	21 706	16 060	17 063	12 247	13 574	12 491	17 396	12 221	18 847	12 726	16 706	13 003	15 787	17 703	14 719	12 464
	<b>Washed Arabica</b>	12 131	6 538	11 650	6 538	13 478	6 686	15 666	6 938	16 346	7 037	15 674	9 700	14 998	9 934	15 919	9 479	14 895	10 088	12 099	9 939	10 191	7 993	9 231	5 237
<b>2007</b>	<b>Total</b>	54 872	60 545	50 333	63 743	49 863	60 296	57 926	63 938	65 427	68 208	72 443	67 531	73 110	70 299	76 701	60 212	74 045	66 356	72 492	63 678	60 863	72 321	56 214	67 208
	<b>Robusta</b>	26 484	39 420	24 689	42 593	25 716	42 318	28 869	44 901	32 993	47 715	33 877	46 412	33 446	50 654	37 633	40 442	39 135	40 991	41 511	45 896	35 743	53 946	32 526	47 497
	<b>Natural Arabica</b>	17 955	14 430	15 179	15 151	14 539	14 788	18 634	13 158	22 045	16 854	26 470	13 716	26 969	12 206	24 705	12 363	21 126	17 604	18 446	12 725	15 531	12 556	10 534	14 712
	<b>Washed Arabica</b>	10 465	6 687	10 465	5 999	9 609	3 190	10 424	5 879	10 388	3 638	12 095	7 403	12 695	7 439	14 363	7 407	13 784	7 761	12 536	5 057	9 589	5 820	8 476	5 000
<b>2008</b>	<b>Total</b>	63 007	68 945	63 407	68 372	63 288	65 337	72 208	69 090	77 610	78 083	77 557	76 060	75 010	78 832	77 857	82 727	80 245	81 190	73 493	79 584	64 334	77 671	62 591	75 044
	<b>Robusta</b>	34 216	51 517	34 113	50 012	31 634	45 704	33 081	50 194	33 619	57 732	34 960	58 957	39 752	62 068	41 977	65 679	44 485	64 243	43 101	63 564	38 456	60 673	35 011	59 866
	<b>Natural Arabica</b>	18 789	12 538	19 114	14 033	19 698	15 482	24 698	14 020	28 829	14 585	27 874	10 874	21 759	10 010	21 963	10 159	22 443	10 061	18 745	10 157	16 795	11 535	19 743	10 333
	<b>Washed Arabica</b>	10 002	4 891	10 181	4 327	11 957	4 150	14 430	4 876	15 161	5 765	14 723	6 228	13 499	6 753	13 917	6 889	13 316	6 885	11 646	5 862	9 082	5 463	7 837	4 845
<b>2009</b>	<b>Total</b>	72 162	91 575	75 603	90 458	85 328	92 631	96 945	98 227	102 623	102 260	106 671	103 502	101 659	107 358	103 069	108 632	95 909	111 054	86 056	107 623	74 253	98 577	69 617	99 084
	<b>Robusta</b>	34 872	75 371	34 185	74 190	39 758	78 515	44 707	83 677	45 539	87 390	53 920	88 944	54 546	93 095	58 509	94 335	55 610	94 699	52 948	92 112	47 637	86 095	44 230	85 460
	<b>Natural Arabica</b>	27 273	11 269	27 572	10 982	31 226	9 155	34 238	9 035	38 285	9 170	38 320	8 834	31 867	8 461	28 889	8 501	25 908	10 478	21 171	10 869	16 830	7 274	16 777	10 768
	<b>Washed Arabica</b>	10 016	4 936	13 845	5 286	14 344	4 961	17 999	5 515	18 800	5 700	14 430	5 723	15 247	5 802	15 670	5 796	14 391	5 878	11 937	4 641	9 785	5 209	8 611	2 857

	January		February		March		April		May		June		July		August		September		October		November		December			
	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste		
