

COFFEE MARKET SITUATION

Denis Seudieu
Chief Economist

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PRICES



ICO COMPOSITE INDICATOR DAILY PRICE

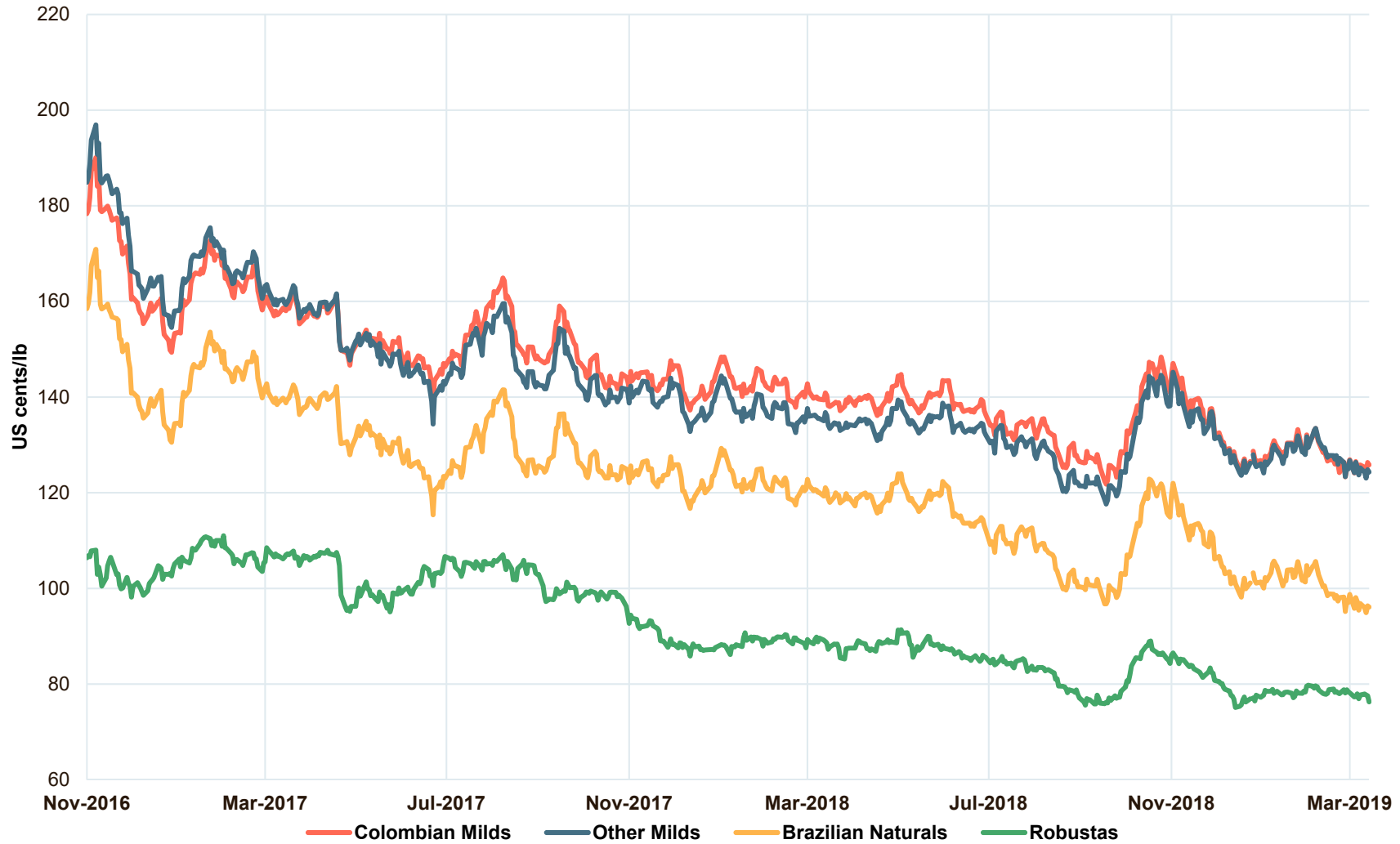


ICO COMPOSITE INDICATOR PRICE SINCE OCTOBER 1990

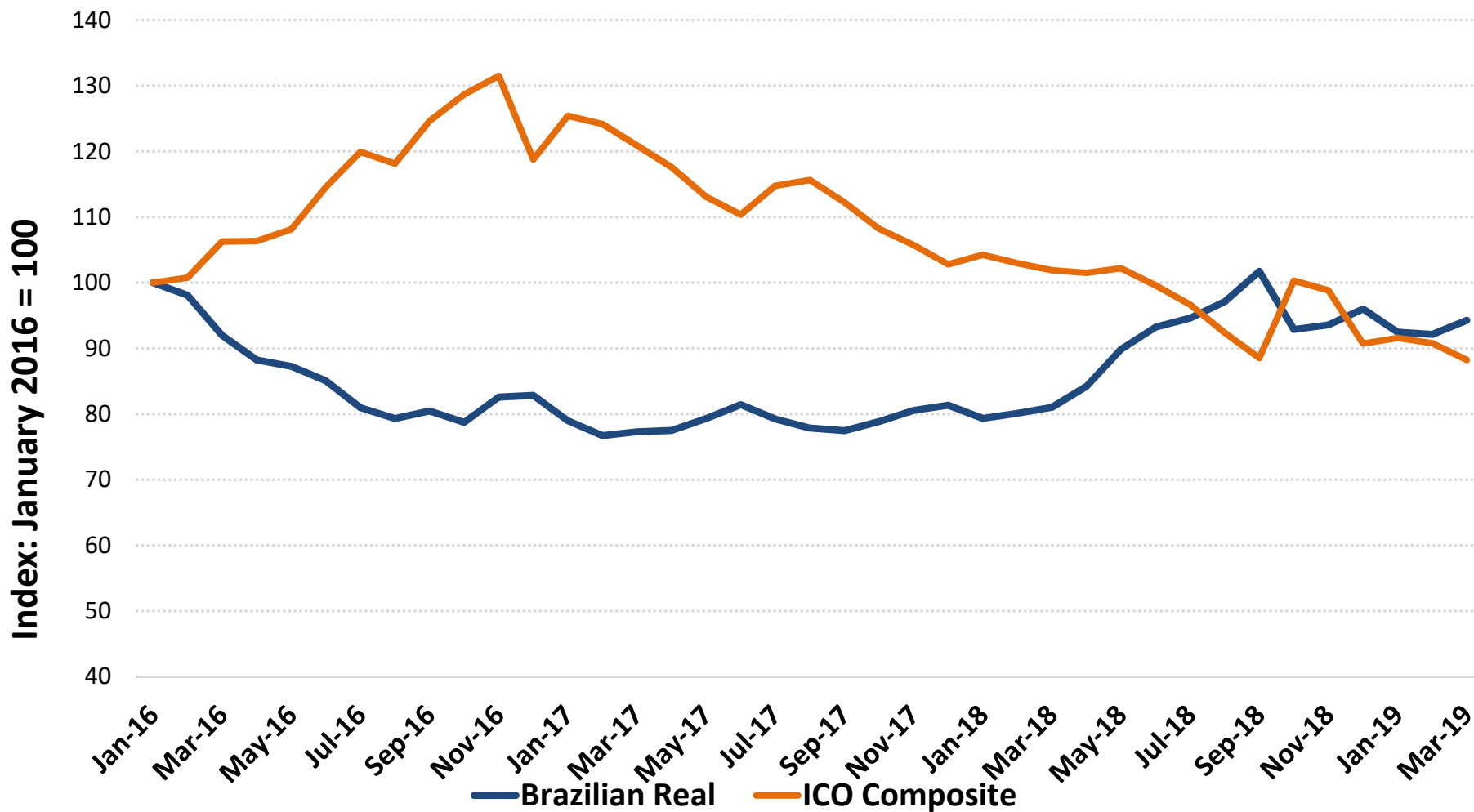
Nominal and real terms (base year = 2000)



