





FUNDACIÓN ETEA
PARA EL DESARROLLO
Y LA COOPERACIÓN






ETE A was established in 1963 with the aim of strengthening the management of agricultural enterprises in Andalucía.

In 1988, EATA began an intensive programme of university cooperation in Central America, which has been extended to other regions and countries.





- ✓ More than 50 Latin American professors have studied for PhD and post-graduate courses in EATA
- ✓ More than 40 EATA professors and researchers visit Latin American or Asian countries each year.
- ✓ More than 500 missions since 1990













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In order to ensure the sustainability and growth of this experience, the **ETEA Foundation for Development and Cooperation** was established in 2002.

The EATA Foundation for Development and Cooperation is a university institution dedicated to research, training and action in the framework of cooperation and development.

The development and cooperation aims of the EATA Foundation are as follows:

- Analysis and action on the critical factors involved in **development in the local and global context**
- Helping to **strengthen the aid system for development** and to **improve the quality of cooperation**
- Helping to **develop human capital** and **strengthen university education in the South**
- Making cooperation and development in **universities in the North** a priority in **teaching and research**



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Increasingly specialized work...






Rural and local development

Regional integration

Promoting development of micro and small enterprises

Cooperation policies and development planning








... in a growing number of countries

LATIN AMERICA

Cuba El Salvador

Guatemala Honduras

Nicaragua Paraguay

Central America Ecuador

Venezuela

Uruguay



MAGREB

Morocco



ASIA-OCEANIA

Vietnam

Cambodia

Timor-Leste












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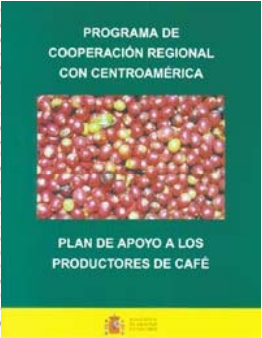
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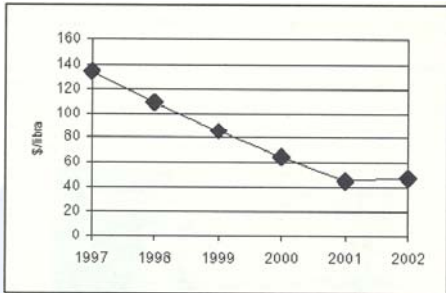
Support Plan for Coffee Producers

AECI, 2003



The coffee crisis from a global perspective

Composite indicator price, annual average in US\$ per lb



Year	Price (\$/lb)
1997	135
1998	110
1999	85
2000	65
2001	45
2002	45

Source: International Coffee Organization



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Support Plan for Coffee Producers

AECI, 2003



Lines of action

- ✓ **Food security**
- ✓ **Increasing added value**
 - Improving production quality
 - Marketing activities
- ✓ **Diversification**
 - Crop diversification
 - Diversification of activities
- ✓ **Institutional strengthening**



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ETEA FOUNDATION COFFEE PROGRAMMES

REDUCING THE VULNERABILITY OF SMALL COFFEE PRODUCERS IN THE FACE OF THE FOOD SECURITY CRISIS



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CÁTEDRA ALFONSO MARTÍN ESCUDERO UPM




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Nicaragua: Poverty reduction for small and medium coffee producers in the Apanás Lake basin

Aim: To reduce the vulnerability of coffee producers



➤ **Organizations involved:** AECID, CECOCAFEN, Aldea Global, SOPPEXCA...


➤ **Activities:**

1. Promoting diversification initiatives
2. Strengthening local organizations and providing training for producers
3. Increasing added value
4. Institutional strengthening
5. Increasing food security
6. Research programmes










AECID COFFEE PROGRAMME 2006-2008

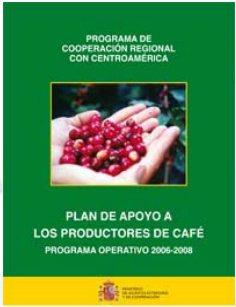
A round trip

Support Plan for Coffee Producers
Programme of action 2006-2008

- Preparation coordinated by the ETEA Foundation
- Focus on seeking synergies at regional level
- Priorities:
 1. Strengthening denominations of origin and generating added value
 2. Structural change of the sector by promoting training and education programmes

AECI, 2006








Study of Central American coffee markets with D.O. in Europe



INTERNATIONAL COFFEE ORGANIZATION

Representative of Spain on the Virtual Screening Committee for Projects










PUBLIC AWARENESS ACTIVITIES










ETEA FOUNDATION FOR DEVELOPMENT AND COOPERATION

Proposals for the Consultative Forum on Coffee Sector Finance


























PROPOSALS FOR THE CONSULTATIVE FORUM ON COFFEE SECTOR FINANCE



- Financial aspects limiting the development of the sector and the fight against poverty
- The logic of action-reflection-action
- The search of innovatory proposals
- The principle of 'scaling up'
- The search for synergies and complementarities
- The key role of the private sector


ETEAFUNDATION FOR DEVELOPMENT AND COOPERATION

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