

**122ND SESSION OF THE INTERNATIONAL COFFEE
COUNCIL AND ASSOCIATED MEETINGS**

PARTNERSHIP FAIR



**19 SEPTEMBER 2018, 09:00-13:30
INTERNATIONAL MARITIME ORGANIZATION
4 ALBERT EMBANKMENT
LONDON SE1 7SR**

ED-2286/18

BACKGROUND

The aim of the Partnership 'Fair' is to provide an important opportunity to bring together donors, international development agencies and partners with delegates of the 122nd Session of the International Coffee Council. Together, all participants will be able to explore how to address the main challenges faced by the coffee sector, such as the livelihood of smallholder farmers, climate change, poor agricultural practices, supply chain, low prices and pests and diseases, through international cooperation and partnerships.

The Fair will provide a platform for international cooperation agencies, donors and partners to inform delegates about their programmes, tools and funding for the coffee sector. Delegates will also have an opportunity to explore future partnerships to increase social, economic and environmental sustainability of their coffee sector.

Each presenting organization will give a short presentation, with time for questions and answers, so there will be plenty of opportunity to engage in addition to informal or bilateral meetings.

PROGRAMME

Opening remarks HE Ambassador Iván Romero Martínez

09:00-09:15: Gerardo Pataconi - Head of Operations , International Coffee Organization

09:15-09:45: International Trade Centre (ITC), Robert Skidmore

09:45-10:15: United Nations Industrial Development Organization (UNIDO), Aurelia Calabro and Andrea De Marco,

10:15-10:45: Global Environment Facility (GEF), Pascal Martinez

10:45-11:00: Standards and Trade Development Facility (STDF), Simon Padilla

11:00-11:15: Coffee break

11:15-11:45: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), Jonas Dallinger,

11:45-12:15: Japan International Cooperation Agency (JICA), Masaki Wakai

12:15-12:45: International Fund for Agriculture Development (IFAD). Steven Jonkheere

12:45-13:15: United Nations Development Programme (UNDP), Charles O'Malley,

13:15-13:45: Twin, Richard Anstead,

PARTICIPANTS

OPENING REMARKS



HE Ambassador Iván Martínez

Prior to his new appointment, Ambassador Romero-Martinez, was posted as Ambassador, Permanent Representative to the United Nations in New York. He is a career diplomat since 1971, having served as his country's Ambassador to various countries, including Spain, Egypt, Morocco, Dominican Republic, Jamaica, Haiti, Colombia, Belgium, Netherlands, Luxembourg, United Kingdom, Sweden, Denmark, Finland, Norway and Ireland.

He also represented his country at the ambassadorial level at the United Nations in Switzerland and at the European Union. Other assignments in his country's diplomatic service include the post of Deputy Permanent Representative to the Organization of American States (OAS). Ambassador Romero-Martinez also held several positions at the Honduras' Embassy in the United States, including that of Counselor, and at the Honduras' Embassy in Canada, where he served as Counselor, Minister Counselor and Chargé d'Affaires. At home, Ambassador Romero-Martinez served as Special Adviser to the President of Honduras with the rank of Secretary of State.

He also received a degree in law and social sciences from the National University of Honduras, and went on to earn a PhD in international relations from the Catholic University of Santo Domingo in the Dominican Republic.

PARTICIPANTS

FACILITATOR



Gerardo Patacconi

Gerardo Patacconi was appointed as Head of Operations of the ICO in January 2018. An Economist-statistician and Agribusiness development expert, after a significant experience with the private sector in manufacturing and banking in Italy, he joined the United Nations Industrial Development

Organization (UNIDO) in 1987 as associate Expert in Papua New Guinea and his latest position was Director of the UNIDO Department of Agribusiness Development. In 2013 he was one of the two shortlisted candidates and run for the election for the post of Executive-Director of the International Sugar Organization (ISO).

At the core of his experience is policy and strategic advice, development, fund raising and management of large-scale operations, Public-Private Partnerships and projects covering the coffee sector and other agribusiness value chains.

PRESENTERS



Robert Skidmore

Rob Skidmore is Chief of Sector and Enterprise Competitiveness Section (SEC) at the International Trade Centre (ITC) where he leads the Value added to Trade Programme. Under VA2T, ITC teams help SMEs build value through improving customer relationships, creating supportive eco-systems and building firm capabilities. In agribusiness, VA2T facilitates broad-based public private alliances that co-develop and implement solutions covering the full value chain.

ITC's portfolio covers projects in cocoa, coffee, horticulture, coconuts, cotton and specialty crops and ranges from the Caribbean to East Africa to Pakistan and Nepal. In 2018, under VA2T, ITC is conducting a dialogue called "No Such Thing as a Commodity" about differentiation and retaining value at origin including in coffee. In another life, Rob managed private sector development initiatives for US-based consulting firms. He holds an MA from Johns Hopkins SAIS and a BA from the University of Wisconsin.

PRESENTERS



Aurelia Calabro

Aurelia Patrizia Calabrò, an Italian national, holds a University Degree in International Economy, with a special emphasis on Theory and Policy for Economic Development. She started her career at UNIDO in May 1989 at the Agro-Industries Development Department and during almost 30 years of service, she has specialized in agro-value chains development.

In her last position as the Chief of the Agro-Industries Technology Division, which is part of the Agribusiness Development Department Ms. Aurelia Patrizia Calabrò was responsible for the technology aspects of agro-based industries in textile, leather; wood and agricultural tools for value added and job creation. Emphasis is placed upon the design and implementation of programs to serve sustainable development needs of the agri-businesses and related industries, including environmental requirements. She has worked in more than 30 countries worldwide, particularly in Sub-Saharan Africa and spent over 4 years in UNIDO Regional Hub in the Federal Democratic Republic of Ethiopia.