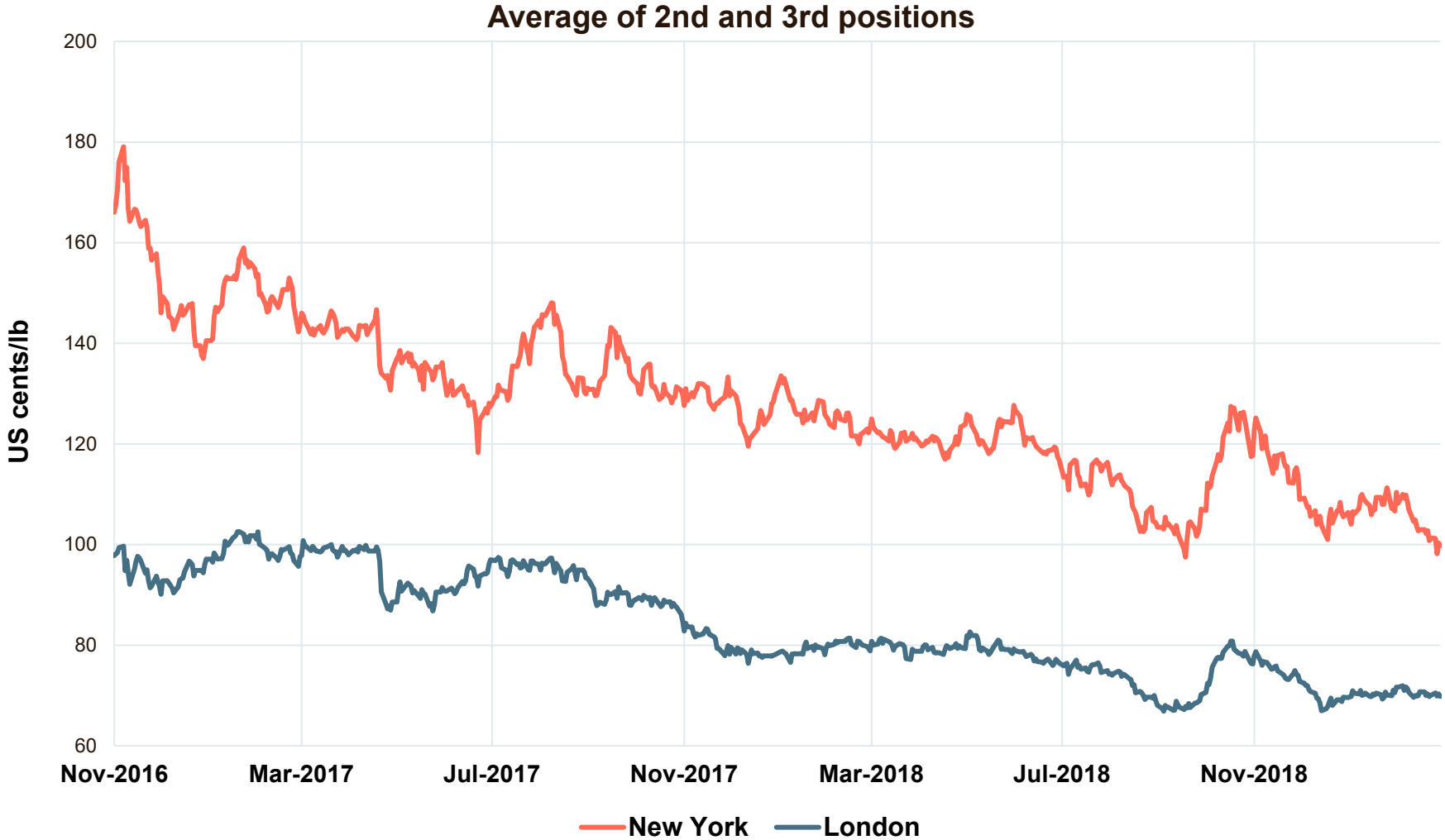
ICO GROUP INDICATOR DAILY PRICES



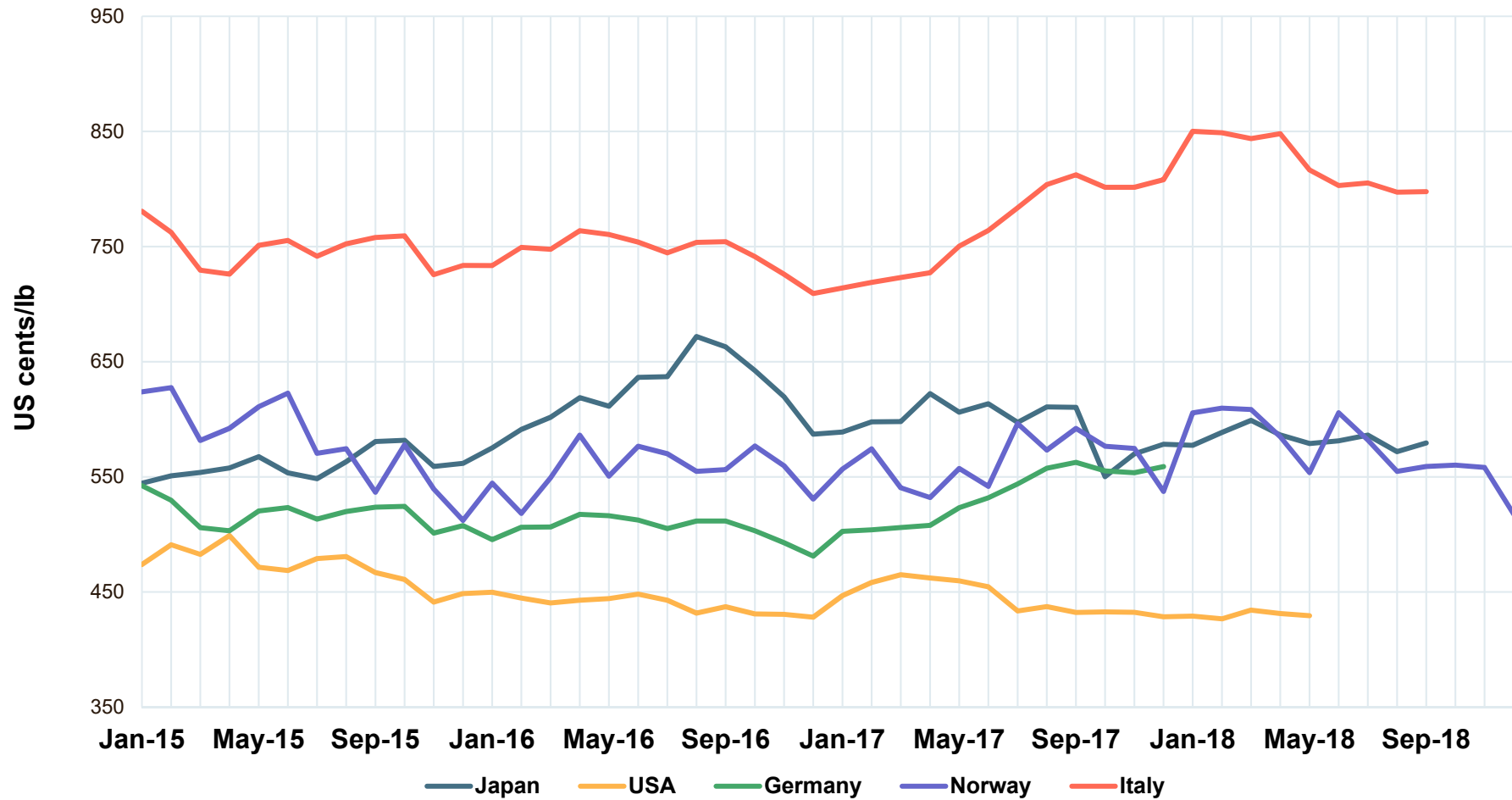
EVOLUTION OF THE ICO COMPOSITE INDICATOR AND THE BRAZILIAN REAL



NEW YORK AND LONDON FUTURES MARKETS

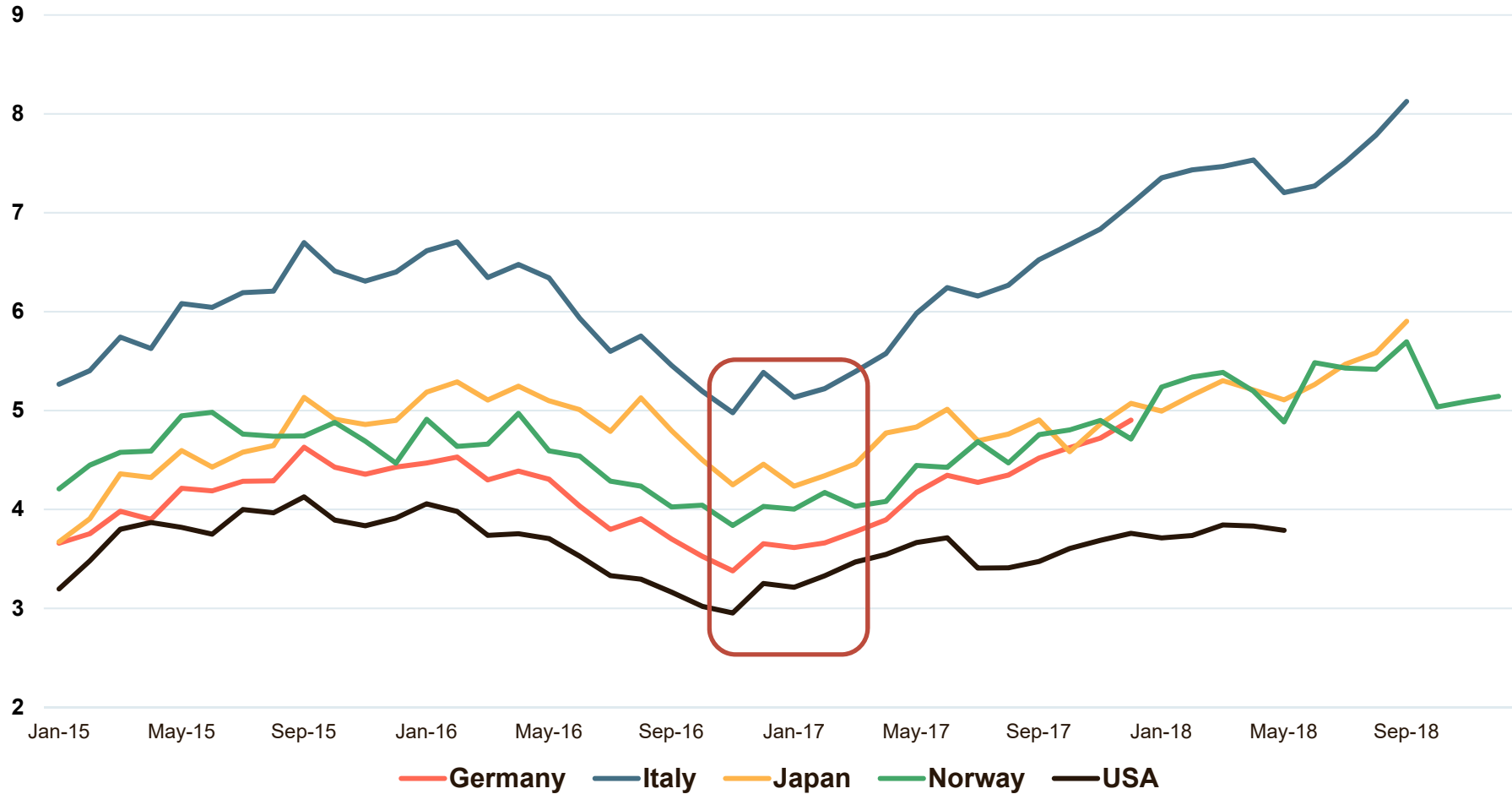


RETAIL PRICE OF ROASTED COFFEE IN SELECTED COUNTRIES



RATIO RETAIL PRICE/ICO COMPOSITE INDICATOR PRICE

Roasted coffee

