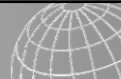


German Development Cooperation in the Coffee Sector



ICO workshop on implementing the
Consultative Forum on Coffee Sector Finance
London, 22 September 2009



Main actors

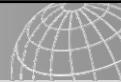
- **Financial cooperation**
 - **DEG** - private business promotion
- **Technical cooperation**
 - **GTZ** - multistakeholder platforms, value chain governance, capacity building
 - **Inwent** - capacity building through human resource development and advanced training



German Cooperation - Review

More than 100 projects promoting the coffee sector implemented within the past 30 years:

- **Geographical scope:** Africa, Asia, Latin America
- **Thematic focus:** research, capacity building, organizational development, fostering quality and productivity, sustainability
- **Cooperation schemes:** mainly Public Private Partnerships

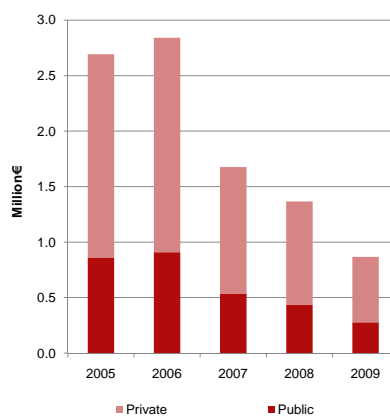


German Cooperation - Review

Private and public investments in the coffee Sector 2005-2009:

€9,4 Mio.

68% Private
32% Public

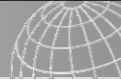


German Cooperation - Currently Towards Sustainable Coffee Production

- From individual partnership approach towards **sector wide approaches (4C)**
- From projects addressing individual issues towards wide **comprehensive and complex programs (AdapCC)**
- Important increase in **private sector involvement** within the last decade
- **Pre-competitive collaboration**
- **Multilateral support**

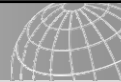
Towards Sustainable Coffee Production Sector-wide approaches: **4C**





Towards Sustainable Coffee Production

Comprehensive & complex: **AdapCC**



Towards Sustainable Coffee Production