She is an active member of the Program for Country Partnership in Ethiopia, covering the leather and textile components plus a number of agro value chains like coffee, moringa and cactus fruits. She is the Project Manager of the project entitled: “Improving the Sustainability and Inclusiveness of the Ethiopian Coffee Value Chain through Private and Public Partnership” developed in partnership with illycaffè and Ernesto Illy Foundation, under the supervision of the Ethiopian Coffee Authority and financed by the Italian Agency for Development Cooperation. Since 20 July 2018, Ms. Calabrò has been appointed as UNIDO Representative in Ethiopia, Director of the Regional Hub in in the Federal Democratic Republic of Ethiopia and Special Representative of UNIDO Director-General To the Africa Union and UNECA.

PRESENTERS



Andrea de Marco

With a University background in international and diplomatic relations Mr. Andrea De Marco is serving within the United Nations Industrial Development Organization (UNIDO) since 2009. After an initial experience as investment and promotion expert in the UNIDO Investment and Technology Promotion office in Italy he has been appointed to Addis Ababa, Ethiopia, for three years as Technical Coordinator of different agro-value chains development projects.

Mr. De Marco is now based at the UNIDO HQ in Vienna and supports the Agro Industry Technology Division Chief in coordinating and implementing projects in developing Countries (e.g. in Ethiopia, Kenya, Mozambique, among others) and in establishing strategic partnerships with the private sector and financial institutions. In this context, he is following the project titled “Improving the Sustainability and Inclusiveness of the Ethiopian Coffee Value Chain through Private and Public Partnership” developed in partnership with illycaffè and Ernesto Illy Foundation, under the supervision of the Ethiopia Coffee Authority and financed by the Italian Agency for Development Cooperation.



Pascal Martinez

Pascal Martinez is a French national and joined the GEF in June 2015 as climate change specialist, focusing mainly on forest landscapes in Africa and Latin America.

With the launch of the GEF-7 cycle, he will contribute in particular to the implementation of the Food Systems, Land Use and Restoration Impact program.

Over the past 20 years, he has had the opportunity to develop activities in different areas of the sustainable development, including forestry, biodiversity, agriculture and climate change and for different kind of organizations: private company, French Government and international organizations (FAO, ECLAC and GEF). His diversified missions provided him with a broad range of experiences in international cooperation for the sustainable development, notably in the AFOLU sector.

PRESENTERS



Jonas Dallinger

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)

Based in Bonn, Germany, Jonas Dallinger is working for GIZ GmbH as an advisor on the coffee sector in a program on sustainable supply chains and standards.

He has 10 years of experience working with governments, private companies and civil society organizations, to develop solutions for more sustainable agricultural supply chains.



Masaki Wakai

Japan International Cooperation Agency (JICA)

April 2010 – March 2015 Kyoto University, Japan
Bachelor of Economics

April 2015 – March 2017 Department of Private Sector Partnership and Finance, Japan International Cooperation Agency

April 2017 – Present Department of Rural Development, Japan International Cooperation Agency

PRESENTERS



Steven Jonckheere

Mr Steven Jonckheere has recently been appointed as IFAD's Senior Technical Specialist – Gender and Social Inclusion in the Policy and Technical Advisory Division. From 2014 to 2018 he was the Knowledge Management and Monitoring and Evaluation Officer in the West and Central Africa Division. Before that he worked in other divisions dealing with issues related to land tenure security and rural institutions. Mr Jonckheere has more than 10 years of combined experience in rural development.

Prior to joining IFAD, Mr Jonckheere worked with the Acompañamiento Organizacional para el Desarrollo in Ecuador (supporting multi-stakeholders collaboration in natural resources management projects and facilitating group dynamic processes in rural communities), the secretariat of the International Land Coalition (contributing to the learning, networking and innovation capacity of the Coalition) and the secretariat of the Global Land Tool Network (supporting the development of pro-poor gender responsive land tools).

Mr Jonckheere holds master's degrees in Psychology, Anthropology and Cultures and Development Studies from the University of Leuven, Belgium, and in Human Development and Food Security from the University of Roma Tre, Italy.



Charles O'Malley

Charles O'Malley is UNDP Green Commodities Programme (GCP) Senior Partnerships Advisor. Charles has 15 years of experience as an entrepreneur, consultant and change agent addressing a diverse range of social and environmental challenges. Recently he has been running a peer network for leaders and pioneers of change.

Prior, as Head of Europe at AccountAbility, he was involved in advising large global companies on developing and deepening their corporate responsibility, sustainability and stakeholder engagement work. Earlier, he spent a decade working in accountancy, corporate finance and venture capital.

PRESENTERS



Richard Anstead

Richard is the Managing Director of Twin, a non-profit organisation which owns a trading company (Twin Trading). This structure allows Twin to combine trading, marketing, programmes and advocacy in a way that builds market systems to create better livelihoods for farming groups growing coffee, cocoa and nuts.

Twin is all about connecting actors along the value chain, facilitating global and deep partnerships between buyers, roasters, donors and farmer cooperatives; with a shared vision of using trade to enable sustainable and vibrant farming communities to develop and prosper. Richard leads the work of both organisations and is also a non-executive director of Divine Chocolate and Liberation Nuts, pioneering Fairtrade companies which Twin was instrumental in creating.

Prior to joining Twin in 2016, Richard worked for Fairtrade in the UK for over a decade. He was responsible for their Product Management Team to support buyers and growers to connect and work together. As well as working on coffee over this time Richard also led Fairtrade's work in tea, cocoa, sugar, bananas and flowers.

REGISTRATION

Please register to attend and share this event within your network:

<https://icopartnershipfair18.eventbrite.co.uk>

Registration closes on 18 September 2018.