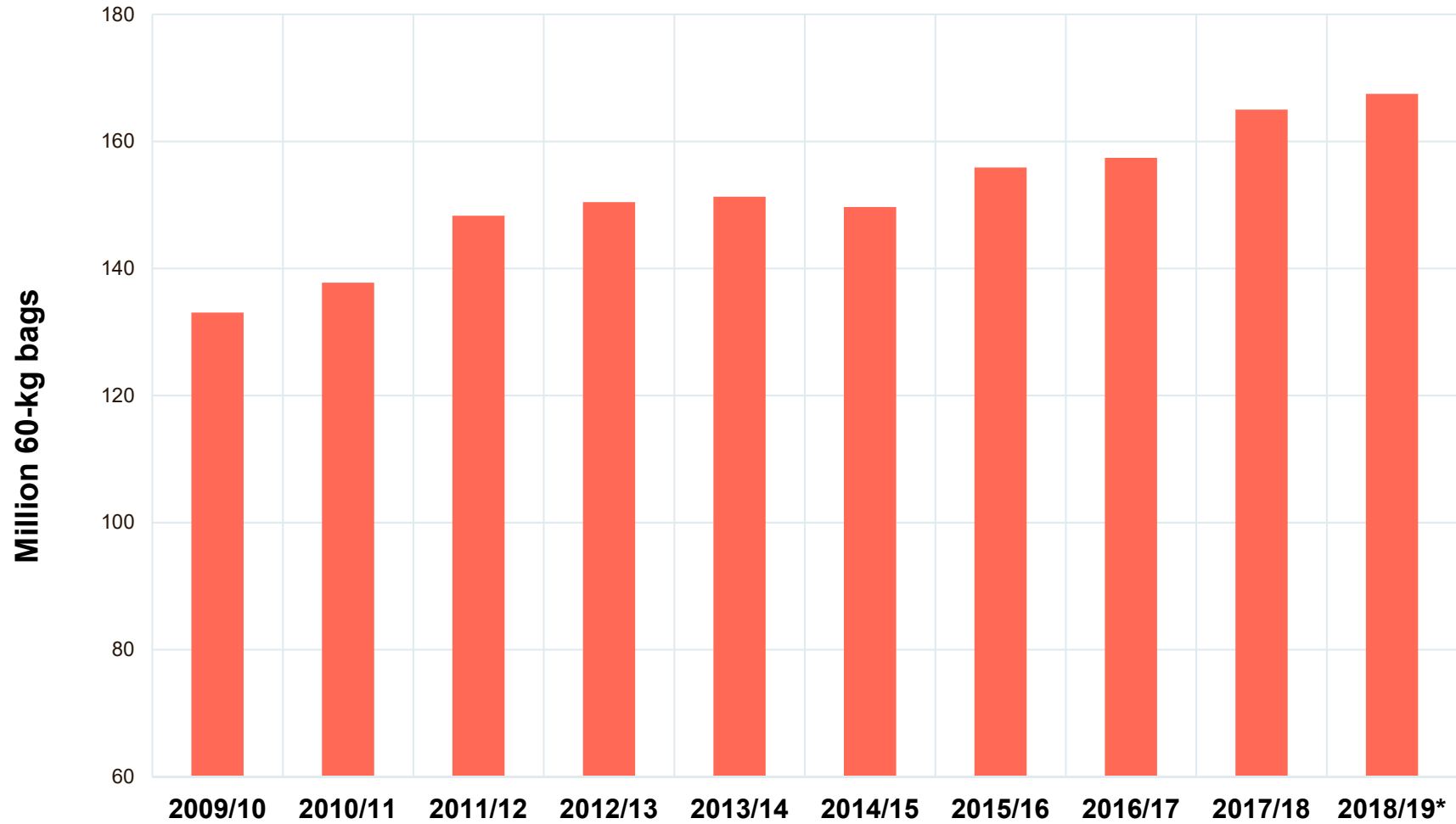




**SUPPLY
&
DEMAND**

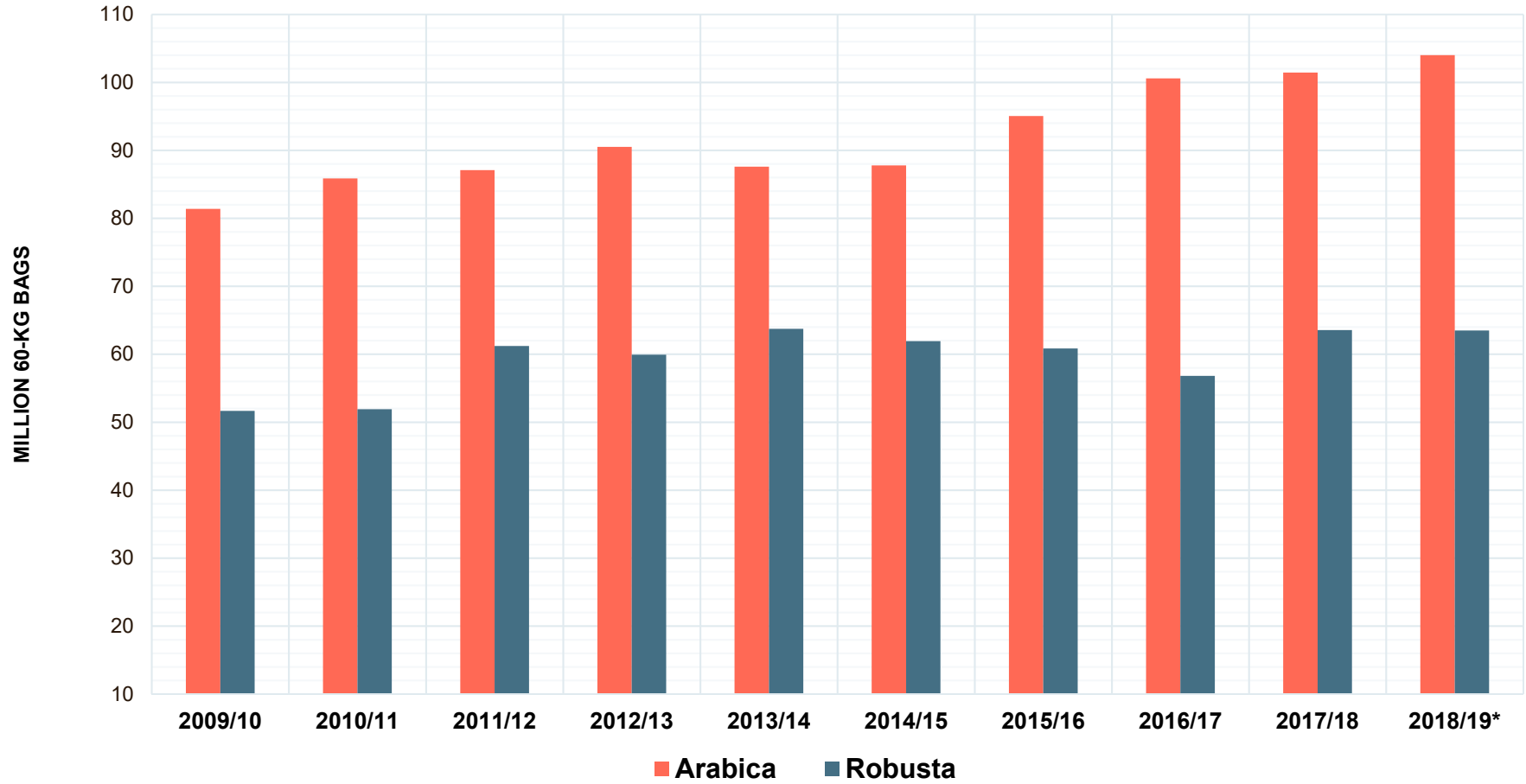
WORLD PRODUCTION

Coffee years 2009/10 to 2018/19*



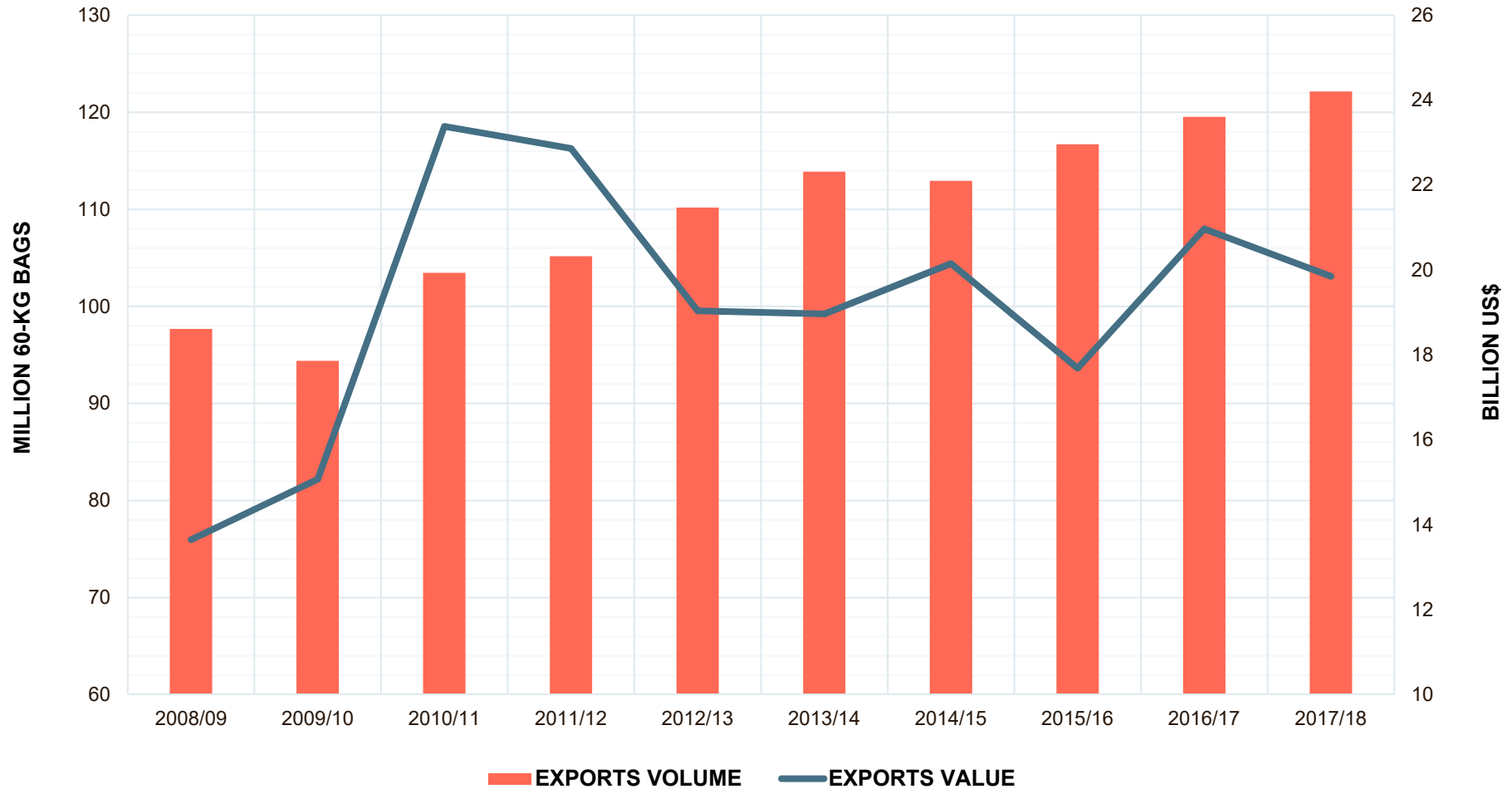
PRODUCTION BY TYPE OF COFFEE

Coffee years 2009/10 to 2018/19*

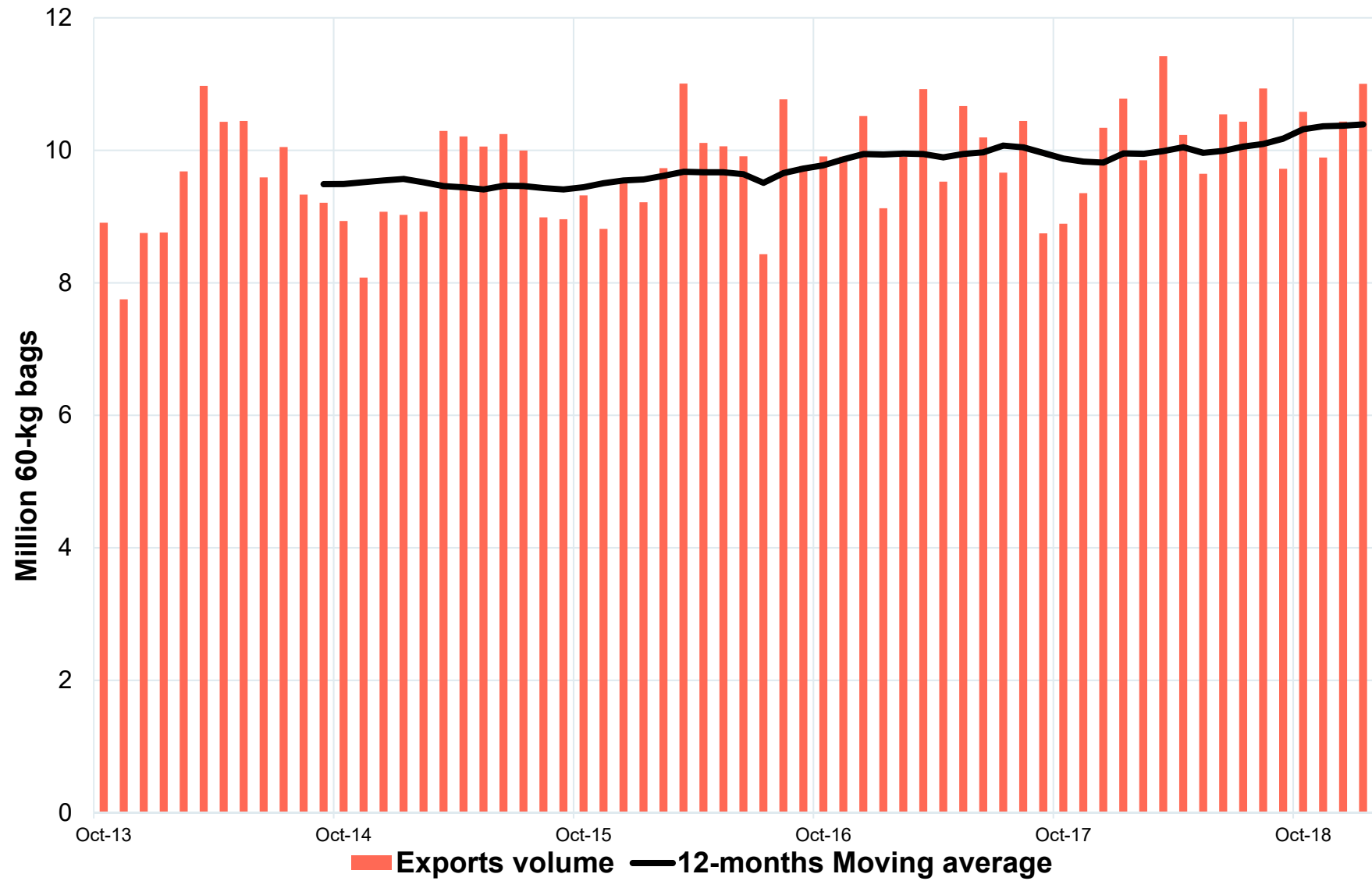


TOTAL EXPORTS VOLUME & VALUE

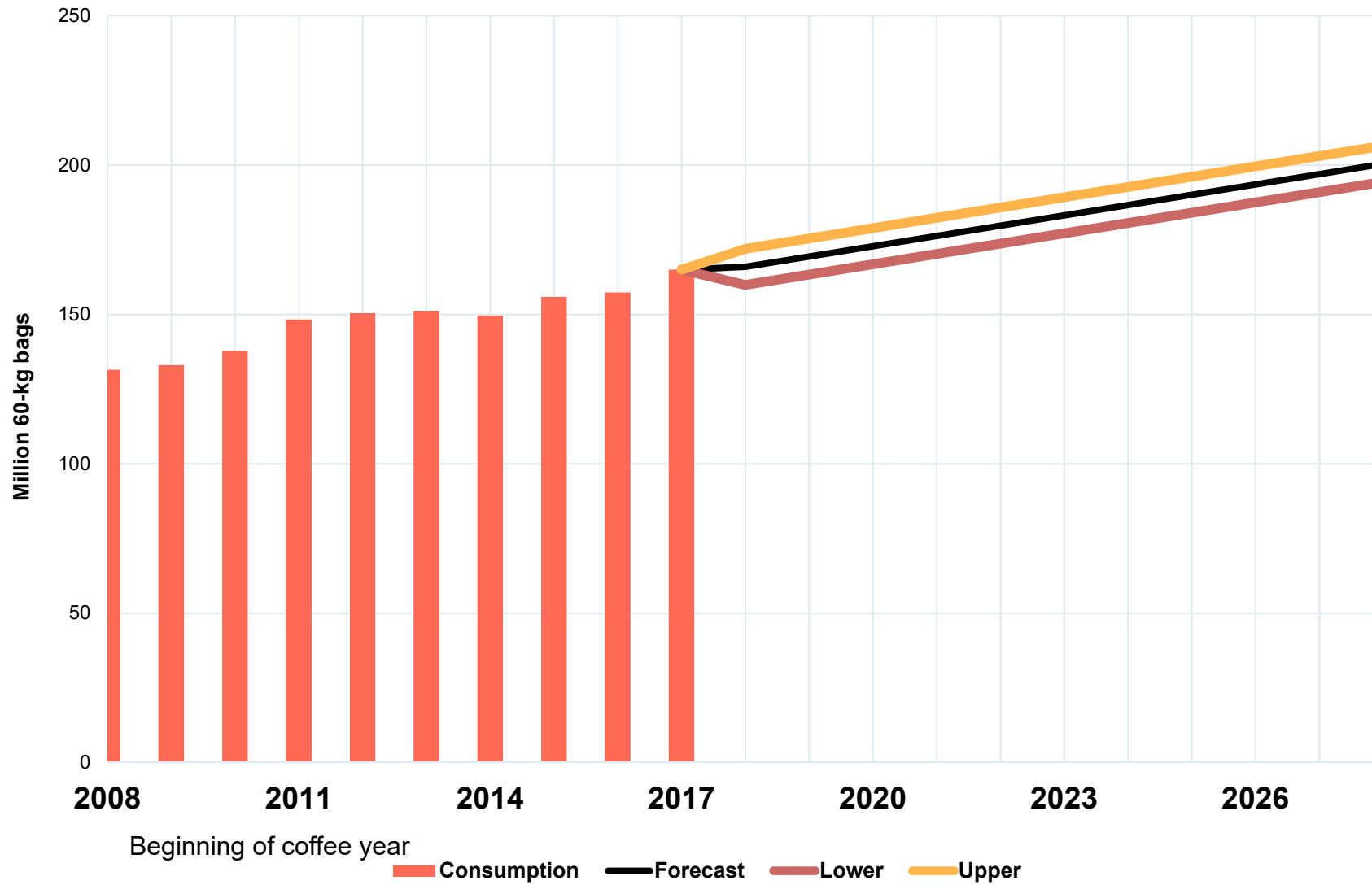
Coffee years 2008/09 - 2017/18



MONTHLY EXPORT VOLUME