<b>2010</b>	<b>Total</b>		70 745	94 919	68 630	92 745	69 740	79 804	70 481	75 935	71 026	72 065	74 401	70 933	73 865	65 701	77 247	67 356	67 522	65 814	77 347	69 193	69 815	60 770	65 128	62 480
	<b>Robusta</b>		42 673	77 773	41 854	74 332	40 270	61 377	36 282	57 622	37 086	54 170	38 915	53 979	43.165	52 908	48 526	49 183	46 243	47 654	48 646	47 671	43 617	40 199	40 108	40 610
	<b>Natural Arabica</b>		20 336	12 791	19 257	13 963	20 767	14 411	22 761	14 237	20 481	12 531	21 496	12 367	15 881	8 322	15 238	12 371	10 215	11 450	16 637	14 448	16 110	12 375	16 523	15 867
	<b>Washed Arabica</b>		7 735	4 354	7 518	4 450	8 703	4 015	11 439	4 076	13 459	5 364	13 990	4 587	14 819	4 471	13 483	5 802	11 064	6 710	12 064	7 074	10 088	8 195	8 497	6 003
<b>2011</b>	<b>Total</b>		62 592	65 107	69 262	68 478	80 727	75 885	86 159	79 934	96 935	81 754	96 978	88 413	93 848	88 393	89 618	76 324	78 290	77 256	72 106	80 984	57 893	60 214	59 048	52 780
	<b>Robusta</b>		35 514	44 466	41 057	49 737	43 365	58 180	45 854	61 965	48 769	64 185	46 737	70 975	45 546	71 621	46 012	59 879	44 319	55 417	41 163	59 000	31 670	43 245	30 717	40 102
	<b>Natural Arabica</b>		20 159	12 767	6 816	12 352	26 946	11 458	25 938	11 751	30 464	11 530	31 264	11 473	29 189	10 822	24 812	10 780	17 500	13 923	17 130	13 767	15 030	10 106	17 629	6 096
	<b>Washed Arabica</b>		6 919	7 874	6 803	6 388	10 416	6 247	14 367	6 218	17 702	6 039	18 978	5 965	19 113	5 950	18 793	5 664	16 471	7 915	13 812	8 216	11 194	6 862	10 702	6 581
<b>2012</b>	<b>Total</b>		52 913	58 875	63 226	46 995	65 702	44 331	69 517	45 062	74 787	47 150	74 225	45 301	74 794	44 545	83 694	50 852	83 303	46 757	72 455	44 845	63 203	43 677	56 100	41 715
	<b>Robusta</b>		21 932	40 833	25 222	32 091	23 958	28 912	26 145	29 670	28 068	31 145	29 913	28 584	33 979	27 715	41 698	33 060	41 875	29 338	37 052	28 425	33 335	27 712	30 547	26 186
	<b>Natural Arabica</b>		19 298	12 238	24 829	9 157	27 320	9 949	27 628	9 099	30 302	9 184	27 855	9 455	23 222	9 523	23 703	9 608	23 804	9 151	21 449	8 734	18 067	9 210	14 699	8 935
	<b>Washed Arabica</b>		11 683	5 804	13 175	5 747	14 423	5 469	15 744	6 293	16 418	6 822	16 457	7 263	17 592	7 307	18 293	8 185	17 625	8 268	13 954	7 687	11 801	6 756	10 854	6 593
<b>2013</b>	<b>Total</b>		58 471	42 129	64 238	43 434	69 993	39 124	82 495	41 764	95 552	39 506	81 666	38 204	74 631	40 591	83 373	37 675	79 319	38 078	72 372	40 557	63 667	42 140	56 199	40 719
	<b>Robusta</b>		28 800	25 620	33 873	27 245	35 561	22 865	44 249	24 635	52 700	26 957	42 151	26 471	40 696	29 009	45 223	27 595	44 438	26 327	39 981	23 870	33 562	22 055	31 118	21 480