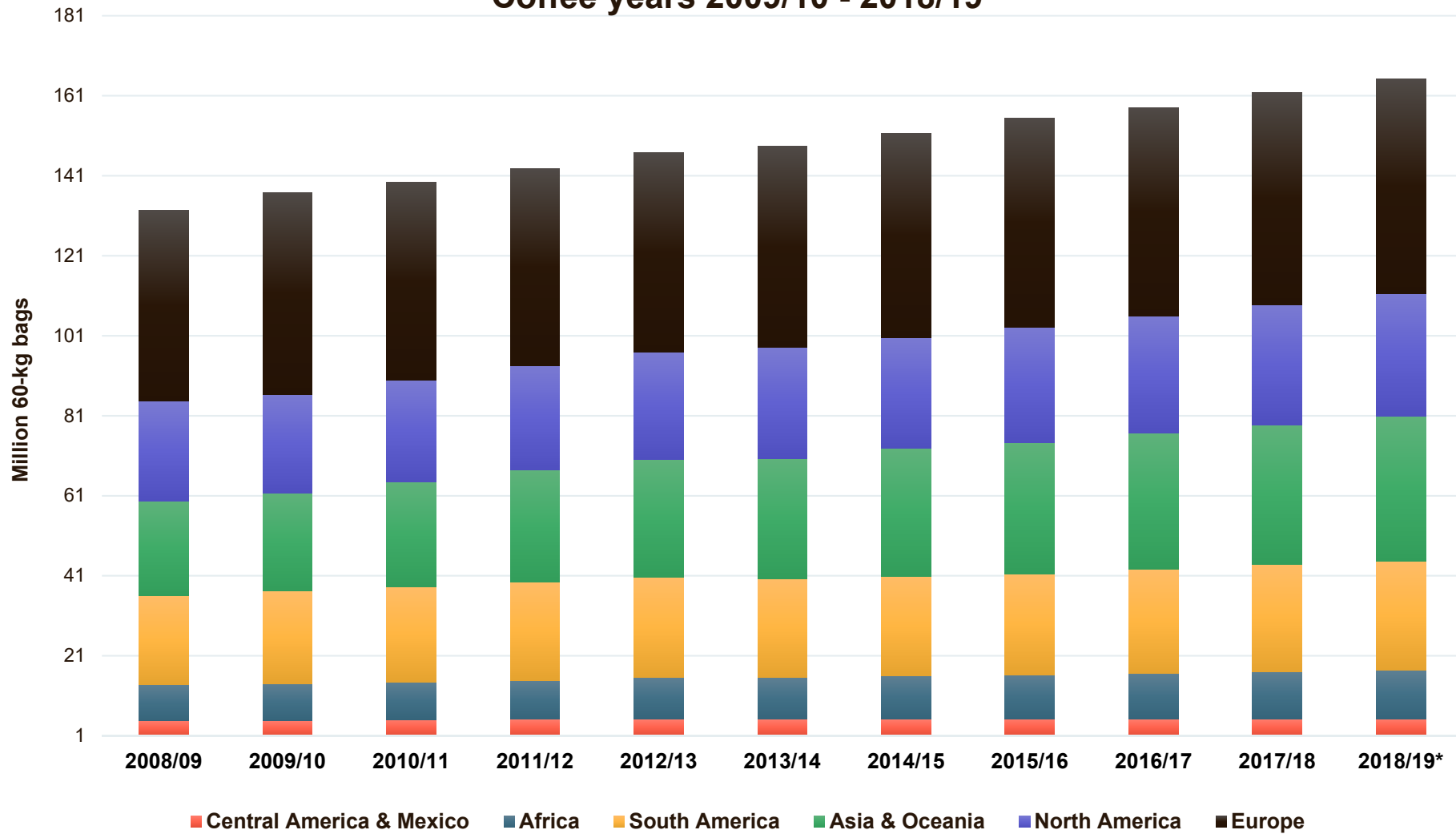


WORLD CONSUMPTION

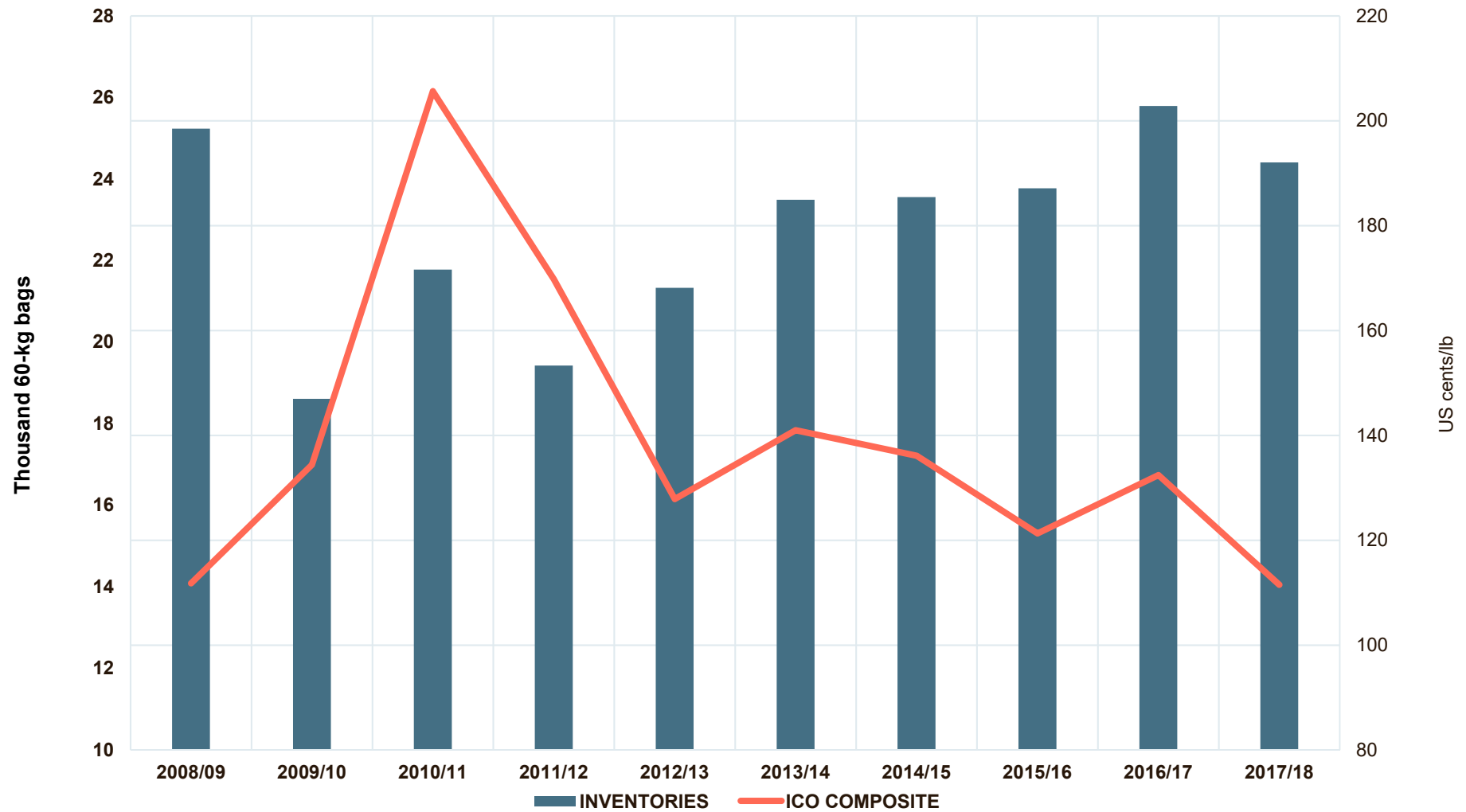


CONSUMPTION PER REGION

Coffee years 2009/10 - 2018/19*



INVENTORIES IN IMPORTING COUNTRIES AND ICO AVERAGE COMPOSITE INDICATOR PRICE

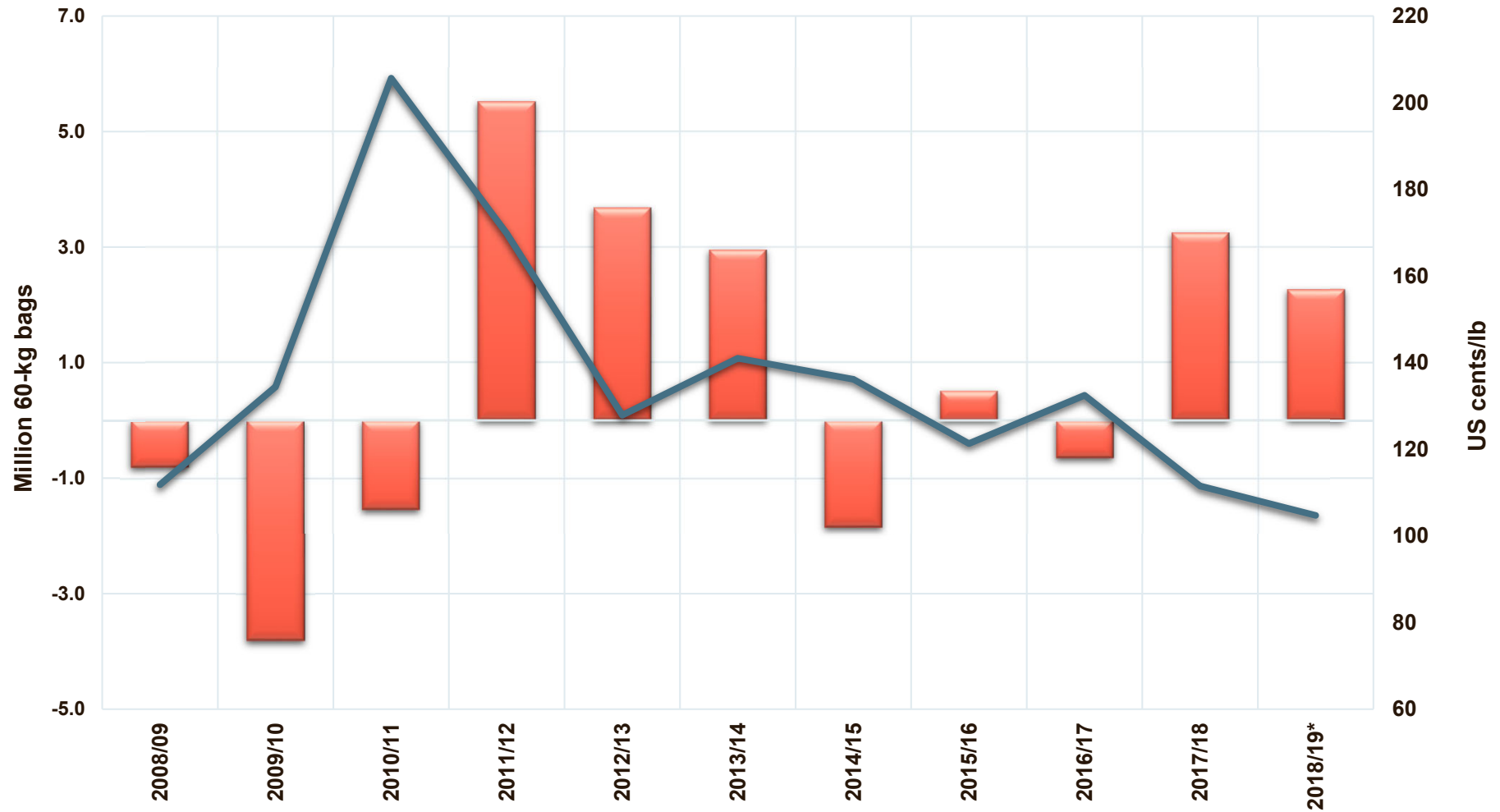


A large field of raspberries in various stages of ripeness, from green to dark red. A large, semi-transparent green circle is overlaid in the center, containing the word "BALANCE" in white, bold, uppercase letters.

BALANCE

SUPPLY/DEMAND BALANCE & ICO COMPOSITE

coffee years 2008/09 - 2018/19



A scenic view of a coffee plantation with a large red circular overlay containing the word 'CONCLUSIONS'. The background shows a lush green coffee plantation in the foreground, with a dense forest of tall trees in the mid-ground, and a mountain range under a clear blue sky in the distance. The red circle has a fine grid pattern and the word 'CONCLUSIONS' is written in white, bold, uppercase letters across its center.

CONCLUSIONS

CONCLUSIONS

- ❑ The current negative trend of coffee prices is expected to lead to lower exports earnings, although it is too early to assess the relevant figures
- ❑ Low prices do not encourage the production of good quality coffee, since farmers are reducing their costs.
- ❑ In the medium term, production of quality coffee will be reduced



CONCLUSIONS

- ❑ Analysis of fundamental market factors seems to indicate that the downward pressure on prices is mainly attributable to the surplus in the market, as evidenced by the steady increase in exports.
- ❑ However, in a free market environment, increasing domestic consumption will contribute to reducing export flows and keeping a tight balance between supply and demand.
- ❑ A healthy coffee industry will depend on maintaining dynamic growth in consumption. Developing the market will reduce the gap between global supply and world consumption, thereby supporting prices.





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COFFEE
ORGANIZATION**

Thank you