	<b>Natural Arabica</b>		19 402	9 858	20 027	9 656	22 759	9 294	23 538	10 409	26 827	6 374	24 383	5 745	19 882	5 912	21 178	3 876	19 632	5 332	19 114	7 884	18 914	12 189	14 917	11 973
	<b>Washed Arabica</b>		10 269	6 652	10 338	6 534	11 673	6 965	14 708	6 720	16 025	6 176	15 131	5 988	14 054	5 670	16 972	6 203	15 249	6 419	13 277	8 803	11 192	7 896	10 165	7 266
<b>2014</b>	<b>Total</b>		56 276	39 359	58 629	41 016	62 243	41 416	73 543	42 434	81 710	44 045	85 363	40 200	81 414	43 021	91 448	46 272	83 882	45 250	74 943	42 717	66 681	43 112	62 525	46 749
	<b>Robusta</b>		27 797	21 105	27 712	23 471	30 446	23 438	38 015	24 211	43 488	24 874	45 845	22 694	41 725	25 488	48 702	28 043	43 851	26 947	39 395	25 576	34 887	25 628	32 210	29 004
	<b>Natural Arabica</b>		20 132	11 845	22 443	11 503	21 979	11 964	21 139	12 335	21 799	12 817	23 489	10 860	22 521	10 660	23 999	10 655	23 066	10 758	21 712	10 346	19 767	11 342	18 312	12 117
	<b>Washed Arabica</b>		8 347	6 408	8 475	6 043	9 818	6 014	14 389	5 887	16 422	6 353	16 028	6 646	17 169	6 874	18 746	7 574	16 965	7 545	13 837	6 795	12 028	6 142	12 004	5 629

	January		February		March		April		May		June		July		August		September		October		November		December			
	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste	Genoa	Trieste		
<b>2015</b>	<b>Total</b>		63 572	43 886	n.a	42 350	n.a	43 758	n.a	41 478	n.a	41 410	n.a	43 214	n.a	41 854	n.a	43 060	n.a	n.a	81 807	35 038	77 262	42 522	88 755	44 260
	<b>Robusta</b>		31 094	24 690	n.a	24 600	n.a	24 095	n.a	24 602	n.a	24 644	n.a	25 391	n.a	24 865	n.a	25 893	n.a	n.a	51 043	19 260	46 104	25 945	48 076	25 910
	<b>Natural Arabica</b>		21 790	14 180	n.a	13 063	n.a	12 867	n.a	11 830	n.a	10 618	n.a	10 586	n.a	9 378	n.a	8 786	n.a	n.a	19 074	9 782	19 941	10 609	25 221	11 377
	<b>Washed Arabica</b>		10 689	5 017	n.a	4 687	n.a	6 796	n.a	5 046	n.a	6 149	n.a	7 237	n.a	7 610	n.a	8 381	n.a	n.a	11 690	5 996	11 217	5 968	15 458	6 973
<b>2016</b>	<b>Total</b>		82 256	44 081	85 479	43 454	87 174	42 141	99 314	47 105	108 093	49 236	116 483	48 559	105 546	49 277	103 603	50 072	106 655	48 906	108 207	47 291	99 933	48 905	98 619	51 539
	<b>Robusta</b>		41 835	25 741	41 133	26 377	41 368	25 429	49 667	27 612	51 470	28 722	57 393	29 112	53 940	29 310	56 181	29 573	57 409	28 698	55 195	28 353	49 770	28 949	49 949	28 886
	<b>Natural Arabica</b>		23 645	11 141	25 968	10 216	26 491	10 181	29 584	11 138	35 779	11 490	36 269	10 453	29 341	9 066	25 365	8 184	28 557	8 314	33 387	8 350	31 697	9 456	30 478	13 346
	<b>Washed Arabica</b>		16 775	7 200	18 378	6 862	19 315	6 532	20 063	8 355	20 844	9 023	22 821	8 993	22 265	10 901	22 057	12 315	20 689	11 894	19 626	10 588	18 466	10 501	18 192	9 307

Source: Comitato Italiano del caffè

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